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Form **990** 

Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

► Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

► Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

OMB No 1545-0047

DLN: 93493321024314

2013

Open to Public Inspection

10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	A Fo	or the 2	013 calendar year, or tax year beginning 01-01-2013 , 2013, and ending 12-31	-2013					
Table claige			DELTA DENTAL PLAN OF MICHIGAN INC		D Employ	er iden	ntification number		
Total a Name of Group CRYSIA ROLL   Total a Name of State   Total a Name of Name of State   Total a Name of Name of State   Total a Name of Name of Name of State   Total a Name of	Ad	dress cha		38-1791480					
Termanated   Application personner   Application pe	∏ Na	me chan	ige						
Amended state   City or fown, state or powrice, country, and ZEP or foreign postal code	_		ALIDO OKEMOS DAD	e	E Telepho	ne numb	ber		
Application pending	_				(517)	349-6	000		
Fame and address of principal officer   LAURA L CZELADA   4100 CKEMOS ROAD   OKEMOS	☐ Am	nended r			(527)	0	<del></del>		
LAURAL CZELADA   4100 OKEMOS ROAD   OKEMOS, MI 48864   H(b)   Are all subordinates   Yes   No   No   ROS, MI 48864   H(b)   Are all subordinates   Yes   No   No   Ros, MI 48864   H(b)   Are all subordinates   Yes   No   No   Ros, MI 48864   H(c)   To you are presented by the	Гар	plication			<b>G</b> Gross re	ceıpts \$	1,612,452,948		
1   Tax-exempt status						return	for		
Tax-excempt status			I I	subo	rdinates?		Yes  <b>√</b> No		
Take-exempt satus			I I	H(b) Are a	all subordır	ates	┌ Yes ┌ No		
Website: ► WWW DDPMI COM									
Note   Part	I Ta	ıx-exem <sub> </sub>	pt status   501(c)(3)   501(c)(4) ◀ (insert no)	If "N	o," attach	a list (	(see instructions)		
Part	J W	ebsite	:► WWW DDPMI COM	H(c) Grou	ıp exemptı	on num	nber ►		
1 Briefly describe the organization's mission or most significant activities   SEE SCHEDULE ODELTA DENTAL OF MICHIGAN'S MISSION IS TO ADVANCE AND PROMOTE THE IMPROVEMENT OF ORAL HEALTH THROUGH PREPAID DENTAL SERVICES, SUPPORT FOR RESEARCH AND EDUCATION, AND COMMUNITY OUTREACH DIRECTED TOWARD SECURING ACCESS TO QUALITY DENTAL CARE FOR ALL    2 Check this box	<b>K</b> For	m of org	anization	L Year of fo	rmation 195	7 <b>M</b>	State of legal domicile MI		
SEE SCHEDULE ODEITA DENTAL OF MICHIGAN'S MISSION IS TO ADVANCE AND PROMOTE THE IMPROVEMENT OF OVERTIFICATION, AND COMMUNITY OUTREACH DIRECTED TO WARD SECURING ACCESS TO QUALITY DENTAL CARE FOR ALL    Check this box   if the organization discontinued its operations or disposed of more than 25% of its net assets    Check this box   if the organization discontinued its operations or disposed of more than 25% of its net assets    A Number of voting members of the governing body (Part VI, line 1a)	Pa	rt I	Summary						
Number of voting members of the governing body (Part VI, line 1a)   3   18	ance	S	EEE SCHEDULE ODELTA DENTAL OF MICHIGAN'S MISSION IS TO ADVAN RAL HEALTH THROUGH PREPAID DENTAL SERVICES, SUPPORT FOR RES	EARCH AND	DEDUCAT				
Tall outrelated business revenue from Part VIII, column (C), line 12		3 N 4 N 5 T	lumber of voting members of the governing body (Part VI, line 1a)		.	3 4 5	18 14 993		
B   Net unrelated business taxable income from Form 990-T, line 34   7b   -3,312					· · ·				
Second   Prior Year   Current Year		1	· · · · · · · · · · · · · · · · · · ·		:	-			
Program service revenue (Part VIII, line 2g)			, , , , , , , , , , , , , , , , , , ,	1					
11 Other revenue (Part VIII, Column (A), lines 3, 8d, 8c, 9c, 10d, 1e)  12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)		8	Contributions and grants (Part VIII, line 1h)			0	0		
11 Other revenue (Part VIII, Column (A), lines 3, 8d, 8c, 9c, 10d, 1e)  12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	₽	9	Program service revenue (Part VIII, line 2g)	1,	418,932,4	44	1,476,068,935		
11 Other revenue (Part VIII, Column (A), lines 3, 8d, 8c, 9c, 10d, 1e)  12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	e e	10			4,954,0	65	7,358,398		
12	ά	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		57,697,3	37	62,852,240		
13   Grants and similar amounts paid (Part IX, column (A), lines 1-3 )   98,210   6,158,854     14   Benefits paid to or for members (Part IX, column (A), line 4)   0   0     15   Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)   79,566,773   78,814,833     16a   Professional fundraising fees (Part IX, column (A), line 11e)   0   0     16a   Professional fundraising expenses (Part IX, column (A), line 11e)   0   0     17   Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)   1,346,449,001   1,394,745,623     18   Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)   1,426,113,984   1,479,719,310     19   Revenue less expenses Subtract line 18 from line 12   55,469,862   66,560,263     20   Total assets (Part X, line 16)   485,073,759   569,056,072     21   Total liabilities (Part X, line 26)		12		1.	481 583 <b>8</b>	46	1 546 279 573		
14   Benefits paid to or for members (Part IX, column (A), line 4)   0   0   0     15   Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)   79,566,773   78,814,833     16a   Professional fundraising fees (Part IX, column (A), line 11e)   0   0     15   Total fundraising expenses (Part IX, column (A), line 11e)   0   0     16   Total fundraising expenses (Part IX, column (D), line 25)   0   0     17   Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)   1,346,449,001   1,394,745,623     18   Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)   1,426,113,984   1,479,719,310     19   Revenue less expenses Subtract line 18 from line 12   55,469,862   66,560,263     20   Total assets (Part X, line 16)     20   Total liabilities (Part X, line 26)		13		- '		_			
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)  16a Professional fundraising fees (Part IX, column (A), line 11e)					/-	0			
17       Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)        1,346,449,001       1,394,745,623         18       Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)       1,426,113,984       1,479,719,310         19       Revenue less expenses Subtract line 18 from line 12        55,469,862       66,560,263         80       Beginning of Current Year       End of Year         20       Total assets (Part X, line 16)        485,073,759       569,056,072         21       Total liabilities (Part X, line 26)        177,476,965       148,073,130         22       Net assets or fund balances Subtract line 21 from line 20        307,596,794       420,982,942	go.		Salaries, other compensation, employee benefits (Part IX, column (A), lines		79 566 7	73	78 814 833		
17       Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)        1,346,449,001       1,394,745,623         18       Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)       1,426,113,984       1,479,719,310         19       Revenue less expenses Subtract line 18 from line 12        55,469,862       66,560,263         80       Beginning of Current Year       End of Year         20       Total assets (Part X, line 16)        485,073,759       569,056,072         21       Total liabilities (Part X, line 26)        177,476,965       148,073,130         22       Net assets or fund balances Subtract line 21 from line 20        307,596,794       420,982,942	136	16a	,		, ,,,,,,,,	_			
17       Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)        1,346,449,001       1,394,745,623         18       Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)       1,426,113,984       1,479,719,310         19       Revenue less expenses Subtract line 18 from line 12        55,469,862       66,560,263         80       Beginning of Current Year       End of Year         20       Total assets (Part X, line 16)        485,073,759       569,056,072         21       Total liabilities (Part X, line 26)        177,476,965       148,073,130         22       Net assets or fund balances Subtract line 21 from line 20        307,596,794       420,982,942	<b>⊕</b>	1 .				+	<del>-</del> _		
18       Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)       1,426,113,984       1,479,719,310         19       Revenue less expenses Subtract line 18 from line 12       .       .       .       Beginning of Current Year       End of Year         20       Total assets (Part X, line 16)       485,073,759       569,056,072         21       Total liabilities (Part X, line 26)       177,476,965       148,073,130         22       Net assets or fund balances Subtract line 21 from line 20       307,596,794       420,982,942	ш		- · · · · · · · · · · · · · · · · · · ·	1.	346.449.0	01	1.394.745.623		
19 Revenue less expenses Subtract line 18 from line 12									
Beginning of Current Year   Property   Pro							66,560,263		
	<b>3</b>			Beginnin	g of Curren	_	· · · · · · · · · · · · · · · · · · ·		
	350	20	Total assets (Part X, line 16)		485,073,7	59	569,056,072		
	A P	21	Total liabilities (Part X, line 26)		177,476,9	65	148,073,130		
Part II Signature Block	žĨ	22	Net assets or fund balances Subtract line 21 from line 20 <u></u>		307,596,7	94	420,982,942		
	Pa	rt II	Signature Block						

Under penalties of perjury, I declare that I have examined this return, including my knowledge and belief, it is true, correct, and complete Declaration of prepar preparer has any knowledge

Sign
Here

Signature of officer

GORAN JURKOVIC CFO

Type or print name and title

# Paid Preparer Use Only

Print/Type preparer's name
DAVID LOWENTHAL CPA

Firm's name PLANTE & MORANPLLC

Firm's address 1111 MICHIGAN AVE PO BOX 2500

EAST LANSING, MI 488262500

May the IRS discuss this return with the preparer shown above? (see instruction

4e

Total program service expenses >

1,423,740,275

Form **990** (2013)

# Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part $IV^{\square}$	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	Yes	
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule $E$	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If</i> "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and $11e^{\gamma}$ If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)							
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes					
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No				
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J							
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No				
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b						
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c						
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d						
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No				
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No				
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No				
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No				
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)							
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No				
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	Yes					
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes					
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule $M$	29		Νo				
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No				
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No				
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No				
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	Yes					
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes					
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes					
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes					
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36						
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No				
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes					

G I	Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V		Yes	 No
a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a   54,863		res	NO
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
•	gaming (gambling) winnings to prize winners?	1c	Yes	
a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered			
•	by this return	2b	Yes	
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
1	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
)	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	6a		No
,	were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).		1	
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
	If "Yes," indicate the number of Forms 8282 filed during the year   7d	<u> </u>		
	74   1   1   1   1   1   1   1   1   1			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
	contract?	7e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		1	
		8		
	Sponsoring organizations maintaining donor advised funds.  Did the organization make any taxable distributions under section 49662	00		
	Did the organization make any taxable distributions under section 4966?	9a 9b		
	Section 501(c)(7) organizations. Enter	90		
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	-		
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
	Section 501(c)(29) qualified nonprofit health insurance issuers.	1		
	Is the organization licensed to issue qualified health plans in more than one state?			
•	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
)	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to a	line in this Part VI
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Se	ction A. Governing Body and Management					
	,	ı	1		Yes	No
<b>1</b> a	Enter the number of voting members of the governing body at the end of the tax year	1a	18			
	If there are material differences in voting rights among members of the governing					
	body, or if the governing body delegated broad authority to an executive committee					
L	or similar committee, explain in Schedule O					
D	Enter the number of voting members included in line 1a, above, who are independent	1b	14			
2	Did any officer, director, trustee, or key employee have a family relationship or a bus		•			
	other officer, director, trustee, or key employee?			2		No
3	Did the organization delegate control over management duties customarily performe supervision of officers, directors or trustees, or key employees to a management co	mpany	y or other person? .	3		No
4	Did the organization make any significant changes to its governing documents since filed?	the p	orior Form 990 was	4		No
5	Did the organization become aware during the year of a significant diversion of the o	· · raanız	ration's assets?	5		No
6	Did the organization have members or stockholders?			6	Yes	
_	Did the organization have members, stockholders, or other persons who had the pow	er to	elect or appoint one or			
	more members of the governing body?		• •	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approva or persons other than the governing body?			7b	Yes	
8	Did the organization contemporaneously document the meetings held or written activear by the following	ons ui	ndertaken during the			
а	The governing body?			8a	Yes	
b	Each committee with authority to act on behalf of the governing body?			8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, organization's mailing address? If "Yes," provide the names and addresses in Schedule			9		No
Se	ection B. Policies (This Section B requests information about policies not			eveni	ıe Cod	e.)
	·		•		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?			10a		No
b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organizati			10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of it			11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this F	orm 9	990			
	Did the organization have a written conflict of interest policy? If "No," go to line 13.			12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annual rise to conflicts?	ly inte	erests that could give	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with	the p	olicy? If "Yes," describe			
	ın Schedule O how this was done			12c	Yes	
13	Did the organization have a written whistleblower policy?			13	Yes	
14	Did the organization have a written document retention and destruction policy? .			14	Yes	
15	Did the process for determining compensation of the following persons include a rev independent persons, comparability data, and contemporaneous substantiation of the	ne deli				
а	The organization's CEO, Executive Director, or top management official			15a	Yes	
b	Other officers or key employees of the organization	•		15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture of taxable entity during the year?		<del>-</del>	16a	Yes	
b	If "Yes," did the organization follow a written policy or procedure requiring the organ participation in joint venture arrangements under applicable federal tax law, and take					
	organization's exempt status with respect to such arrangements?			16b	Yes	
Se	ction C. Disclosure					
17	List the States with which a copy of this Form 990 is required to be filed▶					
18		- \ 00	0 1 000 T (F01/-)			
	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable (3)s only) available for public inspection. Indicate how you made these available. Ch					
		heck a edule	all that apply O)			

Form 990 (	(2013	
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Р	а	a	e	7

#### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII . . . . . . . . . . . . . . . . .

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter - 0 - in columns (D), (E), and (F) if no compensation was paid

List all of the organization's current key employees, if any See instructions for definition of "key employee"

List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

◆ List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

<b>(A)</b> Name and Title	(B)	Dag	tion	(C)	. o.t. =	heck		(D)	(E)	<b>(F)</b> Estimated
Name and Thie	Average hours per week (list any hours	more t	:han o on is	one l both	box, an d		i	Reportable compensation from the organization (W-	Reportable compensation from related organizations	amount of other compensation from the
	for related employee  Key employee  Institutional Trustee  Individual trustee  or director  dotted line)	Highest compensated employee	Former	2/1099-MISC) (W- 2/1099- MISC)	organization and related organizations					
-										
	<u> </u>	·		_	_		_	ı		Form <b>990</b> (2013)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	<b>(A)</b> Name and Title	(B) A verage hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee) or director trustee  (D) Reportable compensation from the organization (W-2/1099-MISC)  (E) Reportable compensation from related organization (W-2/1099-MISC)		not check box, unless th an officer or/trustee)		- 0	Estima Estima imount o compens from f rganizat relat organiza	ated fother sation the ion and ed				
			σ.	Жее			is at ed						
											_		
											+		
											_		
1b c	Sub-Total	 s to Part VII. S	 ection A	٠.			_	<b>*</b>					
d	Total (add lines 1b and 1c) .				٠.	٠.	•	Þ	10,311,56	5 295,99	5		3,569,759
2	Total number of individuals (in \$100,000 of reportable compe						d abov	e) wl	ho received more t	han			
												Yes	No
3	Did the organization list any <b>f</b> oon line 1a? <i>If "Yes," complete S</i>	•					emplo	yee, •	or highest compe	nsated employee	3	Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual									4	Yes		
5	Did any person listed on line 1 services rendered to the organ									n or individual for	5		No
Se	ection B. Independent Co	ntractors											
1	Complete this table for your fix compensation from the organiz	e highest comp										tav vas	-
	compensation from the organiz	(A)	viiheli 2	aciUII	101	LITE C	uicilu	ı ye	ar ending with of w	(B)	115	(C	

(A)	(B)	(C)				
Name and business address	Description of services	Compensation				
MESSA 1480 KENDALE BLVD EAST LANSING MI 48826	COMMISSIONS	2,651,573				
GS&F 4235 HILLSBORO PIKE NASHVILLE TN 37215	ADVERTISING	1,698,022				
RAPID 7 LLC 545 BOYSTON ST 400 BOSTON MA 02116	IT SERVICES	1,582,798				
TEK SYSTEMS PO BOX 198568 ATLANTA GA 30384	IT SERVICES	1,024,403				
DELOITTE CONSULTING LLP PO BOX 402901 ATLANTA GA 30384	CONSULTING	1,003,667				
2. Total number of independent contractors (including but not limited to those listed above) who received more than						

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►40

Part V		Statement o	o <b>f Revenue</b> ule O contains a
	1a	Federated cam	paigns
unts	ь	Membership di	ies
fts, Grant ir Amoun	c	Fundraising ev	ents
ffs, ar A	d	Related organiz	zations
n];G	e	Government grant	s (contributions)
ions r Sil	f		ons, gıfts, grants, aı
Contributions, Gi and Other Simila	_	similar amounts no	ot included above ions included in lines
a di	g	1a-1f \$	
<u>ರ ೯</u>	h	Total. Add line	s 1 a - 1 f
Elle	3-	DENTAL CARE REV	/ENI 1E
ыме	2a   b	EXTERNAL SERVIC	
e GE	c	EXTERNAL SERVIC	
7. 2.	d		
ě,	е		
Program Serwce Revenue	f	All other progra	am service revei
š	g	Total. Add line	s 2a-2f
	3		ome (including o
	4	and other simil Income from inves	ar amounts) . stment of tax-exem
	5	Royalties .	
			(ı) Real
	6a	Gross rents	
	b	Less rental expenses	
	С	Rental income or (loss)	
	d	Net rental inco	me or (loss) .
	7a	Gross amount	
		from sales of assets other	64,592
	ь	than inventory Less cost or	
		other basis and sales expenses	62,894
	C .	Gain or (loss)	1,698
	d 8a	Net gain or (los	from fundraising
e E		events (not inc	_
Other Revenue			s reported on line
č		See Part IV, lir	ie 10
the.	ь	Less direct ex	penses
0	С		(loss) from fundr -
	9a	Gross income t See Part IV, lir	from gaming acti ne 19
	ь	Lace direct ov	nancas
	c	Less direct ex Net income or	loss) from gamı
	10a		inventory, less
		returns and all	owances .
	ь	Less cost of g	oods sold
	С	Net income or	(loss) from sales
	44:-	Miscellaneou	
	11a b		TIVE REIMBUR
	С	MISCELLANE	O O S INCOME
	d	All other reven	ue
	e	Total. Add line	
	12	Total revenue.	See Instruction
	]		

/##	Statement o	<b>f Revenue</b> ule O contains a respo	nse or note to any li	ne in this Part VIII			_
	C neck if Scheal	ule O contains a respo	nse or note to any II	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
1a	Federated cam	paigns 1a					312 311
ь	Membership du						
C							
d	Related organiz	zations 1d					
е	Government grant	s (contributions) <b>1e</b>					
f	All other contribution	ons, gifts, grants, and <b>1f</b>	İ	į	İ		
g		ons included in lines		-			
9	1a-1f \$						
h	Total. Add lines	s 1a-1f	· · · · •				
			Business Code				
2a	DENTAL CARE REV	ENUE	624100	1,476,002,117	1,476,002,117		
b	EXTERNAL SERVIC	ES	524292	66,818		66,818	
С							
d							
e							
f	All other progra	am service revenue					
g	Total. Add lines	s 2a – 2f		1,476,068,935			
3		ome (including divider					
	and other simil	aramounts)	•	5,628,261			5,628,261
4		stment of tax-exempt bond					
5	Royalties	() Dool					
6a	Gross rents	(ı) Real	(II) Personal				
b	Less rental						
c	expenses Rental income						
]	or (loss)						
d	Net rental inco	me or (loss)					
7a	Gross amount	(ı) Securities	(II) O ther				
'"	from sales of assets other	64,592,718	3,310,794				
١.	than inventory Less cost or						
b	other basis and	62,894,579	3,278,796				
c	sales expenses Gain or (loss)	1,698,139	31,998				
d	Net gain or (los	ss)		1,730,137			1,730,137
8a		rom fundraising					
	events (not inc	luding					
		reported on line 1c)					
	See Part IV, lir	ne 18 <b>a</b>					
ь	less directev	penses b					
c		(loss) from fundraising	L				
9a		rom gaming activities					
	See Part IV, lir	ne 19					
ь	Lace director	penses b					
c		(loss) from gaming act	L				
	Gross sales of						
	returns and allo	owances .					
1.	1	a					
Ь		oods sold <b> b</b> (loss) from sales of inv	entory 🛌				
<u> </u>	Miscellaneous		Business Code	<del> </del>			
11a		TIVE REIMBUR	900099	62,052,675	62,052,675		
ь	MISCELLANEO		900099	799,565	487,112		312,453
С		<u> </u>					
d	All other reven	ue					
e	Total. Add lines	s 11a-11d	🕨	62,852,240			
12	Total revenue.	See Instructions .					
ı				1,546,279,573	1,538,541,904	66,818	7,670,851

	t IX Statement of Functional Expenses				Page 10
	on 501(c)(3) and 501(c)(4) organizations must complete all columns. A	II other organizati	ons must compl	ete column (A )	_
	Check if Schedule O contains a response or note to any line in this				<u> </u>
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	6,158,854	6,158,854		
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	12,352,726	8,029,272	4,323,454	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	51,052,658	28,734,305	22,318,353	
8	Pension plan accruals and contributions (include section $401(k)$ and $403(b)$ employer contributions)	1,769,856	768,346	1,001,510	
9	Other employee benefits	9,345,452	5,264,461	4,080,991	
10	Payroll taxes	4,294,141	2,468,961	1,825,180	
11	Fees for services (non-employees)				
а	Management	2,103,158	1,083,699	1,019,459	
b	Legal	667,922		667,922	
c	Accounting	328,835		328,835	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees	103,573		103,573	
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	1,335,769,808	1,332,334,938	3,434,870	
12	Advertising and promotion	2,801,323	621,710	<del>                                     </del>	
13	Office expenses	11,555,081	9,924,044		
14	Information technology	6,468,024	4,716,310	1,751,714	
15	Royalties				
16	Occupancy	2,936,762	1,210	2,935,552	
17	Travel	3,169,316	2,471,276	698,040	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	482,949	184,237	298,712	
20	Interest	57,612		57,612	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	9,201,226	3,536,142	5,665,084	
23	Insurance	585,397		585,397	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	COMMISSIONS	11,213,318	11,213,318	0	
b	PROCESSING FEES	3,763,394	3,763,394	0	
c	RISK SHARE CHARGES	1,914,835	1,810,598	104,237	
d	MEMBERSHIP DUES	1,038,229	111,159	927,070	
e	All other expenses	584,861	544,041	40,820	
25	Total functional expenses. Add lines 1 through 24e	1,479,719,310	1,423,740,275	55,979,035	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)				

Form 990 (2013) Page **11** Part X **Balance Sheet** Check if Schedule O contains a response or note to any line in this Part X . . . . . . . . . . . . . . . . . . (B) (A) Beginning of year End of year 2,117 2,119 1 1 89.369.594 2 43.931.787 2 Savings and temporary cash investments . . . . . . 3 3 4 73.476.537 4 88.529.604 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Assets 6 7 8 8 9 17,546,504 22,765,302 10a Land, buildings, and equipment cost or other basis 188,995,069 10a Complete Part VI of Schedule D 88,225,686 h Less accumulated depreciation . . . . 10b 106,005,745 100,769,383 153,954,258 243,757,229 11 11 12 41,638,150 12 64,620,703 Investments—other securities See Part IV, line 11 . . . . . . 13 13 Investments—program-related See Part IV, line 11 . . . . . . 14 14 3,080,854 15 15 4,679,945 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . . . . 485,073,759 16 569,056,072 43,983,611 **17** 50,851,474 **17** 18 18 19 19 20 20 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . \_iabilities 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties . . . . 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 133,493,354 25 97,221,656 26 Total liabilities. Add lines 17 through 25 . . . . . . . . 177,476,965 148,073,130 26 Organizations that follow SFAS 117 (ASC 958), check here ▶ ┌ and complete Fund Balances lines 27 through 29, and lines 33 and 34. 27 27 28 Temporarily restricted net assets . . . . . . . . 29 29 Permanently restricted net assets . . . . . . . Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ▼ and complete lines 30 through 34. ŏ 15,744,473 15,744,473 30 Capital stock or trust principal, or current funds . . . . . . . . . 30 Assets 5,122,500 5,122,500 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 286,729,821 400,115,969 32 32 Retained earnings, endowment, accumulated income, or other funds

Total liabilities and net assets/fund balances . . . . . . . . . . .

ğ

33

420,982,942

569.056.072

307,596,794

485.073.759

33

Par	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				৮
1	Total revenue (must equal Part VIII, column (A), line 12)	1		1,546,	279,573
2	Total expenses (must equal Part IX, column (A), line 25)	2		1,479,	719,310
3	Revenue less expenses Subtract line 2 from line 1	3		66,!	560,263
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		307,!	596,794
5	Net unrealized gains (losses) on investments	5		9,6	552,873
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9		37,:	173,012
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		420,9	982,942
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				. 区
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both	wed on			
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both	rate			
	☐ Separate basis ☐ Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh audit, review, or compilation of its financial statements and selection of an independent accountant?	nt of the	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain it Schedule O	n			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	e	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the		3b		

Software ID: Software Version:

**EIN:** 38-1791480

Name: DELTA DENTAL PLAN OF MICHIGAN INC

Form 990, Part VII - Compensation Compensated Employees, and Inde	of Officers,	Direct	ors,	Tru	ste	es, k	(ey	Employees, Hig	hest	
<b>(A)</b> Name and Title	(B) Average hours per week (list any hours	e Position (do not check more than one box, unless st person is both an officer rs and a director/trustee)						(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	(F) Estimated amount of other compensation from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)	organization and related organizations
JOSEPH C HARRIS DDS	5 00	х		Х				28,202	6,100	0
VICE CHAIRPERSON BRUCE R SMITH	6 00 5 00									
CHAIRPERSON	12 00	Х		Х				35,100	22,540	0
KELLY JUBB SCHEIDERER	5 00	×		Х				11,040	3,570	17,500
SECRETARY/TREASURER DOUGLAS R ANDERSON	10 00 5 00									
DIRECTOR	11 00	Х						14,749	7,120	13,700
JOSHUA S HOWIE	5 00	×						20,700	500	o
DIRECTOR BRUCE BAIRD DDS	5 00 5 00									
DIRECTOR	12 00	Х						16,700	78,825	0
FATHER JACK H BAKER	5 00	x						11,600	0	0
DIRECTOR LISA DANCSOK	5 00 5 00									_
DIRECTOR	5 00	X						21,400	2,100	0
RORY GAMBLE	5 00	x						18,600	0	0
DIRECTOR  JEFFREY A KELLER	5 00 5 00	<del> </del>						2.100		
DIRECTOR	5 00	X						2,100	0	0
TERRI A MILLER CPCU  MEMBER-AT-LARGE	5 00 5 00	×						22,800	2,100	o
TIMOTHY E MOFFIT DBA	5 00	×						26,802	8,540	0
MEMBER-AT-LARGE C RICHARD SEITZ	10 00							20,002	0,540	
DIRECTOR	5 00 8 00	×						20,000	17,000	0
TERENCE R COMAR DDS MS	5 00	x						54,900	9,800	0
IMMEDIATE PAST CHAIRPERSON  JAMES P HALLAN	7 00 5 00							31,300	3,000	
IMMEDIATE PAST CHAIR THRU 5/15/13	11 00	х						23,829	13,950	0
THOMAS FLESZAR DDS MS DIRECTOR	5 00	х						490,952	0	0
STEPHEN A EKLUND	5 00	х						3,500	112,500	0
DIRECTOR ANN MARIE FLERMOEN	1 00 5 00									
DIRECTOR	11 00	Х						12,629	2,950	16,240
KURT D GALLIGER	5 00	x						13,300	8,400	0
DIRECTOR  LAURA L CZELADA CPA	5 00 37 00									
CEO, PRESIDENT	13 00			Х				1,770,139	0	2,129,409
GORAN JURKOVIC CPA  CHIEF FINANCIAL OFFICER	19 50 30 50			×				717,169	0	345,991
LUIGI BATTAGLIERI	50 00				×			444,395	0	40,517
SR V-P, CHEIF RELATIONSHI BRENDA LAIRD	0 00 50 00									
V-P INFORMATION TECHNOLOGY	0 00				Х			1,107,425	0	62,285
KAREN GREEN V-P INFORMATICS/QUALITY	50 00 0 00				х			298,360	0	31,560
RANDY TASCO	50 00				х			492,523	0	292,052
V-P CHIEF MARKETING OFFICER	0 00							.52,523	<u> </u>	

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

organizations   중립   글   활   호   Ĉ 를 호   호   r	zation and lated
CHIEF ADMINISTRATION OFFICER  10 00  NANCY HOSTETLER  50 00  X  406,868  0  SR V-P, CHIEF OF STAFF  1 00  SR V-P, PROFESSIONAL SERV  TOBY HALL  50 00  X  479,925  0  SR V-P- CHIEF ACTUARY  JON GROAT  V-P GENERAL COUNSEL  ANTHONY ROBINSON  V-P, SALES  DANIEL LOVEJOY  MANAGER SALE & ACCOUNT MGT  10 00  X  11,129,821  0  X  406,868  0  X  426,468  0  X  479,925  0  X	nizations
NANCY HOSTETLER  SO 00  SR V-P, CHIEF OF STAFF  1 00  JED JACOBSON DDS MS MPH  50 00  X  726,468  0  SR V-P, PROFESSIONAL SERV  0 00  TOBY HALL  50 00  X  479,925  0  SR V-P- CHIEF ACTUARY  JON GROAT  42 00  V-P GENERAL COUNSEL  ANTHONY ROBINSON  V-P, SALES  DANIEL LOVEJOY  MANAGER SALE & ACCOUNT MGT  0 00  X  406,868  0  X  406,868  0  X  406,868  0  X  726,468  0  X  479,925	61,786
SR V-P, CHIEF OF STAFF	
SR V-P, PROFESSIONAL SERV   0 00	18,730
SR V-P, PROFESSIONAL SERV         0 00         X         479,925         0           TOBY HALL         50 00         X         479,925         0           SR V-P- CHIEF ACTUARY         0 00         X         479,925         0           JON GROAT         42 00         X         317,312         0           V-P GENERAL COUNSEL         8 00         X         288,177         0           ANTHONY ROBINSON         50 00         X         288,177         0           V-P, SALES         0 00         X         286,644         0           MANAGER SALE & ACCOUNT MGT         0 00         X         286,644         0	61,629
X   479,925   0	01,023
JON GROAT         42 00         X         317,312         0           V-P GENERAL COUNSEL         8 00         X         288,177         0           ANTHONY ROBINSON         50 00         X         288,177         0           V-P, SALES         0 00         X         286,644         0           DANIEL LOVEJOY         50 00         X         286,644         0           MANAGER SALE & ACCOUNT MGT         0 00         X         286,644         0	173,693
V-P GENERAL COUNSEL ANTHONY ROBINSON 50 00 V-P, SALES 0 0 00 DANIEL LOVEJOY MANAGER SALE & ACCOUNT MGT  X 317,312 0 X 288,177 0 X 286,644 0	
ANTHONY ROBINSON 50 00 X 288,177 0 V-P, SALES 0 0 00 X 286,644 0 MANAGER SALE & ACCOUNT MGT 0 0 00	26,204
V-P, SALES         0 00         X         286,644         0           DANIEL LOVEJOY         50 00         X         286,644         0           MANAGER SALE & ACCOUNT MGT         0 00         X         286,644         0	
MANAGER SALE & ACCOUNT MGT 0 00 X 286,644 0	44,827
MANAGER SALE & ACCOUNT MGT 0 00	33,913
DAVID FITZKE 50 00	
X   246,771   0	85,539
V-P, CLIENT & CLAIMS SVS 0 00	
JOADI KECK 50 00 X 248,564 0	43,718
V-P, HR & ADMINISTRATION 0 00	
BRADLEY ROSS 50 00 X 226,678 0	70,466
V-P, ECOMMERCE APPLICATION & SUPPORT 0 00	
SHERRY CRISP 50 00 X 275,423 0	0
FORMER SR V-P, OPERATIONS 0 00	

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DLN: 93493321024314

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ▶ Attach to Form 990. ▶ See separate instructions. ▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public

il leaeilde gelaige		Inspection
nme of the organization LTA DENTAL PLAN OF MICHIGAN INC		Employer identification number
Organizations Maintaining Donor organization answered "Yes" to Form		Funds or Accounts. Complete if the
	(a) Donor advised funds	(b) Funds and other accounts
Total number at end of year		
Aggregate contributions to (during year)		
Aggregate grants from (during year)		
Aggregate value at end of year		
Did the organization inform all donors and donor a funds are the organization's property, subject to t	<del>-</del>	onor advised <b>Yes No</b>
Did the organization inform all grantees, donors, a used only for charitable purposes and not for the conferring impermissible private benefit?		
rt II Conservation Easements. Comple	ete if the organization answered "Yes"	' to Form 990, Part IV, line 7.
Purpose(s) of conservation easements held by th Preservation of land for public use (e g , recre Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization	ation or education) Preservation of Preservation of	an historically important land area a certified historic structure
easement on the last day of the tax year	mela a qualified conservation contribution in	in the form of a conservation
		Held at the End of the Year
Total number of conservation easements		2a
Total acreage restricted by conservation easeme	ents	2b
Number of conservation easements on a certified	historic structure included in (a)	2c
Number of conservation easements included in (o historic structure listed in the National Register	e) acquired after 8/17/06, and not on a	2d
Number of conservation easements modified, train the tax year ▶	nsferred, released, extinguished, or termina	ated by the organization during
Number of states where property subject to cons	ervation easement is located 🗠	
Does the organization have a written policy regar enforcement of the conservation easements it ho		andling of violations, and <b>Yes No</b>
Staff and volunteer hours devoted to monitoring,	inspecting, and enforcing conservation eas	ements during the year
Amount of expenses incurred in monitoring, insper	ecting, and enforcing conservation easeme	nts during the year
Does each conservation easement reported on line and section 170(h)(4)(B)(II)?	ne 2(d) above satisfy the requirements of s	ection 170(h)(4)(B)(i)
In Part XIII, describe how the organization report balance sheet, and include, if applicable, the text the organization's accounting for conservation ea	of the footnote to the organization's financ	
<b>Tt IIII</b> Organizations Maintaining Collection  Complete if the organization answers		s, or Other Similar Assets.
If the organization elected, as permitted under SF works of art, historical treasures, or other similar service, provide, in Part XIII, the text of the footi	FAS 116 (ASC 958), not to report in its revassets held for public exhibition, education	n, or research in furtherance of public
If the organization elected, as permitted under SF works of art, historical treasures, or other similar service, provide the following amounts relating to	assets held for public exhibition, education	
(i) Revenues included in Form 990, Part VIII, lin	ne 1	<b>►</b> \$
(ii) Assets included in Form 990, Part X		<u> </u>
If the organization received or held works of art, he following amounts required to be reported under S		for financial gain, provide the
Revenues included in Form 990, Part VIII, line 1		<b>►</b> \$
Accets included in Form 990 Bart V		

Par	<b>4</b> 11 Organizations Maintaining Co	<u>llections of Art,</u>	Hist	<u>ori</u>	<u>cal Treas</u>	ures, or Oth	<u>ner S</u>	Similar <i>I</i>	Asse	<b>ts</b> (co.	ntınued)
3	Using the organization's acquisition, access collection items (check all that apply)	on, and other record	ls, che	ecka	any of the fo	ollowing that are	e a si	gnıfıcant u	se of	ıts	
а	Public exhibition		d	Γ	Loan or ex	change program	ms				
b	Scholarly research		e	$\sqcap$	Other						
c	Preservation for future generations										
4	Provide a description of the organization's co Part XIII	ollections and explai	n how	the	y further the	e organızatıon's	exen	npt purpos	e ın		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t						imila	r	Г	Yes	┌ No
Par	<b>Escrow and Custodial Arrang</b> Part IV, line 9, or reported an an					on answered	"Yes	" to Form	1 990	),	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ıan or other ınterme	diary f	or c	ontributions	or other asset	s not	:	Г	Yes	┌ No
b	If "Yes," explain the arrangement in Part XII	I and complete the f	followi	ng t	able						
									Amou	nt	
С	Beginning balance					1	с				
d	Additions during the year					10	d				
е	Distributions during the year					10	e				
f	Ending balance					1:	f				
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21?						Γ	Yes	┌ No
b	If "Yes," explain the arrangement in Part XII	I Check here if the	explar	natio	on has been	provided in Pa	rt XII	π			Г
Pa	rt V Endowment Funds. Complete										
4_	Danish of warmhalana	(a)Current year	<b>(b)</b> P	rior	year <b>b (c)</b>	Two years back (	( <b>d)</b> Thre	ee years bac	k (e	Four ye	ears back
1a b	Beginning of year balance					+					
C	Net investment earnings, gains, and losses								+		
d	Grants or scholarships										
е	Other expenditures for facilities and programs										
f	Administrative expenses					+			+		
g	End of year balance										
2	Provide the estimated percentage of the curi	ent vear end balanc	e (line	1 a	column (a)	) held as					
a	Board designated or quasi-endowment	ene year ena barane	c (IIIIc	9,	, column (u)	, nera as					
b	Permanent endowment >										
С	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c shot	uld equal 100%									
За	Are there endowment funds not in the posses		tion th	nat a	are held and	administered f	or the	e			
	organization by									Yes	No
	(i) unrelated organizations			•				<u> </u>	Ba(i)		
	(ii) related organizations						•	[3	a(ii)		
ь 4	Describe in Part XIII the intended uses of the						• •		3b		
	t VI Land, Buildings, and Equipme					swered 'Yes'	to Fo	rm 990.	Part	IV. lır	
	11a. See Form 990, Part X, line :										
	Description of property				Cost or other (investment)	(b)Cost or other basis (other)	er (o	c) Accumulat depreciation		( <b>d</b> ) Boo	ok value
1a	Land					7,859,5	92			-	7,859,592
ь	Buildings		. [			103,372,7	42	24,841,	426	78	3,531,316
C	Leasehold improvements		. [				L_				
	Leasehold improvements					23,921,18	85	19,735,	846	4	4,185,339
d   _e	Equipment					53,841,5		19,735, 43,648,	_		4,185,339 ),193,136

See Form 990, Part X, line 12.  (a) Description of security or category	(b)Book value	(c) Method of valuation
(Including name of security) (1)Financial derivatives		Cost or end-of-year market value
(2)Closely-held equity interests		
(3)Other (A)DDIC STOCK	200,217	С
(B) INVESTMENT IN RHC	64,420,486	С
(b) INVESTILATIN ATC	01,120,100	
		_
(	64,620,703	
Part VIII Investments—Program Related. Co See Form 990, Part X, line 13.	mplete if the organization	answered 'Yes' to Form 990, Part IV, line 11c.
(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
		- Cost of one of your market false
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	<b> </b>	
		Part IV, line 11d See Form 990, Part X, line 15
(a) Descri	ption	(b) Book value
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. Complete if the orga		Form 000 Part IV line 11e or 11f See
Form 990, Part X, line 25.		Tomin 990, Part IV, line Tie of Til. See
1 (a) Description of liability Federal income taxes	(b) Book value	
IBNR - CLAIM ADJUSTMENT RESERVES	40,954,088	
UNEARNED PREMIUMS	23,370,677	
FAS 158 FUNDED STATUS	32,896,891	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 )	97,221,656	

1	Total revenue, gains, and othe	support per audited financial statements				1	
2	Amounts included on line 1 but	not on Form 990, Part VIII, line 12					
а	Net unrealized gains on invest	ments	2a				
b	Donated services and use of fa	cilities	2b				
c	Recoveries of prior year grants		2c				
d	Other (Describe in Part XIII )		2d				
e	Add lines <b>2a</b> through <b>2d</b> .					2e	
3	Subtract line ${f 2e}$ from line ${f 1}$ .					3	
4	Amounts included on Form 990	), Part VIII, line 12, but not on line <b>1</b>					
а	Investment expenses not inclu	ded on Form 990, Part VIII, line 7b .	4a				
b	Other (Describe in Part XIII )		4b				
c	Add lines <b>4a</b> and <b>4b</b>					4c	
5		<b>4c.</b> (This must equal Form 990, Part I, line				5	
Part		spenses per Audited Financial Sta wered 'Yes' to Form 990, Part IV, line			n Expenses	per	Return. Complete
1		audited financial statements				1	
2	A mounts included on line 1 but	not on Form 990, Part IX, line 25					
а	Donated services and use of fa	cilities	2a				
b	Prior year adjustments		2b				
C	Otherlosses		2c				
d	Other (Describe in Part XIII )		2d				
е	Add lines 2a through 2d					2e	
3	Subtract line ${f 2e}$ from line ${f 1}$ .					3	
4	A mounts included on Form 990	, Part IX, line 25, but not on line 1:					
а	Investment expenses not inclu	ded on Form 990, Part VIII, line 7b	4a				
b	Other (Describe in Part XIII )		4b				
c	Add lines <b>4a</b> and <b>4b</b>					4c	
5	Total expenses Add lines <b>3</b> an	d <b>4c.</b> (This must equal Form 990, Part I, lir	ne 18 )			5	
Part	XIII Supplemental Info	ormation					
Part		Part II, lines 3, 5, and 9, Part III, lines 1a lines 2d and 4b, and Part XII, lines 2d and					de any additional
	Return Reference	Explanation					
PART	X, LINE 2	AS OF DECEMBER 31, 2013 AND 2012, WERE NOT SIGNIFICANT THERE WERE RECOGNIZED DURING THE YEARS OR A LONGER SUBJECT TO TAX EXAMINATION DECEMBER 31, 2010	NO SI	GNIFICAI ED AT YE	NT PENALTIE AR END THE	S O R ENTE	INTEREST ERPRISE IS NO

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

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Schedule I (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

DELTA DENTAL PLAN OF MICHIGAN INC

**Grants and Other Assistance to Organizations, Governments and Individuals in the United States** 

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

Attach to Form 990

▶ Information about Schedule I (Form 990) and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a>.

OMB No 1545-0047

DLN: 93493321024314

2013

Open to Public Inspection

Employer identification number

38-1791480

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States  Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.  (a) Name and address of organization or government  (b) EIN  (c) IRC Code section if applicable  (d) Amount of cash grant  (e) Amount of noncash  (assistance  (f) Method of valuation (book, FMV, appraisal, other)  (n) MICHIGAN ECONOMIC  DEVELOPMENT  FOUNDATION  PO BOX 13063  LANSING, MI 48901  (2) BLESSINGS IN A BACKPACK  4121 SHELBYVILLE RD LOUISVILLE, RY 40207  (3) AMERICA'S DENTISTS  CASH  N/A  CHARITABLE  DONATION  MISSION OF MERCEY PROJECT  MERCEY PROJECT  MERCEY PROJECT  MERCEY PROJECT	Part I General Inform	nation on Grants	and Assistance				<b>'</b>	
(a) Name and address of organization or grant IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.  (b) EIN (c) IRC Code section if applicable organization or grant organization or grant organization or grant organization or grant organization or grant organization organization organization organization organization organization of grant organization o	the selection criteria used	d to award the grants o	rassistance?					<b>∀Yes</b> □
organization or government         If applicable         grant         cash (book, FMV, appraisal, other)         non-cash assistance         or assistance           (1) MICHIGAN ECONOMIC DEVELOPMENT FOUNDATION PO BOX 13063 LANSING, MI 48901         38-2527475         501(C)(3)         15,000         CASH         N/A         SUPPORT DENTAL EDUCATION AND RESEARCH PROGRAMS           (2) BLESSINGS IN A BACKPACK 4121 SHELBYVILLE RD LOUISVILLE, KY 40207         26-1964620         501(C)(3)         95,854         CASH         N/A         CHARITABLE DONATION PROGRAMS           (3) AMERICA'S DENTISTS CARE FOUNDATION 9110 E 3STH ST N WICHITA, KS 67226         26-2275291         501(C)(3)         23,000         CASH         N/A         MISSION OF MERCEY PROJECT								l "Yes" to
DEVELOPMENT FOUNDATION PO BOX 13063 LANSING,MI 48901  (2) BLESSINGS IN A BACKPACK 4121 SHELBYVILLE RD LOUISVILLE,KY 40207  (3) AMERICA'S DENTISTS CARE FOUNDATION 9110 E 35TH ST N WICHITA,KS 67226  (4) HEALTHSTRIDES LTD 1105 JUDY CT WATERSVILLE, HARD ASSOCIATION 7272 GREENVILLE AVENUE DALLAS,TX 75231  (5) AMERICA'S DENTISTS (6) ASSOCIATION 7272 GREENVILLE AVENUE DALLAS,TX 75231  (6) BOX 30416  (7) ASSOCIATION 10 CASH  N/A  EDUCATION AND RESEARCH PROGRAMS  CASH  N/A  MISSION OF MERCEY PROJECT MERCEY PROJECT  17,500  CASH  N/A  CHARITABLE PLEDGE  AVENUE DALLAS,TX 75231  CASH  N/A  VITAL DENTAL EDUCATION AND RESEARCH PROGRAMS  CASH  N/A  VITAL DENTAL EDUCATION AND	organization	(b) EIN	1 ' '		cash	valuation (book, FMV, appraisal,		(h) Purpose of grant or assistance
BACKPACK 4121 SHELBYVILLE RD LOUISVILLE, KY 40207  (3) AMERICA'S DENTISTS CARE FOUNDATION 9110 E 35TH ST N WICHITA, KS 67226  (4) HEALTHSTRIDES LTD 1105 JUDY CT WATERSVILLE, OH 43081  (5) AMERICA'S DENTISTS ASSOCIATION 7272 GREENVILLE AVENUE DALLAS, TX 75231  (6) DELTA DENTAL FUND PO BOX 30416	DEVELOPMENT FOUNDATION PO BOX 13063	38-2527475	501(C)(3)	15,000		CASH	N/A	RESEARCH
CARE FOUNDATION 9110 E 35TH ST N WICHITA,KS 67226  (4) HEALTHSTRIDES LTD 1105 JUDY CT WATERSVILLE, OH 43081  (5) AMERICAN HEART ASSOCIATION 7272 GREENVILLE AVENUE DALLAS,TX 75231  (6) DELTA DENTAL FUND PO BOX 30416  MERCEY PROJECT  MERCEY PROJECT  MERCEY PROJECT  MERCEY PROJECT  CASH N/A  CASH N/A  CASH N/A  CASH N/A  VITAL DENTAL EDUCATION AND	BÁCKPACK 4121 SHELBYVILLE RD	26-1964620	501(C)(3)	95,854		CASH	N/A	
1105 JUDY CT WATERSVILLE, OH 43081  (5) AMERICAN HEART ASSOCIATION 7272 GREENVILLE AVENUE DALLAS, TX 75231  (6) DELTA DENTAL FUND PO BOX 30416  FAIRS  FAIRS  CASH N/A  CHARITABLE PLEDGE  FAIRS  CASH N/A  CHARITABLE PLEDGE  FAIRS  CASH N/A  CHARITABLE PLEDGE  VITAL DENTAL EDUCATION AND	CARE FOUNDATION 9110 E 35TH ST N	26-2275291	501(C)(3)	23,000		CASH	N/A	
ASSOCIATION 7272 GREENVILLE AVENUE DALLAS,TX 75231  (6) DELTA DENTAL FUND PO BOX 30416  (6) DELTA DENTAL FUND PO BOX 30416  (6) DELTA DENTAL FUND PO BOX 30416	1105 JUDY CT	31-4662950		17,500		CASH	N/A	TO SUPPORT CITY FAIRS
PO BOX 30416 EDUCATION AND	ASSOCIATION 7272 GREENVILLE AVENUE	13-5613797	501(C)(3)	7,500		CASH	N/A	
	PO BOX 30416	38-2337000	501(C)(3)	6,000,000		CASH	N/A	EDUCATION AND

Enter total number of other organizations listed in the line 1 table . . . .

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . .

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
	Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
Part IV Supplemental Inform	n <b>ation.</b> Provide the inf	ormation required in Pa	art I, line 2, Part III, co	lumn (b), and any other a	ı ddıtıonal ınformatıon.

#### Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference	Explanation
PART I, LINE 2	CONTRIBUTIONS ARE MADE AT BOARD MEMBER DISCRETION TO ORGANIZATIONS THAT SUPPORT DELTA DENTAL PLAN OF MICHIGAN'S
	MISSION IN ORDER FOR FUNDS TO BE DISBURSED, VOUCHER RECORDS MUST PASS THROUGH THE APPROVAL PROCESS, SIMILAR TO ANY
	OTHER EXPENDITURE MADE BY DELTA DENTAL PLAN OF MICHIGAN SUPPORT OF THE NATIONAL BLESSINGS IN A BACKPACK PROGRAM,
	WHICH PROVIDES WEEKEND FOOD BACKPACKS TO IMPOVERISHED ELEMENTARY SCHOOL CHILDREN DURING THE 2012-13 SCHOOL
	YEAR, WE PROVIDED \$69,000 TO PAY FOR WEEKLY FOOD FOR 1,295 CHILDREN DURING THE 2013-14 SCHOOL YEAR, WE SPENT \$74,000
	WHICH PROVIDED FOOD FOR 1,309 STUDENTS IN ADDITION TO PROVIDING FUNDING, DELTA DENTAL OF MICHIGAN EMPLOYEES
	VOLUNTEER ON A WEEKLY BASIS AT FAIRVIEW ELEMENTARY SCHOOL IN LANSING, MICHIGAN TO PACK AND DISTRIBUTE THE
	BACKPACKS SEVENTY-FIVE OF OUR EMPLOYEES VOLUNTEERED FOR MICHIGAN'S FIRST-EVER MISSION OF MERCY AT SAGINAW VALLEY
	STATE UNIVERSITY, WHERE ALMOST 1,300 UNINSURED PATIENTS RECEIVED FREE DENTAL CARE VALUED AT CLOSE TO \$1 MILLION
	CELEBRATION OF NATIONAL READING MONTH, WHICH INCLUDED 79 EMPLOYEE VOLUNTEER READERS VISITING AREA CLASSROOMS TO
	READ TO CHILDREN AND SHARE ORAL HEALTH INFORMATION AND MATERIALS, THE CREATION OF 1,200 FIRST GRADE READING/ORAL
	HEALTH TOTE BAGS CONTAINING READING AND ORAL HEALTH RESOURCES WHICH STATE LEGISLATORS DELIVERED TO CLASSROOMS
	THEY VISITED IN THEIR DISTRICTS, DELTA DENTAL OF MICHIGAN SPONSORED ORAL HEALTH STORY HOURS FOR LIBRARIES THAT ARE
	MEMBERS OF THE CAPITAL AREA LIBRARIES ASSOCIATION HOSTING THE RONALD MCDONALD HOUSE OF MID-MICHIGAN'S 2013 RACE
	FOR THE HOUSE EVENTS, WHICH WERE HELD ON DELTA DENTAL OF MICHIGAN'S CAMPUS IN ADDITION TO PROVIDING THE VENUE AT
	NO CHARGE, EMPLOYEES VOLUNTEERED TO HELP WITH THE EVENT

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DLN: 93493321024314

OMB No 1545-0047

Department of the Treasury

Internal Revenue Service

Schedule J (Form 990)

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization DELTA DENTAL PLAN OF MICHIGAN INC **Employer identification number** 

38-1791480

Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel			
	▼ Travel for companions			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
	▼ Compensation committee			
	✓ Independent compensation consultant ✓ Compensation survey or study			
	Form 990 of other organizations  Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a	Yes	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes	
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	   5a		No
	Any related organization?	5b		No
_	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line $1a$ , did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		Νo
b	Any related organization?	6b		No
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was			
	subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		N a
9		⊢ <b>°</b>		No
<del>y</del>	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title	(B) Breakdown o	of W-2 and/or 1099-MISC compensation (C) Retirement a		(C) Retirement and	(D) Nontaxable	(E) Total of	(F) Compensation	
	(i) Base compensation	(ii) Bonus & ıncentıve compensatıon	(iii) Other reportable compensation	other deferred compensation	benefits	columns (B)(ı)-(D)	reported as deferred in prior Form 990	
See Additional Data Table								

Schedule J (Form 990) 2013

#### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Return Reference	Explanation				
PART I, LINE 1A	FIRST CLASS TRAVEL AVAILABLE TO KEY EMPLOYEES THIS AMOUNT WAS TREATED AS NONTAXABLE TO THE KEY EMPLOYEE TRAVEL FOR COMPANIONS RELATED TO TRAVEL FOR A SPOUSE THIS AMOUNT WAS TREATED AS TAXABLE TO THE BOARD MEMBER OR EMPLOYEE VARIOUS INDIVIDUALS ON SCHEDULE JARE ELIGIBLE FOR REIMBURSEMENT OF SUBSTANTIATED HEALTH OR SOCIAL CLUB DUES OR INITIATION FEES THAT HAVE A BUSINESS PURPOSE THIS BENEFIT IS NOT TAXABLE BUT THE EXPENSE MUST BE SUBSTANTIATED AS A BUSINESS EXPENSE				
PART I, LINE 3	OUTSIDE COMPENSATION CONSULTANTS ARE USED TO DETERMINE MARKET DATA FOR THE EXECUTIVE POSITIONS AND FOR OTHER OFFICERS AND KEY EMPLOYEES THE POSITIONS COVERED ARE THE CEO, COO, CAO, CIO, CRO, CHIEF ACTUARY, CFO, AND CSO THE ORGANIZATION CONTRACTS WITH TOWERS WATSON TO DO A COMPENSATION AND REASONABLENESS ANALYSIS EVERY TWO YEARS THE FINAL DETERMINATION OF COMPENSATION IS DONE BY THE COMPENSATION COMMITTEE OF THE BOARD OF DIRECTORS, WHICH IS MADE UP OF INDEPENDENT PERSONS, AND IS BASED ON THE COMPARABILITY DATA PROVIDED BY THE COMPENSATION CONSULTANTS THE DELIBERATIONS AND DECISIONS REGARDING THE COMPENSATION ARE CONTEMPORANEOUSLY DOCUMENTED IN THE COMMITTEE MINUTES AND APPROVED BY THE BOARD THE COMPENSATION WAS LAST REVIEWED UNDER THIS PROCESS DURING 2012 THE REPORT BASED ON THIS REVIEW WAS THEN ISSUED BY THE CONSULTANTS IN APRIL OF 2013				
PART I, LINES 4A-B	SEVERANCE PAYMENTS RECEIVED BRENDA LAIRD \$303,685 SHERRY CRISP \$200,717 SERP DISTRIBUTION MADE TO THOMAS FLESZAR \$465,102 ADDITIONALLY, DELTA DENTAL PLAN OF MICHIGAN, HAS A SUPPLEMENTAL EXECUTIVE RETIREMENT PLAN (SERP) IN ORDER TO BE ELIGIBLE FOR THE SERP, AN EMPLOYEE MUST BE A SENIOR VICE PRESIDENT OR HIGHER AN OUTSIDE INDEPENDENT ACTUARY CALCULATES THE VALUE ON AN ANNUAL BASIS				

Schedule J (Form 990) 2013

Software ID: Software Version:

**EIN:** 38-1791480

Name: DELTA DENTAL PLAN OF MICHIGAN INC

Form 990, Schedule J, Par	rt II	- Officers, Direct	ors, Trustees, Ke <sup>,</sup>	y Employees, and	Highest Compens	ated Employees	,	
(A) Name			(B) Breakdown of W-2 and/or 1099-MISC compensation			(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
THOMAS FLESZAR DDS MS DIRECTOR	(I) (II)		0	468,852	0	0	490,952	0
LAURA L CZELADA CPA CEO, PRESIDENT	(I) (II)		1,029,047	12,978	2,122,054 0	7,355 0	3,899,548	0
GORAN JURKOVIC CPA CHIEF FINANCIAL OFFICER	(I) (II)	) 0	0	14,330	323,985 0	22,006	1,063,160	0
LUIGI BATTAGLIERI SR V-P, CHEIF RELATIONSHI	(I) (II)	) 0	0	14,533	40,487 0	30 0	484,912	0
BRENDA LAIRD V-P INFORMATION TECHNOLOGY	(I) (II)	) 0	0	0 464,853 0 0	54,930 0	7,355 0	1,169,710	0
KAREN GREEN V-P INFORMATICS/QUALITY	(I) (II)	) 0	0	12,398	9,554 0	22,006 0	329,920	0
RANDY TASCO V-P CHIEF MARKETING OFFICER	(I) (II)	) 0	0	5,093	292,052 0	0	784,575	0
EDWARD ZOBECK CHIEF ADMINISTRATION OFFICER	(I)		474,529	254,078	39,780 0	22,006	1,191,607	0
NANCY HOSTETLER SR V-P, CHIEF OF STAFF	(I) (II)		194,362	16,589	18,730 0	0	425,598	0
JED JACOBSON DDS MS MPH SR V-P, PROFESSIONAL SERV	(1)		279,277	180,801	54,274 0	7,355 0	788,097	0
TOBY HALL SR V-P- CHIEF ACTUARY	(ı) (ıı)	) 0	0	18,992	151,687 0	22,006	653,618	0
JON GROAT V-P GENERAL COUNSEL	(1) (11)	) 0	0					
ANTHONY ROBINSON V-P, SALES	(I) (II)	) 0	0	4,238 0 0	22,821	22,006 0	333,004	0
DANIEL LOVEJOY MANAGER SALE & ACCOUNT MGT	(I) (II)	) 47,456 ) 0	239,127	61 0	11,907 0	22,006 0	320,557	0
DAVID FITZKE V-P, CLIENT & CLAIMS SVS	(ı) (ıı)		69,317	3,448	70,126 0	15,413 0	332,310	0
JOADI KECK V-P, HR & ADMINISTRATION	(ı) (ıı)		69,050	5,076	34,348 0	9,370 0	292,282	0
BRADLEY ROSS V-P, ECOMMERCE APPLICATION & SUPPORT	(1)		63,536	1,783	55,053 0	15,413 0	297,144	0
SHERRY CRISP FORMER SR V-P, OPERATIONS	(I) (II)		74,706	200,717	0	0	275,423	0

DLN: 93493321024314

**Employer identification number** 

OMB No 1545-0047

Open to Public Inspection

# Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

DELTA DENTAL PLAN OF MICHIGAN INC

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

**Transactions with Interested Persons** 

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. ▶Information about Schedule L (Form 990 or 990-EZ) and its instructions is at

www.irs.gov/form990. Name of the organization

38-1791480 Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only). Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b (a) Name of disqualified person (b) Relationship between disqualified (c) Description of transaction (d) Corrected? person and organization Yes 2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . . Part II Loans to and/or From Interested Persons. Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22 (g) In (a) Name of (b) (d) Loan to (e)Original (f)Balance (i)Written (c) (h) ınterested Relationship Purpose of or from the principal due default? Approved agreement? with organization? amount person loan by organization board or committee? Yes Τо From Yes No Yes No Total Part III Grants or Assistance Benefitting Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 27. (d) Type of assistance (a) Name of interested (b) Relationship between (c) A mount of assistance (e) Purpose of assistance person interested person and the organization

Part IV Business Transactions Involving Interested Persons
--

Business Transactions I			- 20- 20h 20-		
Complete If the organizatio  (a) Name of Interested person	(b) Relationship between interested person and the organization	(c) A mount of transaction	(d) Description of transaction	reven	f zation's ues?
(1) COMAR & COMAR PC	TERENCE COMAR, DIRECTOR OF DDPMI, IS AN OWNER IN COMAR & COMAR, PC	· · · · · · · · · · · · · · · · · · ·	PARTICIPATING DENTIST - PAYMENTS FOR DENTAL SERVICES	Yes	No No
(2) TERI BATTAGLIERI	SPOUSE OF DDPMI KEY EMPLOYEE LUIGI BATTAGLIERI	175,277	EMPLOYEE OF DELTA DENTAL PLAN OF MICHIGAN		No
(3) BRIAN BATTAGLIERI	SON OF DDPMI KEY EMPLOYEE LUIGI BATTAGLIERI	85,368	EMPLOYEE OF DELTA DENTAL PLAN OF MICHIGAN		No
(4) CLAIRE DORAH	DAUGHTER OF DDPMI BOARD MEMBER JAMES HALLAN	42,132	EMPLOYEE OF DELTA DENTAL PLAN OF MICHIGAN		No
(5) THE ARSENAL GROUP LLC	PARTNERSHIP OWNED 50% BY JEFFREY FLESZAR, SON OF THOMAS FLESZAR, FORMER CEO	580,240	CONSULTING SERVICES		No

## Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference	Explanation

Schedule L (Form 990 or 990-EZ) 2013

efile GRAPHIC print - DO NOT PROCESS

SCHEDULE O

As Filed Data -

DLN: 93493321024314

Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2013
Open to Public Inspection

Name of the organization	Employer identification number
DELTA DENTAL PLAN OF MICHIGAN INC	
	38-1791480

Return Reference	Explanation
FORM 990, PART VI, SECTION A,	DELTA DENTAL PLAN OF MICHIGAN HAS A SOLE MEMBER, RENAISSANCE HEALTH SERVICE
LINE 6	CORPORATION

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	THE SOLE MEMBER HAS VOTING RIGHTS AND ELECTS DIRECTORS

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B	THE FOLLOWING ITEMS ARE SUBJECT TO APPROVAL BY THE SOLE MEMBER IF 10% OF THE ASSETS ARE TO BE SPENT/SOLD OR A NEW PRESIDENT IS TO BE APPOINTED

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11	THE INFORMATION PRESENTED ON THE FORM 990 IS GATHERED BY THE SENIOR TAX ADMINISTRATOR FOR THE ORGANIZATION THE CFO REVIEWS THE INFORMATION ONCE APPROVED THE INFORMATION IS GIVEN TO OUTSIDE TAX PREPARERS WHO PREPARE AND REVIEW THE FORM 990 ONCE COMPLETE AN ELECTRONIC COPY OF THE FORM 990 IS PUT ONTO A WEBSITE FOR THE BOARD TO REVIEW THIS IS DONE BEFORE THE RETURN IS FILED WITH THE IRS

Return Reference	Explanation
PART VI, SECTION B, LINE 12C  EMPLOYEES ARE REQUIRED TO REVIEW ANY CONFLICTS OF INTEREST BE DISCLEXECUTING THE POLICY BECOMES AWA CREATES A CONFLICT OF INTEREST AL VICE PRESIDENT AND GENERAL COUNS BROUGHT TO THE CHAIRPERSON OF THE CONFLICT OF INTEREST INVOLVING A MAD AN INTEREST, THE MEMBER IS RECONTED.	GENERAL COUNSEL IS CHARGED WITH REVIEWING AND MONITORING ANY ANSACTIONS ALL MEMBERS OF THE BOARD OF DIRECTORS, OFFICERS, AND KEY AND EXECUTE A CONFLICT OF INTEREST POLICY THIS POLICY REQUIRES THAT LOSED ON AN ANNUAL BASIS, OR AT ANY OTHER TIME THAT THE PERSON ARE OF A SITUATION OR TRANSACTION THAT ACTUALLY OR POTENTIALLY LCONFLICT OF INTEREST DISCLOSURE FORMS ARE INITIALLY REVIEWED BY THE SEL IF A PROHIBITED TRANSACTION WERE IDENTIFIED, THE MATTER WOULD BE HE BOARD FOR FURTHER REVIEW AND APPROPRIATE ACTION IN THE EVENT OF A MEMBER OF THE BOARD OF DIRECTORS, SUCH AS A CONFLICT IN WHICH A MEMBER OUIRED TO DISCLOSE THE POTENTIAL CONFLICT AND ABSTAIN FROM ANY VOTE ON CAUTIONS ARE REQUIRED (E.G., PROHIBITING THE INTERESTED PARTY FROM EPEND UPON THE SPECIFIC NATURE AND BACKGROUND OF THE CONFLICT

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	OUTSIDE COMPENSATION CONSULTANTS ARE USED TO DETERMINE MARKET DATA FOR THE EXECUTIVE POSITIONS AND FOR OTHER OFFICERS AND KEY EMPLOYEES THE POSITIONS COVERED ARE THE CEO, COO, CAO, CIO, CRO, CHIEF ACTUARY, CFO, AND CSO THE ORGANIZATION CONTRACTS WITH TOWERS WATSON TO DO A COMPENSATION AND REASONABLENESS ANALYSIS EVERY TWO YEARS THE FINAL DETERMINATION OF COMPENSATION IS DONE BY THE COMPENSATION COMMITTEE OF THE BOARD OF DIRECTORS, WHICH IS MADE UP OF INDEPENDENT PERSONS, AND IS BASED ON THE COMPARABILITY DATA PROVIDED BY THE COMPENSATION CONSULTANTS THE DELIBERATIONS AND DECISIONS REGARDING THE COMPENSATION ARE CONTEMPORANEOUSLY DOCUMENTED IN THE COMMITTEE MINUTES AND APPROVED BY THE BOARD THE COMPENSATION WAS LAST REVIEWED UNDER THIS PROCESS DURING 2012 THE REPORT BASED ON THIS REVIEW WAS THEN ISSUED BY THE CONSULTANTS IN APRIL OF 2013

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE AVAILABLE UPON REQUEST

Return Reference	Explanation
FORM 990 PART VII	CERTAIN OFFICERS ARE OFFICERS IN MULTIPLE RELATED ORGANIZATIONS AVERAGE HOURS WORKED REFLECTS THE TIME SPENT IN EACH ORGANIZATION HOWEVER COMPENSATION IS REPORTED IN FULL TO AGREE TO THE W-2 ANY ALLOCATION OF COMPENSATION IS INCLUDED ON SCHEDULE R

Return Reference	Explanation
FORM 990, PART IX, LINE 11G	CONTRACT LABOR PROGRAM SERVICE EXPENSES 7,218,104 MANAGEMENT AND GENERAL EXPENSES 2,740,219 FUNDRAISING EXPENSES 0 TOTAL EXPENSES 9,958,323 CONTRACTED SERVICES PROGRAM SERVICE EXPENSES 356,828 MANAGEMENT AND GENERAL EXPENSES 694,651 FUNDRAISING EXPENSES 0 TOTAL EXPENSES 1,051,479 PURCHASED DENTAL SERVICES PROGRAM SERVICE EXPENSES 1,324,760,006 MANAGEMENT AND GENERAL EXPENSES 0 FUNDRAISING EXPENSES 0 TOTAL EXPENSES 1,324,760,006

Return Reference	Explanation
FORM 990, PART XI, LINE 9	GAIN ON EQUITY IN SUBSIDIARIES 992,297 PENSION RELATED CHANGES 36,180,715

Return Reference	Explanation
FORM 990 PART XII LINE 2C AND 2D	DELTA DENTAL PLAN OF MICHIGAN IS AUDITED BY AN INDEPENDENT ACCOUNTANT AS PART OF A CONSOLIDATED FINANCIAL STATEMENT ISSUED IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES DELTA DENTAL PLAN OF MICHIGAN ALSO RECEIVES AN AUDITED FINANCIAL STATEMENT BY AN INDEPENDENT ACCOUNTANT THAT IS PREPARED ON A STATUTORY BASIS THE ORGANIZATION HAS A COMMITTEE THAT ASSUMES RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT AND SELECTION OF AN INDEPENDENT ACCOUNTANT THIS PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

#### DLN: 93493321024314

Schedule R (Form 990) 2013

**Employer identification number** 

38-1791480

OMB No 1545-0047 2013

Open to Public Inspection

# **Related Organizations and Unrelated Partnerships**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990. ► See separate instructions.

► Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Department of the Treasury Internal Revenue Service

Name of the organization DELTA DENTAL PLAN OF MICHIGAN INC

(Form 990)

**SCHEDULE R** 

Part I Identification of Disregarded Entities Complete	e if the organization a	nswered "Yes" on	Form 990, Part	IV, line 33.				
(a) Name, address, and EIN (if applicable) of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	<b>(e)</b> End-of-year assets	ets Direct controlling entity			
(1) RED CEDAR INVESTMENT MANAGEMENT LLC 2852 EYDE PARKWAY SUITE 240 EAST LANSING, MI 48823 46-2667997	REGISTERED INVESTMENT ADVISORS	MI	0	0 DEL		PENTAL PLAN OF MICHIG	6AN	
Part II Identification of Related Tax-Exempt Organiz or more related tax-exempt organizations during the	<b>ations</b> Complete if the tax year.	e organization an	swered "Yes" or	n Form 990, Pai	rt IV, lı	ne 34 because ıt	had o	ne
<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary activity	<b>(c)</b> Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity sta	atus )(3))	<b>(f)</b> Direct controlling entity	Section (13) of en	(g) n 512(b ontrolle ntity?
See Additional Data Table				_			Yes	No

Cat No 50135Y

because it had one or more i	related organizations treate			_	tax		40		1			- 1		- 1	
(a) Name, address, and EIN of related organization		(b) Primary activity  (c) Legal domicile (state or foreign country)		e controlling income entity e		(e) edominant me(related, nrelated, luded from ax under tions 512- 514)	<b>(f)</b> Share of total income	(g) Share of end-of-yea assets	ear allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		managin partner		<b>(k)</b> Percentage ownership
									Yes	No			Yes	No	
Part IV Identification of Related (line 34 because it had one or									swere	d "Yes	s" on For	m 99	90, F	art I	٧,
(a)	(b)	(c)		(d)		(e)	Τ (	f)	(	g)		(h)			(i)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)		Direct controlling entity				of total ome	Share of end-of year assets		f- Percenta ownersh		ship (		tion 512 o)(13) ntrolled ntity?
(1) RENAISSANCE HOLDING COMPANY	HOLDING COMPANY	MI		RENAISSNCE HEALTH SERVICE		С			67,613,070 58 00		000 %	0 %		s No	
PO BOX 30381 LANSING, MI 48909 41-2177193				CORPORATION											
(2) RENAISSANCE LIFE & HEALTH INSURANCE COMPANY OF AMERICA	INSURANCE	IN		RENAISSANCE HOLDING COMI	PANY	С								Yes	i
PO BOX 30416 LANSING, MI 489097916 47-0397286															
(3) RENAISSANCE HEALTH INSURANCE COMPANY OF NEW YORK	INSURANCE	NY		RENAISSANCE HOLDING COM	PANY	С								Yes	;
PO BOX 30416 LANSING, MI 489097916 13-4098096															
(4) FORE HOLDING CORPORATION	EMPLOYEE BENEFITS	TN		DELTA DENTAL TENNESSEE	OF	С								Yes	;
240 VENTURE CIRCLE NASHVILLE, TN 37228 20-4116122															
(5) DENTAL CHOICE INC	REAL ESTATE HOLDING COMPANY	KY		DELTA DENTAL KENTUCKY		С								Yes	;
10100 LINN STATION ROAD SUITE 700 LOUISVILLE, KY 40223 61-1105118															
(6) DENTAL CHOICE AGENCY INC	PRIMARY GENERAL AGENCY FOR DDKY & DENTAL CHOICE	KY :		DELTA DENTAL KENTUCKY	OF	С								Yes	;
10100 LINN STATION RD SUITE 700 LOUISVILLE, KY 40223 61-1336003															
(7) OMEGA ADMINISTRATORS INC	PROVIDING THIRD-PARTY ADMINISTRATIVE SERVICES	AR		DELTA DENTAL ARKANSAS	OF	С								Yes	;
1513 COUNTRY CLUB ROAD SHERWOOD, AR 72120 04-3740469															

Pa	rt V	Transactions With Related Organizations Complete if the organization and	wered "Yes" on Forr	n 990, Part IV, line	e 34, 35b, or 36.			
	Note.	Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	No
<b>1</b> D	urıng tl	he tax year, did the orgranization engage in any of the following transactions with one or more	related organizations l	ısted ın Parts II-IV?				
а	Recei	ipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		No
b	Gıft, g	grant, or capital contribution to related organization(s)				1b	Yes	
c	Gıft, g	grant, or capital contribution from related organization(s)				<b>1</b> c		No
d	Loans	s or loan guarantees to or for related organization(s)				1d	Yes	
e	Loans	s or loan guarantees by related organization(s)				1e		No
f	Divide	ends from related organization(s)				<b>1</b> f		No
g	Sale	of assets to related organization(s)				1g	Yes	
h	Purch	nase of assets from related organization(s)				1h		No
i	i Exchange of assets with related organization(s)							No
j	Lease	of facilities, equipment, or other assets to related organization(s)				1j		No
k	Lease	e of facilities, equipment, or other assets from related organization(s)				1k		No
I	I Performance of services or membership or fundraising solicitations for related organization(s)							
m	Perfor	mance of services or membership or fundraising solicitations by related organization(s)				1m	Yes	
n	Sharın	ng of facilities, equipment, mailing lists, or other assets with related organization(s)				1n		No
0	Sharıı	ng of paid employees with related organization(s)				10		No
р	Reimb	bursement paid to related organization(s) for expenses				1р		No
q	<b>q</b> Reimbursement paid by related organization(s) for expenses							No
r	Other	transfer of cash or property to related organization(s)				1r		No
s	Other	r transfer of cash or property from related organization(s)				1s		No
2	If the	answer to any of the above is "Yes," see the instructions for information on who must comple	te this line, including c	overed relationships	and transaction thresholds			
		(a) Name of related organization	<b>(b)</b> Transaction type (a-s)	(c) Amount involved	(d) Method of determining am	ount II	nvolved	
See A	dditional	Data Table						
			+	+				

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	org	(e) all partners section 501(c)(3) janizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations'		(i) Code V7UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
									_		1	1	l
			I		1				_	1			

Schedule R (Form 990) 2013

## Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

Schedule R (Form 990) 2013

# Software ID: Software Version:

**EIN:** 38-1791480

Name: DELTA DENTAL PLAN OF MICHIGAN INC

(a) Name, address, and EIN of related organization			<b>(f)</b> Direct controlling entity	Section (b)(	(g) Section 512 (b)(13) controlled entity?		
						Yes	No
(1) RENAISSANCE HEALTH SERVICE CORPORATION PO BOX 30416 LANSING, MI 489097916	PROMOTING DENTAL CARE	MI	501(C)(4)	N/A	N/A	_	No
38-1675667	DESCRIPTION OF THE PROPERTY OF		701/01/11	31.74	I		<del> </del>
(1) DELTA DENTAL PLAN OF OHIO  PO BOX 30416 LANSING, MI 489097916 31-0685339	PROVIDE DENTAL SERVICE PLANS	ОН	501(C)(4)	N/A	DELTA DENTAL PLAN OF MICHIGAN INC	Yes	
(2) DELTA DENTAL PLAN OF INDIANA PO BOX 30416	PROVIDE DENTAL SERVICE PLANS	IN	501(C)(4)	N/A	DELTA DENTAL PLAN OF MICHIGAN INC	Yes	
LANSING, MI 489097916 35-1545647							
(3) DELTA DENTAL OF TENNESSEE PO BOX 30416	PROVIDE DENTAL SERVICE PLANS	TN	501(C)(4)	N/A	RENAISSANCE HEALTH SERVICE CORPORATION	Yes	
LANSING, MI 489097916 62-0812197							
(4) DELTA DENTAL FUND PO BOX 30416	SUPPORT DENTAL EDUCATION AND RESEARCH PROGRAMS	MI	501(C)(3)	11A TYPE II	DELTA DENTAL PLAN OF MICHIGAN INC	Yes	
LANSING, MI 489097916 38-2337000							
(5) DELTA DENTAL OF NEW MEXICO PO BOX 30416	PROVIDE DENTAL SERVICE PLANS	NM	501(C)(4)	N/A	RENAISSANCE HEALTH SERVICE CORPORATION	Yes	
LANSING, MI 489097916 85-0224562							
(6) DELTA DENTAL OF KENTUCKY	PROVIDE DENTAL SERVICE PLANS	KY	501(C)(4)	N/A	RENAISSANCE HEALTH SERVICE	Yes	
PO BOX 30416 LANSING, MI 489097916 61-0659432					CORPORATION		
(7) DELTA DENTAL OF NORTH CAROLINA	PROVIDE DENTAL SERVICE PLANS	NC	501(C)(4)	N/A	RENAISSANCE HEALTH SERVICE	Yes	
PO BOX 30416 LANSING, MI 489097916 56-1018068					CORPORATION		
(8) DELTA DENTAL OF ARKANSAS PO BOX 30416	PROVIDE DENTAL SERVICE PLANS	AR	501(C)(4)	N/A	RENAISSANCE HEALTH SERVICE CORPORATION	Yes	
LANSING, MI 489097916 71-0561140					CORPORATION		
(9) DELTA DENTAL OF ARKANSAS FOUNDATION PO BOX 30416	PROVIDE DENTAL SERVICE PLANS	AR	501(C)(3)	PF	RENAISSANCE HEALTH SERVICE CORPORATION	Yes	
LANSING, MI 489097916 26-1569324							
(10) RENAISSANCE FAMILY FOUNDATION INC 4100 OKEMOS RD	EMPHASIZE DENTAL HEALTH IN COMMUNITIES	IN	501(C)(3)	PF	RENAISSANCE HOLDING COMPANY	Yes	
OKEMOS, MI 48864 46-1376165							

(a) Name of other organization	( <b>b)</b> Transaction type(a-s)	(c) A mount Involved	(d) Method of determinin amount involved	
DELTA DENTAL OF TENNESSEE	L	5,440,318	ACTUAL COST	
DELTA DENTAL PLAN OF OHIO	L	23,244,977	ACTUAL COST	
DELTA DENTAL PLAN OF INDIANA	L	8,938,466	ACTUAL COST	
RENAISSANCE HEALTH SERVICE CORPORATION	L	125,004	ACTUAL COST	
DELTA DENTAL FUND	L	170,060	ACTUAL COST	
RENAISSANCE LIFE AND HEALTH INSURANCE COMPANY OF AMERICA	L	3,654,771	ACTUAL COST	
DELTA DENTAL PLAN OF NEW MEXICO	L	1,668,913	B ACTUAL COST	
DELTA DENTAL OF KENTUCKY	L	1,603,823	B ACTUAL COST	
DELTA DENTAL OF NORTH CAROLINA	L	1,781,654	ACTUAL COST	
RENAISSANCE HOLDING COMPANY	L	308,925	ACTUAL COST	
DELTA DENTAL FUND	В	6,000,000	ACTUAL COST	
DELTA DENTAL OF ARKANSAS	L	456,577	ACTUAL COST	
DELTA DENTAL OF NORTH CAROLINA	D	2,700,000	ACTUAL LOAN AMOUNT	
RENAISSANCE HEALTH INSURANCE COMPANY OF NEW YORK	L	40,091	ACTUAL COST	
RENAISSANCE HOLDING COMPANY	G	1,515,636	BOOKVALUE	