efile GRAPHIC print - DO NOT PROCESS | As Filed Data -DLN: 93493320020372 OMB No 1545-0047 **Return of Organization Exempt From Income Tax**

> Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public

Department of the Treasury

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

Internal Revenue Service Inspection A For the 2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011 D Employer identification number B Check if applicable DELTA DENTAL PLAN OF ARKANSAS INC Address change 71-0561140 E Telephone number Doing Business As Name change (501)835-3400 Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite **G** Gross receipts \$ 417,294,211 1513 Country Club Road Terminated City or town, state or country, and ZIP + 4 Sherwood, AR 72120 Amended return Application pending Name and address of principal officer Is this a group return for Phyllis L Rogers ┌ Yes ┌ No 1513 Country Club Road Sherwood, AR 72120 H(b) Are all affiliates included? □ Yes □ No If "No." attach a list (see instructions) 「 501(c)(3) **▽** 501(c) (4) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527 Group exemption number Website: ► www.ddpar.com K Form of organization ✓ Corporation ✓ Trust ✓ Association ✓ Other ► L Year of formation 1982 M State of legal domicile AR Part I Summarv Briefly describe the organization's mission or most significant activities See Schedule O Activities & Governance 2 Check this box 🔭 if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . 10 9 Number of independent voting members of the governing body (Part VI, line 1b) . 4 5 Total number of individuals employed in calendar year 2011 (Part V, line 2a) . 5 2 6 Total number of volunteers (estimate if necessary) 6 0 7a 7a Total unrelated business revenue from Part VIII, column (C), line 12 . 1,912,716 ${f b}$ Net unrelated business taxable income from Form 990-T, line 34 7b -297,524 **Prior Year Current Year** 0 0 8 Contributions and grants (Part VIII, line 1h) . 9 Program service revenue (Part VIII, line 2g) . 353,673,493 371,992,597 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 2,037,964 1,603,363 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 1,681,516 1,912,247 11 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12 357,392,973 375,508,207 2,783,120 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . 1,162,431 14 Benefits paid to or for members (Part IX, column (A), line 4) 324,074,110 341,383,917 Salaries, other compensation, employee benefits (Part IX, column (A), lines 15 236,310 266,575 0 0 16a Professional fundraising fees (Part IX, column (A), line 11e) . . . b Total fundraising expenses (Part IX, column (D), line 25) \blacktriangleright 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 26,773,909 28,914,467 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 352,246,760 373,348,079 18 2,160,128 19 Revenue less expenses Subtract line 18 from line 12 . . . 5,146,213

Beginning of Current

Year

77,114,622

13,601,076

63,513,546

End of Year

82,893,320 17,219,646

65,673,674

Net assets or fund balances Subtract line 21 from line 20 . Signature Block

d Balances

20

21

22

Under penalties of perjury, I declare that I have examined this return, including acco knowledge and belief, it is true, correct, and complete. Declaration of preparer (other knowledge.

Total assets (Part X, line 16)

Total liabilities (Part X, line 26)

| Sign Here | Signature of officer Phyllis Rogers Senior VP & CFO Type or print name and title | |
|------------------------|---|------|
| Paid | Preparer's signature | Date |
| Preparer's Use Only | Firm's name (or yours if self-employed), address, and ZIP + 4 | |
| | | |

May the IRS discuss this return with the preparer shown above? (see instruction

| Par | | nt of Program Service A hedule O contains a response | Accomplishments to any question in this Part III | | Г |
|-----|------------------------------------|---|---|---|---|
| 1 | Briefly describe th | he organization's mission | | | |
| | note oral health and th matters | vision health in the state of A | rkansas and to improve the awarer | ness and education of the publ | ic on oral and vision |
| | | | | | |
| | | | | | |
| 2 | the prior Form 990 | O or 990-EZ? | rogram services during the year wh · · · · · · · · · · · · | | 'es ✓ No |
| | · | these new services on Schedu | | | |
| 3 | services? | | significant changes in how it condu | | fes ▽ No |
| | If "Yes," describe | these changes on Schedule O | | | |
| 4 | expenses Section | 1 501(c)(3) and 501(c)(4) org | omplishments for each of its three anizations and section 4947(a)(1) ses, and revenue, if any, for each p | trusts are required to report t | |
| 4a | (Code |) (Expenses \$ 36 | 4,577,961 including grants of \$ | 2,783,120) (Revenue \$ | 372,068,761) |
| | programs for dental | alth care of the community through g care The company promotes and su more than 1 8 million covered lives | roup and individual dental insurance contra pports study, learning and research in the in 2011 | acts and third party dental claims adn field of dentistry and related services | ninistration and support The company processed |
| 4b | (Code |) (Expenses \$ | including grants of \$ |) (Revenue \$ |) |
| | | | | | |
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| | - | | | | |
| | | | | | |
| | | | | | |
| 4c | (Code |) (Expenses \$ | including grants of \$ |) (Revenue \$ |) |
| | | | | | |
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| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | Othern | | 0.1 | | |
| 4d | Other program so (Expenses \$ | ervices (Describe in Schedule 0 includin | • | 0) (Revenue \$ | 0) |
| 4e | Total program se | rvice expenses \$\\$36 | 4,577,961 | | |

| Part TV | Checklist of | Required | Schedules |
|---------|--------------|------------|------------|
| | CHCCKHSCOL | IXCUUII CU | Scriculics |

| | | | Yes | No |
|-----|---|-----|-----|----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | | No |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | | No |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | No |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II | 4 | | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | No |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | No |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i> | 7 | | No |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | No |
| 9 | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | No |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If</i> " <i>Yes,"</i> complete Schedule D, Part V | 10 | | No |
| 11 | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI. | 11a | Yes | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. | 11b | | No |
| С | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. | 11c | | No |
| | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX. | 11d | | No |
| e | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. | 11e | Yes | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. | 11f | Yes | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII | 12a | | No |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional | 12b | Yes | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E | 13 | | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | No |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I | 14b | | No |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV. | 15 | | No |
| 16 | Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S? If "Yes," complete Schedule F, Part III and IV | 16 | | No |
| 17 | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> | 17 | | No |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II | 18 | | No |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | No |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 20a | | No |
| b | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements | 20h | | |

| Par | t IV Checklist of Required Schedules (continued) | | | |
|-----|---|-----|-----|----|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | Yes | |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | No |
| 23 | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | 23 | Yes | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25 | 24a | | No |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| C | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | No |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | No |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | No |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III | 27 | | No |
| 28 | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part | | | |
| | IV | 28a | | No |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | No |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV | 28c | Yes | |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | No |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M | 30 | | No |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, | 31 | | No |
| 32 | Part I | 32 | | No |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | 33 | | No |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | Yes | |
| 35a | Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)? | 35a | Yes | |
| b | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | Yes | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," complete Schedule R, Part V, line 2 | 36 | | |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | No |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note, All Form 990 filers are required to complete Schedule O | 38 | Yes | |

| Part V | Statements | Regarding | Other II | S Filings | and Tay | Compliance |
|--------|------------|-----------|-----------|------------|----------|------------|
| Pait V | Statements | Regarding | Office Th | G Fillings | allu lax | Compnance |

| | Check if Schedule O contains a response to any question in this Part V | | | |
|-------------|---|----------|-----|----------|
| | | | Yes | No |
| la | Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable | | | |
| | | | | |
| | 1a 49,514 | | | |
| b | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable | | | |
| | | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | 1c | Yes | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | 105 | |
| | Statements filed for the calendar year ending with or within the year covered by this | | | |
| | return | | | |
| Ь | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | Yes | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | 20 | 165 | |
| a | Did the organization have unrelated business gross income of \$1,000 or more during the | | | |
| a | year? | За | Yes | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O | 3b | Yes | |
| а | At any time during the calendar year, did the organization have an interest in, or a signature or other authority | | | |
| | over, a financial account in a foreign country (such as a bank account or securities | 4a | | |
| _ | account)? | 4a | | No |
| Ь | If "Yes," enter the name of the foreign country | | | |
| | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts | | | |
| | Was the summand on a make to a such that I have a ballocate | _ | | N 1 |
| a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | No |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | Νo |
| c | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | | |
| | 5 | 5c | | . |
| a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? | 6a | | Νo |
| h | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | |
| _ | were not tax deductible? | 6b | | <u></u> |
| , | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and | 7a | | |
| | services provided to the payor? | | | |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to | 7c | | |
| , I | file Form 8282? | ,,, | | |
| u | 11 163, maleate the number of forms 6262 med during the year | | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit | | | |
| | contract? | 7e | | |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as | , | | |
| | required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 3 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. DId | | | |
| | the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess | | | |
| | business holdings at any time during the year? | 8 | | |
|) | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 0 | Section 501(c)(7) organizations. Enter | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club | | | |
| | facilities | | | |
| 1 | Section 501(c)(12) organizations. Enter | | | |
| а | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other | | | |
| | sources against amounts due or received from them) | | | |
| 2a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the | | | |
| | year 12b | | | |
| 3 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | | |
| | Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization | | | |
| | allocated to each state | 13a | | |
| b | Enter the aggregate amount of reserves the organization is required to maintain by | | | |
| | the states in which the organization is licensed to issue qualified health plans | | | |
| С | Enter the aggregate amount of reserves on hand | | | |
| <u> 1</u> - | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | N.o. |
| | | | | No |
| D | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | ı |

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| Se | ction A. Governing Body and Management | | | |
|--|--|-----|-----|----|
| | | | Yes | No |
| | | | | |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? | 2 | | No |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . | 3 | Yes | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | No |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? . | 5 | | No |
| 6 | Did the organization have members or stockholders? | 6 | Yes | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? | 7a | Yes | |
| b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? | | | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following | | | |
| а | The governing body? | 8a | Yes | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | Yes | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | No |
| | ection B. Policies (This Section B requests information about policies not required by the Internal | | | |
| ке | venue Code.) | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | 103 | No |
| | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing | | | |
| | the form? Describe in Schedule O the process, if any, used by the organization to review the Form 990 | 11a | Yes | |
| b | Describe in Schedule of the process, if any, used by the organization to review the Form 990 | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Yes | |
| b | Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Yes | |
| c | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done | 12c | Yes | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Yes | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Yes | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | Yes | |
| b | Other officers or key employees of the organization | 15b | Yes | |
| | If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions) | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | | No |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 16b | | |
| Se | ection C. Disclosure | | | |
| | List the States with which a copy of this Form 990 is required to be filed▶ | | | |

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply

Own website 🔽 Another's website 🔽 Upon request

- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization Phyllis L Rogers
 1513 Country Club Road

Sherwood, AR 72120 (501) 992-1616

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| (2) Dr Paul Ettzgerald | าร |
|--|-------|
| Director (2) Dr Paul Etzgerald | |
| (2) Dr Paul Fitzgerald | 6,500 |
| Director 5 X 15,575 0 | 0 |
| (3) Byron Southern 5 X 4,350 0 | 6,500 |
| (4) Dr James T Johnston DDS Vice Chairman 5 X 21,375 0 | 0 |
| (5) Harold Perrin Director 5 X 19,975 0 | 0 |
| (6) Robert Gladden 5 X 18,475 0 | 0 |
| (7) Dr Robert Matlock DDS 5 X 19,575 0 | 0 |
| (8) Weldon Johnson Jr Chairman 8 00 X 15,250 0 | 1,000 |
| (9) Susie Smith Treasurer 5 X 5,550 0 | 6,500 |
| (10) Dr Mel Collazo 5 X 16,575 0 | 0 |
| (11) Ed Choate President & CEO K 18,467 457,779 | 8,546 |
| (12) Lynn Harbert Senior VP & COO 60 X 0 247,491 | 1,738 |
| (13) Phyllis Rogers Senior VP & CFO 60 X 18,467 235,577 | 3,288 |
| (14) Jim Johnson Senior VP Sales/Marketing 60 X 0 242,007 | 2,535 |
| (15) Dr Herman Hurd VP Professional Relations 60 X 0 212,424 | 9,520 |
| (16) Allen Moore VP Information Technology 60 X 0 196,681 | 7,390 |
| (17) Christa Pittman 60 X 0 150,316 Director of Sales 60 X 0 150,316 | 9,146 |

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A) Name and Title | (B) Average hours per week (describe | | | | | x, oth | | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- | | (F) Estima amount o compens from t organizati | ited f other sation the on and |
|---|--|-----------------------------------|-----------------------|---------|--------------|------------------------------|----------|--|--|----------|--|--|
| | hours for related organizations in Schedule O) | Individual trustee or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | | MISC) | | relate organiza | |
| (18) Melissa Masingill Director Communications | 60 | | | | | х | | 0 | 138,9 | 05 | | 12,253 |
| (19) Julia Storey Director of Account Management | 60 | | | | | х | | 0 | 116,3 | 38 | | 11,492 |
| (20) David Brockman Dental Consultant | 60 | | | | | Х | | 0 | 115,7 | 69 | | 12,771 |
| (21) Louis Crow Dental Consultant | 60 | | | | | х | | 0 | 108,3 | 90 | | 11,115 |
| (22) Tim Carney Senior VP Sales & Marketing | 60 | | | | | | х | 0 | 252,5 | 47 | | 6,523 |
| (23) William Campbell National Director of Sales | 60 | | | | | | х | 0 | 113,7 | 81 | | 1,356 |
| | | | | | | | | | | | | |
| | | | | | | | | | | \pm | | |
| | | | | | | | | | | | | |
| | | | | | • | | • | | | | | |
| c Total from continuation sheets t | | | | • | • | | <u> </u> | 170,000 | 2 500 00 | | | 260 172 |
| d Total (add lines 1b and 1c) | | | | | | | 15 | | 268,173 | | | |
| 3 Did the organization list any form on line 1a? If "Yes," complete Sch | | | | | | | | | ated employee | 3 | Yes Yes | No |
| 4 For any individual listed on line 1 organization and related organization | a, is the sum of | reporta | able c | :om; | ens | ation | and | other compensatior | | <u> </u> | 165 | |

| 3 | Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule I for such individual | | | |
|---|--|---|-----|----------|
| | on the lart it res, complete schedule it of such marvidual | 3 | Yes | <u> </u> |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual | 4 | Yes | |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule I for such person $\cdot \cdot \cdot \cdot \cdot \cdot$. | 5 | | No |

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

| | (A) Name and business address | (B) Description of services | (C) Compensation |
|---|--|---|---------------------|
| Avesis PO Box 7777 Phoenix, AZ 850117777 | | Vision TPA | 3,114,048 |
| Emdeon Business Services PO Box 572490 Murray, UT 841572490 | | Printing & Postage | 2,000,099 |
| The Hatcher Agency PO Box 3505 Little Rock, AR 72203 | | Brokers | 896,616 |
| Monitor Company Group LP 2 Canal Park Cambridge Park, MA 02141 | | Consultants | 629,466 |
| Delta Dental Plan of Virginia 4818 Starkey Rd Roanoke, VA 240144010 | | Software Licℑ | 589,141 |
| 2 Total number of independ | dent contractors (including but not limited to t | hose listed above) who received more than | |

\$100,000 of compensation from the organization \blacktriangleright 29

| Part V | / | Statement o | of Revenue | | | | | |
|---|-----|---|--|---------------------------------------|--|--|---|---|
| | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512,513,or 514 |
| まま | 1a | Federated camp | paigns 1a | | | | | |
| ह्र | ь | Membership du | es 1b | | | | | |
| ವ್⊑ | c | Fundraising eve | ents 1c | | | | | |
| ज्ञा स | _ | | | | | | | |
| <u>ಕ್ಷಾ</u> | d | | rations 1d | | | | | |
| ર્ફ, <u>⊞</u> | e | Government grants | s (contributions) 1e | | | | | |
| ভূ≅ | f | | ons, gifts, grants, and 1f | | | | | |
| 22 24 | g | similar amounts no | butions included in | | | | | |
| <u>=</u> <u>≥</u> | 9 | | | | | | | |
| Contributions, gifts, grants and other similar amounts | h | | | ▶ | 0 | | | |
| O # | •• | Total Add Illies | | | | | | |
| <u> </u> | | | | Business Code | | | | |
| Ħ. | 2a | Dental Benefits | | 524298 | 371,992,597 | 371,992,597 | 0 | 0 |
| Ž. | b | | | | | | | |
| <u>,</u> | c | | | | | | | |
| ř | d | | | | | | | |
| B | | | | | | | | |
| E | e | A.II | | | | | | |
| Program Serwce Revenue | f | All other progra | im service revenue | | 0 | 0 | 0 | 0 |
| ΔŤ | g | Total. Add lines | s 2a – 2f | | 371,992,597 | | | |
| | 3 | | ome (including dividen | | ,, | | | |
| | | | ar amounts) | - · | 804,631 | 0 | 0 | 804,631 |
| | 4 | | tment of tax-exempt bond | | , | 0 | 0 | 0 |
| | 5 | | | · · · · · · · · · · · · · · · · · · · | 0 | 0 | 0 | 0 |
| | 3 | Royalties | () D 1 | | , and the second | , | ŭ | ű |
| | 6- | C | (ı) Real 1,422,156 | (II) Personal | | | | |
| | 6a | Gross rents | · · · | 0 | | | | |
| | Ь | Less rental expenses | 1,859,576 | U | | | | |
| | С | Rental income or (loss) | -437,420 | 0 | | | | |
| | d | | me or (loss) | | -437,420 | О | -437,420 | 0 |
| | | | (ı) Securities | (II) Other | | | | |
| | 7a | Gross amount from sales of assets other than inventory | 40,725,160 | 0 | | | | |
| | ь | Less cost or other basis and sales expenses | 40,002,592 | -76,164 | | | | |
| | С | Gain or (loss) | 722,568 | 76,164 | | | _ | |
| | d | | s) | ▶ | 798,732 | 76,164 | 0 | 722,568 |
| Other Revenue | 8a | Gross income fi events (not incl \$ of contributions See Part IV, lin | luding 0 s reported on line 1c) e 18 | | | | | |
| ē. | L. | 1 | a | 0 | | | | |
| 둦 | b | | penses b | events | 0 | | ٥ | 0 |
| J | C | | (loss) from fundraising | evenits F | | | 0 | 0 |
| | 9a | Gross income fi See Part IV, lin | rom gaming activities le 19 a | 0 | | | | |
| | ь | Less direct ex | penses b | 0 | | | | |
| | С | Net income or (| (loss) from gamıng actı | vities 🟲 | 0 | 0 | 0 | 0 |
| | 10a | Gross sales of returns and allo | | 0 | | | | |
| | ь | Less cost of a | oods sold b | 0 | | | | |
| | c | | (loss) from sales of inv | | o | О | 0 | 0 |
| | | Miscellaneous | | Business Code | | | | |
| | 11a | Vision Benefits | | 524298 | 2,350,136 | О | 2,350,136 | 0 |
| | _ | | | 900099 | -4,912 | 0 | 0 | -4,912 |
| | b | Gain/Loss on 4 | 5/ Plan | | · | | | · |
| | C | O ther income | | 900099 | 4,443 | 0 | 0 | 4,443 |
| | d | All other revenu | ue | | 0 | 0 | 0 | 0 |
| | | | s 11a-11d | | 2,349,667 | | | |
| | 12 | Total revenue. | See Instructions . | ▶ | 375,508,207 | 372,068,761 | 1,912,716 | 1,526,730 |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

| Do no | heck if Schedule O contains a response to any question in this Part IX ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service | (C) Management and | (D) Fundraising |
|-------|--|--------------------|-----------------------|--------------------|----------------------|
| 1 | Grants and other assistance to governments and organizations in the United States See Part IV, line 21 | 2,783,120 | expenses 2,783,120 | general expenses | expenses |
| 2 | Grants and other assistance to individuals in the United States See Part IV, line 22 | 0 | 0 | | |
| 3 | Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 | 0 | 0 | | |
| 4 | Benefits paid to or for members | 341,383,917 | 341,383,917 | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 212,575 | 0 | 212,575 | 0 |
| 6 | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$ | 0 | 0 | 0 | 0 |
| 7 | Other salaries and wages | 0 | 0 | 0 | 0 |
| 8 | Pension plan contributions (include section 401(k) and section 403(b) employer contributions) | 38,411 | 0 | 38,411 | 0 |
| 9 | Other employee benefits | 11,710 | 7,026 | 4,684 | 0 |
| 10 | Payroll taxes | 3,879 | 0 | 3,879 | 0 |
| 11 | Fees for services (non-employees) | | | | |
| а | Management | 925,850 | 555,510 | 370,340 | 0 |
| b | Legal | 69,466 | 0 | 69,466 | 0 |
| c | Accounting | 185,326 | 0 | 185,326 | 0 |
| d | Lobbying | 0 | 0 | 0 | 0 |
| e | Professional fundraising See Part IV, line 17 | 0 | | | 0 |
| f | Investment management fees | 161,147 | 0 | 161,147 | 0 |
| g | Other | 20,653,064 | 14,741,017 | 5,912,047 | 0 |
| 12 | Advertising and promotion | 391,833 | 0 | 391,833 | 0 |
| 13 | Office expenses | 1,668,920 | 1,502,028 | 166,892 | 0 |
| 14 | Information technology | 84,347 | 84,347 | 0 | 0 |
| 15 | Royalties | 0 | 0 | 0 | 0 |
| 16 | Occupancy | 0 | 0 | 0 | 0 |
| 17 | Travel | 161,651 | 96,991 | 64,660 | 0 |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | 0 | 0 | 0 | 0 |
| 19 | Conferences, conventions, and meetings | 235,365 | 141,219 | 94,146 | 0 |
| 20 | Interest | 0 | 0 | 0 | 0 |
| 21 | Payments to affiliates | 0 | 0 | 0 | 0 |
| 22 | Depreciation, depletion, and amortization | 585,399 | 585,399 | 0 | 0 |
| 23 | Insurance | 17,562 | 0 | 17,562 | 0 |
| 24 | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O) | | | | |
| a | Claims processing | 1,561,891 | 1,561,891 | 0 | 0 |
| b | Equip Repairs & Maintenance | 1,048,181 | 628,909 | 419,272 | 0 |
| c | Dues and Taxes | 593,001 | 0 | 593,001 | 0 |
| d | Arkansas Premium Tax | 409,271 | 409,271 | 0 | 0 |
| e | | | | | |
| f | All other expenses | 162,193 | 97,316 | 64,877 | 0 |
| 25 | Total functional expenses. Add lines 1 through 24f | 373,348,079 | 364,577,961 | 8,770,118 | 0 |
| 26 | Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation | | | | rm 990 (2011) |

| Pa | rt X | Balance Sheet | | | | | | |
|-----------|------|--|--------|---------|------------|---------------------------------|-----|---------------------------|
| | | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash—non-interest-bearing | | | | 13,289,975 | 1 | 11,604,580 |
| | 2 | Savings and temporary cash investments | | 245,000 | 2 | 245,000 | | |
| | 3 | Pledges and grants receivable, net | | | | 0 | 3 | |
| | 4 | Accounts receivable, net | | | | 6,704,197 | 4 | 13,073,533 |
| | 5 | Receivables from current and former officers, directors, trustees highest compensated employees Complete Part II of | s, key | employ | ees, and | | | |
| | | Schedule L | | | | 0 | 5 | |
| | 6 | Receivables from other disqualified persons (as defined under spersons described in section $4958(c)(3)(B)$ Complete Part II of | | 4958(| (1)) and | | | |
| w | | Schedule L | | | | 0 | 6 | |
| Assets | 7 | Notes and loans receivable, net | | | • | 0 | 7 | |
| 883 | 8 | Inventories for sale or use | | | | 0 | 8 | |
| 4 | 9 | Prepaid expenses and deferred charges | | | | 697,559 | 9 | 857,827 |
| | 10a | Land, buildings, and equipment cost or other basis <i>Complete Part VI of Schedule D</i> | 10a | | 24,245,399 | | | |
| | b | Less accumulated depreciation | 10b | | 11,942,027 | 12,623,244 | 10c | 12,303,372 |
| | 11 | Investments—publicly traded securities | | | | 40,445,441 | 11 | 41,075,844 |
| | 12 | Investments—other securities See Part IV, line 11 | | | | 1,238,943 | 12 | 1,315,106 |
| | 13 | Investments—program-related See Part IV, line 11 | | | | 0 | 13 | |
| | 14 | Intangible assets | | | | 0 | 14 | |
| | 15 | Other assets See Part IV, line 11 | | | | 1,870,263 | 15 | 2,418,058 |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | | | | 77,114,622 | 16 | 82,893,320 |
| | 17 | Accounts payable and accrued expenses . | | | | 7,772,460 | 17 | 8,428,246 |
| | 18 | Grants payable | | | | 0 | 18 | |
| | 19 | Deferred revenue | | | | 1,595,010 | 19 | 2,917,374 |
| | 20 | Tax-exempt bond liabilities | | | | 0 | 20 | |
| 10 | 21 | Escrow or custodial account liability Complete Part IV of Schedul | eD. | | | 0 | 21 | |
| abilities | 22 | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified | | | | | | |
| -Ge | | persons Complete Part II of Schedule L | | | | 0 | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | | | 0 | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | | | 0 | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to relate and other liabilities not included on lines 17-24) Complete Part | | | | 4,233,606 | 25 | 5,874,026 |
| | 26 | D | | | | 13,601,076 | | 17,219,646 |
| | 26 | Total liabilities. Add lines 17 through 25 | 1-4-1 | inna 27 | | 15,001,070 | 20 | 17,219,040 |
| Balances | | Organizations that follow SFAS 117, check here ▶ | iete i | ines 27 | | | | |
| <u>ā</u> | 27 | Unrestricted net assets | | | | 63,513,546 | | 65,673,674 |
| ä | 28 | Temporarily restricted net assets | | | | 0 | 28 | 0 |
| Fund | 29 | Permanently restricted net assets | | | | 0 | 29 | 0 |
| or Fu | | Organizations that do not follow SFAS 117, check here ▶ ☐ an lines 30 through 34. | d com | plete | | | | |
| | 30 | Capital stock or trust principal, or current funds | | | | | 30 | |
| Assets | 31 | Paid-in or capital surplus, or land, building or equipment fund | | | • | | 31 | |
| | 32 | Retained earnings, endowment, accumulated income, or other fu | nds | | | | 32 | |
| Net | 33 | Total net assets or fund balances | | | | 63,513,546 | 33 | 65,673,674 |
| ~ | 34 | Total liabilities and net assets/fund balances | | | | 77,114,622 | 34 | 82,893,320 |

| <u></u> | Check if Schedule O contains a response to any question in this Part XI | | | .୮ | | |
|---------|--|---------|----|-------|---------|--|
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | 375 5 | 508,207 | |
| 2 | | | | | | |
| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | | 2,1 | .60,128 | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | | 63,5 | 513,546 | |
| 5 | Other changes in net assets or fund balances (explain in Schedule O) | 5 | | | (| |
| 6 | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | | 65,6 | 573,674 | |
| Pai | Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII | | | ୮ | | |
| 1 | Accounting method used to prepare the Form 990 | | | Yes | No | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | No | |
| b | Were the organization's financial statements audited by an independent accountant? | [| 2b | Yes | | |
| c | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of taudit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | | 2c | Yes | | |
| d | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both Separate basis Consolidated basis Both consolidated and separated basis | ssued | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? | • | 3a | | No | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the readily or audits, explain why in Schedule O and describe any steps taken to undergo such audits | equired | 3b | | | |

Additional Data

Software ID: 11000129

Software Version: v1.00

EIN: 71-0561140

Name: DELTA DENTAL PLAN OF ARKANSAS INC

Form 990, Special Condition Description:

Special Condition Description

DLN: 93493320020372

OMB No 1545-0047

Open to Public Inspection

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

► Attach to Form 990. ► See separate instructions.

Name of the organization

Employer identification number

| t I Organizations Maintaining Donor Advised Funds or Other Similar F | 71-0561140 |
|---|--|
| organizations Maintaining Donor Advised Funds or Other Similar F | -unds or Accounts. Complete if the |
| (a) Donor advised funds | (b) Funds and other accounts |
| Total number at end of year | |
| Aggregate contributions to (during year) | |
| Aggregate grants from (during year) | |
| Aggregate value at end of year | |
| Did the organization inform all donors and donor advisors in writing that the assets held in do | nor advised |
| funds are the organization's property, subject to the organization's exclusive legal control? | ΓYes ΓN |
| Did the organization inform all grantees, donors, and donor advisors in writing that grant funds used only for charitable purposes and not for the benefit of the donor or donor advisor, or for a conferring impermissible private benefit | |
| Conservation Easements. Complete if the organization answered "Yes" | to Form 990, Part IV, line 7. |
| Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Protection of natural habitat Preservation of a Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form | certified historic structure |
| easement on the last day of the tax year | |
| | Held at the End of the Year |
| Total number of conservation easements | 2a |
| Total acreage restricted by conservation easements | 2b |
| Number of conservation easements on a certified historic structure included in (a) | 2c |
| Number of conservation easements included in (c) acquired after 8/17/06 | 2d |
| Number of conservation easements modified, transferred, released, extinguished, or terminat the taxable year ▶ | ted by the organization during |
| Number of states where property subject to conservation easement is located 🛌 | |
| Does the organization have a written policy regarding the periodic monitoring, inspection, har enforcement of the conservation easements it holds? | ndling of violations, and Yes N |
| Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easer | ments during the year ► |
| A mount of expenses incurred in monitoring, inspecting, and enforcing conservation easement * \$ | ts during the year |
| Does each conservation easement reported on line 2(d) above satisfy the requirements of se $170(h)(4)(B)(i)$ and $170(h)(4)(B)(ii)$? | ection Yes N |
| In Part XIV, describe how the organization reports conservation easements in its revenue an balance sheet, and include, if applicable, the text of the footnote to the organization's financial the organization's accounting for conservation easements | |
| Organizations Maintaining Collections of Art, Historical Treasures, Complete if the organization answered "Yes" to Form 990, Part IV, line 8. | , or Other Similar Assets. |
| If the organization elected, as permitted under SFAS 116, not to report in its revenue statem art, historical treasures, or other similar assets held for public exhibition, education or resear provide, in Part XIV, the text of the footnote to its financial statements that describes these | rch in furtherance of public service, |
| If the organization elected, as permitted under SFAS 116, to report in its revenue statement historical treasures, or other similar assets held for public exhibition, education, or research provide the following amounts relating to these items | |
| (i) Revenues included in Form 990, Part VIII, line 1 | ► \$ |
| (ii) Assets included in Form 990, Part X | ► \$ |
| If the organization received or held works of art, historical treasures, or other similar assets following amounts required to be reported under SFAS 116 relating to these items | |
| and a second to the reported and a second and a second second | |

b Assets included in Form 990, Part X

| Part | •••• Organizations Maintaining Co | llections of Art | <u>:, His</u> | tori | <u>cal Tr</u> | <u>eası</u> | ures, or Ot | <u>the</u> | <u>r Similar Asse</u> | ets (co | ontinued) |
|------|---|------------------------|---------------|----------|---------------|-------------|------------------|------------|------------------------------|------------------|------------|
| 3 | Using the organization's accession and othe items (check all that apply) | r records, check an | y of th | ne foll | lowing t | hat a | re a significa | nt u | se of its collectio | n | |
| а | Public exhibition | | d | Г | Loan | rexc | :hange progra | ams | | | |
| b | Scholarly research | | e | Γ | Other | | | | | | |
| С | Preservation for future generations | | | | | | | | | | |
| 4 | Provide a description of the organization's co Part XIV | ollections and expla | ıın hov | w the | y furthe | rthe | organızatıon' | 's ex | empt purpose in | | |
| 5 | During the year, did the organization solicit of assets to be sold to raise funds rather than t | | | | | | | | | Yes | ┌ No |
| Par | t IV Escrow and Custodial Arrang Part IV, line 9, or reported an an | | | | | | n answered | Y" I | es" to Form 99 | 0, | |
| 1a | Is the organization an agent, trustee, custod included on Form 990, Part X? | ıan or other ınterme | ediary | for c | ontribut | tions | or other ass | ets r | not $lacksquare$ | Yes | ☐ No |
| b | If "Yes," explain the arrangement in Part XIV | / and complete the | follow | /ıng ta | able | | Г | | Amo | unt | |
| c | Beginning balance | | | | | | | 1c | | | |
| d | Additions during the year | | | | | | — | 1d | | | |
| e | Distributions during the year | | | | | | — | 1e | | | |
| f | Ending balance | | | | | | <u> </u> | 1f | | | |
| 2a | Did the organization include an amount on Fo | orm 990 . Part X. lin | e 21? | | | | _ | | Г | Yes | □ No |
| | If "Yes," explain the arrangement in Part XIV | | | | | | | | • | | , |
| | rt V Endowment Funds. Complete | | n ans | were | ed "Yes | s" to | Form 990. | Par | t IV. line 10. | | |
| | The Miles I all all all all all all all all all a | (a)Current Year | | Prior ` | | | wo Years Back | | | e) Four Y | ears Back |
| 1a | Beginning of year balance | | | | | | | | | | |
| b | Contributions | | | | | | | | | | |
| c | Investment earnings or losses | | | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | | |
| e | Other expenditures for facilities and programs | | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | | |
| g | End of year balance | | | | | | | | | | |
| 2 | Provide the estimated percentage of the yea | r end balance held | as | | | | | | | | |
| а | Board designated or quasi-endowment 🕨 | | | | | | | | | | |
| b | Permanent endowment 🕨 | | | | | | | | | | |
| c | Term endowment ► | | | | | | | | | | |
| 3a | Are there endowment funds not in the posses organization by | ssion of the organiz | atıon | that a | are held | and | admınıstered | for | the | Yes | No |
| | (i) unrelated organizations | | | | | • | | | 3a(i) | | |
| | (ii) related organizations | | | | | | | | <u> </u> 3a(ii) | 1 | <u> </u> |
| | If "Yes" to 3a(II), are the related organizatio | | | | | • | | ٠ | 3b | | |
| 4 | Describe in Part XIV the intended uses of th | | | | | | | | | | |
| Par | t VI Land, Buildings, and Equipme | ent. See Form 99 | 90, Pa | | | | | | | | |
| | Description of property | | | | Cost or o | | (b)Cost or other | | (c) Accumulated depreciation | (d) Bo | ok value |
| 1a | Land | | | | | 0 | 2,356, | 490 | | | 2,356,490 |
| b I | Buildings | | | | | 0 | 8,703, | 033 | 1,336,874 | | 7,366,159 |
| c l | Leasehold improvements | | | | | 0 | 47, | 045 | 47,045 | | 0 |
| d I | Equipment | | | | | 0 | 12,659, | 707 | 10,522,279 | | 2,137,428 |
| | Other | | | | | 0 | 479, | 124 | 35,829 | | 443,295 |
| Tota | I. Add lines 1a-1e <i>(Column (d) should equal Fo</i> | orm 990, Part X, colui | mn (B, |), line | 10(c).) | | | | | 1 | .2,303,372 |
| Jea | | 550, raic A, colai | (0) | ,, ,,,,, | <u> </u> | • • | | • | Schedule D (| | |

| Part VII Investments—Other Securities. See | Form 990, Part X, line 12 | 2. | |
|---|---------------------------|---------------|---------------------|
| (a) Description of security or category | (b)Book value | (c) Metho | od of valuation |
| (including name of security) | (2)2001110100 | Cost or end-o | f-year market value |
| (1)Financial derivatives | | | |
| (2)Closely-held equity interests | | | |
| Other | | | |
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| Total. (Column (b) should equal Form 990, Part X, col (B) line 12) | | | |
| Part VIII Investments—Program Related. See | Form 990, Part X, line | | |
| (a) Description of investment type | (b) Book value | (c) Metho | od of valuation |
| | | Cost or ena-o | f-year market value |
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| | | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 13) | | | |
| Part IX Other Assets. See Form 990, Part X, III | | | |
| (a) Descrip | otion | | (b) Book value |
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| | | | |
| Total (Column (II) - books IS COC Column (II) - books | <i>r</i> \ | | |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 | | | |
| Part X Other Liabilities. See Form 990, Part X | , line 25. | | |
| 1 (a) Description of Liability | (b) A mount | | |
| Federal Income Taxes | 0 | | |
| Payable to affiliates | 1,153,022 | | |
| Prefund Deposits and Refund checks | 1,832,855 | | |
| | | | |
| Reinsurance liabilities | 2,888,149 | | |
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| | | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 25) ▶ | 5,874,026 | | |

SchD_P10_S00_L02

| | Identifier | Return Reference | | | Expl | anation | |
|------|--|--|----------|---------|--------------|----------|----------|
| Part | | criptions required for Part II, lines 3, ! Part XII, lines 2d and 4b, and Part XI | | | | | |
| Par | t XIV Supplemental Info | ormation | | | | | |
| 5 | Total expenses Add lines 3 an | d 4c. (This should equal Form 990, Pa | t I, lıı | ne 18) | <u> </u> | . 5 | |
| c | Add lines 4a and 4b | | | | | . 40 | : |
| b | Other (Describe in Part XIV) | | | 4b | | | |
| а | | ided on Form 990, Part VIII, line 7b | | 4a | | | |
| 4 | |), Part IX, line 25, but not on line 1: | | | | | |
| 3 | Subtract line 2e from line 1 . | | | | | . 3 | |
| e | Add lines 2a through 2d | | | | | . 2e | |
| d | Other (Describe in Part XIV) | | | 2d | | | |
| С | Other losses | | | 2c | | | |
| b | | | | 2b | | | |
| а | Donated services and use of fa | | | 2a | | | |
| 2 | | t not on Form 990, Part IX, line 25 | | | | <u>-</u> | |
| 1 | Total expenses and losses per statements | audited financial | | | | 1 | |
| Part | | cpenses per Audited Financia | Sta | temen | ts With Expe | nses pe | r Return |
| 5 | | d 4c. (This should equal Form 990, Par | | | | | |
| c | Add lines 4a and 4b | | | | | . 4c | |
| b | Other (Describe in Part XIV) | | | 4b | | | |
| а | Investment expenses not inclu | uded on Form 990, Part VIII, line 7b | | 4a | | | |
| 4 | Amounts included on Form 990 | O, Part VIII, line 12, but not on line 1 | | | | | |
| 3 | Subtract line ${f 2e}$ from line ${f 1}$. | | | | | . 3 | |
| e | | | | | | . 2e | |
| d | Other (Describe in Part XIV) | | | 2d | | | |
| c | | | - | 2c | | | |
| ь | | icilities | | 2b | | | |
| а | | ments | | 2a | | | |
| 2 | | t not on Form 990, Part VIII, line 12 | | | | | |
| 1 | | r support per audited financial stateme | | | | 1 | Ctdiff |
| | | per financial statements Combine line evenue per Audited Financial | | | s With Payan | | |
| 10 | Total adjustments (net) Add lin | | . 2 | ٦.٥ | | <u> </u> | 0 |
| 9 | Other (Describe in Part XIV) | | | | | <u> </u> | 9 |
| 8 | Prior period adjustments | | | | | <u> </u> | 3 |
| 7 | · | | | | | <u> </u> | 7 |
| 6 | Investment expenses | liities | | | | <u> </u> | 5 |
| 5 | Donated services and use of fac | | | | | | 5 |
| 4 | Excess or (deficit) for the year Subtract line 2 from line 1 Net unrealized gains (losses) on investments | | | | | | 1 |
| 3 | | | | | | | 3 |
| 2 | Total expenses (Form 990, Part | t IV column (A.) line 3E.) | | | | | 2 |

Not applicable

Schedule D, Part X, Line 2

Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

Attach to Form 990

OMB No 1545-0047

2011

DLN: 93493320020372

Open to Public Inspection

(h) Purpose of grant

or assistance

Department of the Treasury Internal Revenue Service

(a) Name and address of

organization

Name of the organization
DELTA DENTAL PLAN OF ARKANSAS INC

Employer identification number

71-0561140

(g) Description of

non-cash assistance

| Part I General Information on Grants and Assistance |
|---|
|---|

(b) EIN

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

(c) IRC Code section

ıf applıcable

(e) A mount of non-

cash

(f) Method of

valuation

(d) A mount of cash

grant

| or government | | п аррпсавте | grant | assistance | (book, FMV, appraisal, other) | Holi-casii assistance | or assistance |
|--|------------|-------------|-----------|------------|----------------------------------|-----------------------|--------------------|
| (1) Delta Dental Foundation of Arkansas1513 Country Club Road Sherwood, AR 72120 | 26-1569324 | 501 | 2,341,306 | 0 | Not applicable | Not applicable | Charitable mission |
| (2) UAMS Foundation1401 W Capitol Avenue Suite 300 Victory Bldg Little Rock, AR 72201 | 71-6056774 | 501 | 200,000 | 0 | Not applicable | Not applicable | Sponsorship |
| (3) Arkansas State Dental Association7480 Highway 107 Sherwood, AR 72120 | 71-0253143 | 501 | 50,000 | 0 | Not applicable | Not applicable | Building mortgage |
| (4) Rotary Club of Little Rock 1501 N University Ave Suite 240 Little Rock, AR 72207 | 71-6050594 | 501 | 20,000 | 0 | Not applicable | Not applicable | Sponsorship |
| (5) Democratic Legislative Campaign1401 K Street NW Suite 201 Washington, DC 20008 | 52-1870839 | 527 | 15,000 | 0 | Not applicable | Not applicable | Sponsorship |
| (6) Arkansas Rice DepotPO Box 34427 Little Rock, AR 72203 | 71-0574819 | 501 | 10,500 | 0 | Not applicable | Not applicable | Sponsorship |
| (7) Ronald McDonald House 1009 Wolfe St Little Rock, AR 72202 | 71-0525252 | 501 | 10,000 | 0 | Not applicable | Not applicable | Sponsorship |
| (8) CARTI FoundationPO Box 55011 4 St Vincent Circle Little Rock,AR 72215 | 71-0589907 | 501 | 10,000 | 0 | Not applicable | Not applicable | Sponsorship |
| (9) America's Dentists Care Foundation9110 E 35th St N Wichita, KS 67226 | 26-2275291 | 501 | 9,000 | 0 | Not applicable | Not applicable | Sponsorship |
| (10)N-Sta-SmilePO Box 148 Hardy,AR 72542 | 27-2876554 | 501 | 8,040 | 0 | Not applicable | Not applicable | Sponsorship |
| (11) Baptist Health Foundation9601 I 630 Exit 7 Little Rock, AR 72205 | 23-7169407 | 501 | 7,000 | 0 | Not applicable | Not applicable | Sponsorship |
| (12) Arkansas Baptist College1621 Dr Martin Luther King Drive Little Rock, AR 72202 | 71-0298658 | 501 | 6,500 | 0 | Not applicable | Not applicable | Sponsorship |
| 1 | | | | | | _ | |

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . .

| Part III Grants and Other Assis Use Schedule I-1 (Form 9 | | | es. Complete if the orga | nızatıon answered "Yes" to | Form 990, Part IV, line 22. |
|---|----------------------------------|-----------------------------|-----------------------------------|--|---------------------------------------|
| (a)Type of grant or assistance | (b) Number of recipients | (c)A mount of cash grant | (d)A mount of non-cash assistance | (e)Method of valuation (book, FMV, appraisal, other) | (f)Description of non-cash assistance |
| | | | | | |
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Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

| Identifier | Return Reference | Explanation |
|------------------|------------------------------|-------------|
| SchI_P01_S00_L02 | Schedule I , Part I , Line 2 | None |

Software ID: 11000129

Software Version: v1.00

EIN: 71-0561140

Name: DELTA DENTAL PLAN OF ARKANSAS INC

| (a) Name and address of organization or government | (b) EIN | (c) IRC Code section if applicable | (d) A mount of cash grant | (e) A mount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|----------------|--|------------------------------|--|---|---|--|
| Delta Dental Foundation of Arkansas1513 Country Club Road Sherwood, AR 72120 | 26- 1569324 | 501 | 2,341,306 | 0 | Not applicable | Not applicable | Charitable mission |
| UAMS Foundation 1401 W Capitol Avenue Suite 300 Victory Bldg Little Rock, AR 72201 | 71- 6056774 | 501 | 200,000 | 0 | Not applicable | Not applicable | Sponsorship |

| (a) Name and address of organization or government | (b) EIN | (c) IRC Code section if applicable | (d) A mount of cash grant | (e) A mount of non-cash assistance | (f) Method of valuation (book, FMV, | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|----------------|--|------------------------------|--|-------------------------------------|--|------------------------------------|
| or government | | | | | appraisal, other) | assistance | |
| Arkansas State Dental Association 7480 Highway 107 Sherwood, AR 72120 | 71- 0253143 | 501 | 50,000 | 0 | Not applicable | Not applicable | Building mortgage |
| Rotary Club of Little Rock1501 N University Ave Suite 240 Little Rock, AR 72207 | 71- 6050594 | 501 | 20,000 | 0 | Not applicable | Not applicable | Sponsorship |

| (a) Name and address of organization or government | (b) EIN | (c) IRC Code section if applicable | (d) A mount of cash grant | (e) A mount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|----------------|--|------------------------------|--|---|---|--|
| Democratic Legislative Campaign1401 K Street NW Suite 201 Washington, DC 20008 | 52- 1870839 | 527 | 15,000 | 0 | Not applicable | Not applicable | Sponsorship |
| Arkansas Rice DepotPO Box 34427 Little Rock, AR 72203 | 71- 0574819 | 1 501 | 10,500 | 0 | Not applicable | Not applicable | Sponsorship |

| (a) Name and address of organization or government | (b) EIN | (c) IRC Code section if applicable | (d) A mount of cash grant | (e) A mount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---|----------------|--|------------------------------|--|---|---|------------------------------------|
| Ronald McDonald House1009 Wolfe St Little Rock, AR 72202 | 71- 0525252 | 501 | 10,000 | 0 | Not applicable | Not applicable | Sponsorship |
| CARTI Foundation PO Box 55011 4 St Vincent Circle Little Rock, AR 72215 | 71- 0589907 | 501 | 10,000 | 0 | Not applicable | Not applicable | Sponsorship |

| (a) Name and address of organization or government | (b) EIN | (c) IRC Code section if applicable | (d) A mount of cash grant | (e) A mount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|----------------|--|------------------------------|--|---|---|------------------------------------|
| America's Dentists Care Foundation 9110 E 35th St N Wichita, KS 67226 | 26- 2275291 | 501 | 9,000 | 0 | Not applicable | Not applicable | Sponsorship |
| N-Sta-SmilePO Box 148 Hardy,AR 72542 | 27- 2876554 | 501 | 8,040 | 0 | Not applicable | Not applicable | Sponsorship |

| <u> </u> | <u> </u> | | | | | | |
|---|----------------|--|------------------------------|--|---|---|--|
| (a) Name and address of organization or government | (b) EIN | (c) IRC Code section if applicable | (d) A mount of cash grant | (e) A mount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| Baptist Health Foundation9601 I 630 Exit 7 Little Rock, AR 72205 | 23- 7169407 | 501 | 7,000 | 0 | Not applicable | Not applicable | Sponsorship |
| Arkansas Baptist College1621 Dr Martin Luther King Drive Little Rock, AR 72202 | 71- 0298658 | 501 | 6,500 | 0 | Not applicable | Not applicable | Sponsorship |

DLN: 93493320020372

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

Compensation Information

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

| Name | of | the | orga | ani | zation | |
|-------|-----|------|------|-----|-----------------|-----|
| DELTA | DEN | ITAL | PLAN | OF | ARKANSAS | INC |

Employer identification number

71-0561140

| Pa | rt I Questions Regarding Compensation | | | | |
|----|--|--|------------|-----|----|
| | | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided any 990, Part VII, Section A, line 1a Complete Part III to provide | | | | |
| | First-class or charter travel | Housing allowance or residence for personal use | | | |
| | Travel for companions | Payments for business use of personal residence | | | |
| | Tax idemnification and gross-up payments | Health or social club dues or initiation fees | | | |
| | Discretionary spending account | Personal services (e g , maid, chauffeur, chef) | | | |
| b | If any of the boxes in line 1a are checked, did the organizatio reimbursement orprovision of all the expenses described abo | | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing officers, directors, trustees, and the CEO/Executive Director | - · · · · · · · · · · · · · · · · · · · | 2 | | |
| 3 | Indicate which, if any, of the following the organization uses to organization's CEO/Executive Director Check all that apply | | | | |
| | | Written employment contract | | | |
| | | Compensation survey or study | | | |
| | Form 990 of other organizations | Approval by the board or compensation committee | | | |
| 4 | During the year, did any person listed in Form 990, Part VII, or a related organization | Section A, line 1a with respect to the filing organization | | | |
| а | Receive a severance payment or change-of-control payment | ? | 4a | | No |
| b | Participate in, or receive payment from, a supplemental nonq | ualified retirement plan? | 4b | Yes | |
| С | Participate in, or receive payment from, an equity-based com | npensation arrangement? | 4 c | | Νo |
| | If "Yes" to any of lines 4a-c, list the persons and provide the | applicable amounts for each item in Part III | | | |
| | Only 501(c)(3) and 501(c)(4) organizations only must comple | lete lines 5-9. | | | |
| 5 | For persons listed in form 990, Part VII, Section A, line 1a, compensation contingent on the revenues of | | | | |
| а | The organization? | | 5a | | Νo |
| b | Any related organization? | | 5b | | Νo |
| | If "Yes," to line 5a or 5b, describe in Part III | | | | |
| 6 | For persons listed in form 990, Part VII, Section A, line 1a, compensation contingent on the net earnings of | did the organization pay or accrue any | | | |
| а | The organization? | | 6a | | Νo |
| b | Any related organization? | | 6b | Yes | |
| | If "Yes," to line 6a or 6b, describe in Part III | | | | |
| 7 | For persons listed in Form 990, Part VII, Section A, line 1a, payments not described in lines 5 and 6? If "Yes," describe i | | 7 | | No |
| 8 | Were any amounts reported in Form 990, Part VII, paid or ac subject to the initial contract exception described in Regs so in Part III | | 8 | | No |
| 9 | If "Yes" to line 8, did the organization also follow the rebuttal section 53 4958-6(c)? | ble presumption procedure described in Regulations | 9 | | |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

| (A) Name | | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | |
|------------------------|-------------|--------------------------|---|---|--------------------------------|------------------------|----------------------|---|
| | | (i) Base compensation | (ii) Bonus & ıncentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(ı)-(D) | reported in prior Form 990 or Form 990-EZ |
| (1) Ed Choate | (I) (II) | 18,467 365,232 | 0 85,548 | 0 7,000 | 0 28,546 | 0 0 | 18,467 486,326 | |
| (2) Lynn Harbert | (I) (II) | 0 198,518 | 0 48,973 | 0 | 0 21,738 | 0 | 0 269,229 | c |
| (3) Phyllis Rogers | (I) (II) | 18,467 187,534 | 0 48,018 | 0 25 | 0 23,288 | 0 | 18,467 258,865 | |
| (4) Jim Johnson | (I) (II) | 0 194,923 | 0 46,984 | 0 100 | 0 22,535 | 0 | 0 264,542 | C |
| (5) Tım Carney | (I) (II) | 0 160,614 | 0 43,098 | 0 48,835 | 0 6,523 | 0 | 0 259,070 | C |
| (6) Dr Herman Hurd | (ı) (ıı) | 0 169,621 | 0 42,303 | 0 500 | 0 19,520 | 0 | 0 231,944 | C |
| (7) Allen Moore | (ı) (ıı) | 0 159,482 | 0 37,198 | 0 | 0 17,390 | 0 | 0 214,070 | C |
| (8) William Campbell | (I) (II) | 0 72,143 | 0 32,855 | 0 8,784 | 0 1,356 | 0 0 | 0 115,138 | C |
| (9) Christa Pittman | (I) (II) | 0 83,325 | 0 66,891 | 0 100 | 0 9,146 | 0 | 0 159,462 | C |
| (10) Melissa Masingill | (I) (II) | 0 117,787 | 0 21,119 | 0 | 0 12,253 | 0 | 0 151,159 | C |
| (11) Julia Storey | (I) (II) | 0 102,891 | 0 13,447 | 0 | 0 11,492 | 0 | 0 127,830 | C |
| (12) David Brockman | (I) (II) | 0 115,000 | 0 768 | 0 | 0 12,771 | 0 | 0 128,539 | C |
| (13) Louis Crow | (ı) (ıı) | 0 108,003 | 0 387 | 0 | 0 11,115 | 0 0 | 0 119,505 | C |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

Schedule J (Form 990) 2011 Page **3**

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Identifier | Return Reference | Explanation |
|------------------|-------------------------------|--|
| | Schedule J, Part I, Line 3 | The compensation of the CEO is established by the Compensation Committee using an independent compensation consultant, Form 990 of other organizations, compensation survey or study, and approval by the Board or Compensation Committee |
| | Part I, Line 4 | The 457(b) plan is a nonqualified plan that was established by Omega on April 1, 2003, as an inducement and motivation to its officers and directors Participation in the plan is determined at the sole discretion of Omega's board of directors. All contributions to the plan are made by employees or directors only. Effective January 1, 2011, the Organization established a Supplemental Executive Retirement Plan intended to be an arrangement that is unfunded and is maintained by the Organization primarily for the purpose of providing deferred compensation for one or more persons who are part of a select group of management or highly compensated employees within the meaning of the Employee Retirement Income Security Act of 1974, and shall be interpreted and administered to the extent possible in a manner consistent with that intent. The plan terminates on December 31, 2015, or such earlier date as determined by the board of directors. |
| SchJ_P01_S00_L06 | Schedule J, Part I, Line 6 | Delta Dental's Management Incentive Plan and Profit Sharing Plan are based on its net contributions from operations |

Schedule J (Form 990) 2011

efile GRAPHIC print - DO NOT PROCESS

Schedule L

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

As Filed Data -

DLN: 93493320020372

OT TROCESS

Transactions with Interested Persons

Complete if the organization answered

"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

| | of the organization DENTAL PLAN OF ARKANSAS INC | | | | | | | E | nployer id | lent if ica | tion numbe | er |
|---------------|---|-----------|------------------|--------------|-------------|--------------------|----------|----------------|---------------|-------------|-------------|----------------|
| | | | , | | ()(2) | | () (4) | | 1-05611 | | | |
| Part : | Excess Benefit Tran Complete If the organizat | | | | | | | | | | ine 40b | |
| 1 | (a) Name of disq | | | | | (b) Desc | | | | <u> </u> | | (c) rected? |
| | | | | | | | • | | | | Yes | No |
| | | | | | | | | | | | | |
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| | | | | | | | | | | | | |
| 2 E | nter the amount of tax ımpos | ed on tl | he organ | nızatıon man | agers or | disqualified pers | ons dur | ing the y | ear undei | - | | |
| | ection 4958 | | | | | | | | . • | \$ — | | |
| 3 E | nter the amount of tax, if any | , on line | ≘ 2, abo | ve, reimburs | ed by th | e organization . | | | • | \$ | | |
| Part | Ⅲ Loans to and/or F | rom | Intere | sted Pers | ons. | | | | | | | |
| | Complete if the organiz | zation a | nswere | d "Yes" on F | orm 990 | , Part IV, line 26 | , or For | n 990-E | | , lıne 38 | a | |
| | | | oan to | | | | (e) ː | In | (f) Approv | red | (g)Writt | en |
| (a) Na | me of interested person and | | m the zation? | (c)Orig | | (d)Balance due | defau | | by boar | | agreeme | |
| | purpose | | 1 | principal a | amount | | | 1 | committ | 1 | | |
| | | То | From | | | | Yes | No | Yes | No | Yes | No |
| | | | | | | | | - | | + | | |
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| | | | | | | | | | | | | |
| Total | | | | | ▶ \$ | | | | | | | |
| Part 1 | | | | | | | / l.ma 1 | 7.7 | | | | |
| | Complete if the orga | mizatio | | | | een interested per | | | | | | |
| | (a) Name of interested pers | on | | | | ganization | 5011 | (c) A m | ount of g | ant or ty | pe of assis | stance |
| | | | | | | | | | | | | |
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| Part IV Business Transactions Involving Interested Person |
|---|
|---|

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

| Complete if the organization diswered Tes On Form 350, Fare IV, line 200, 60 200. | | | | | | | |
|---|--|---------------------------|--------------------------------|------------------|-------|--|--|
| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | organız rever | nues? | | |
| | organizacion | | | Yes | No | | |
| (1) Metropolitan National Bank | Entity in which Susie Smith was officer/key employee at time of transaction | 135,872 | Bank fees | | No | | |
| | | | | | | | |
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Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
| | | |

Schedule L (Form 990 or 990-EZ) 2011

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As Filed Data -

DLN: 93493320020372

OMB No 1545-0047

SCHEDULE 0 (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990 or 990-EZ.

Open to Public Inspection

Name of the organization DELTA DENTAL PLAN OF ARKANSAS INC **Employer identification number**

71-0561140

| ldentifier | Return Reference | Explanation |
|------------------|--------------------------------|---|
| F990_P01_S00_L01 | Form 990, Part I, Line 1 | DELTA DENTAL OF ARKANSAS (DELTA DENTAL) MISSION IS TO PROMOTE ORAL HEALTH AND VISION HEALTH IN THE STATE OF ARKANSAS AND TO IMPROVE THE AWARENESS AND EDUCATION OF THE PUBLIC ON ORAL AND VISION HEALTH MATTERS IT IS DELTA DENTALS MISSION TO BETHE LEADING FORCE IN THE DELWERY, ADMINISTRATION AND MARKETING OF QUALITY DENTAL AND VISION PROCRAMS, AND RELATED SERVICES, RESPONSIVE TO THE NEEDS OF PURCHASER, THE PATTENTS, AND MEMBER PROVIDERS FOR THE PURPOSE OF FROMOTING DENTAL AND EY ESIGHT HEALTH FOR ARKANSAS IN PULFILLING THIS MISSION, DELTA DENTAL WILL MAINTAIN FINANCIAL SOUNDESS AND SEEK TO GROW THROUGH NEW PRODUCT DEVELOPMENT AND CONSIDERATION OF MARKETING OPPORTUNITIES CONSISTENT WITH OUR AREAS OF EXCEPTISE DELTA DENTAL OF ARKANSAS IS THE STATES LARGEST DENTAL BENEFITS ADMINISTRATOR SERVING ARKANSAS PROLOTERS OF ALL SIZES AS WELL AS INDIVIDUALS DELTA DENTAL HAS THE LARGEST NETWORK OF PARTICIPATING DENTAL POSTAL PROVIDERS AND SERVE OF THE ARKANSAS PROCESSED MORE THAN 2 OF MILLION CLAIMS WITH AN AVERAGE TURNAROUND TIME FOR PAYING CLAIMS OF LESS THAN ONE CALENDAR DAY DURING THE SAME PERIOD, OUR CUSTOMER SERVICE CENTURE ANSWERED MORE THAN 2 OF MILLION CLAIMS WITH AN AVERAGE TURNAROUND TIME FOR PAYING CLAIMS OF LESS THAN ONE CALENDAR DAY DURING THE SAME RESOLVED ON THE FIRST CONTACT WHICH RESULTS IN AN EXTREMELY HIGH DEGREE OF CUSTOMER SATISFACTION (CONSISTENTLY) OVER 95%) IN JUNE 2011, THE TO HAD EXCALE WITH AN AVERAGE RESOLVED ON THE FIRST CONTACT WHICH RESULTS IN AN EXTREMELY HIGH DEGREE OF CUSTOMER SATISFACTION (CONSISTENTLY) OVER 95%) IN JUNE 2011, THE DELTA DENTAL OF ARKANSAS CALL CENTER WAS CERTIFIED AS A "CENTER ASSEMPED MORE THAN 20 THAN 667 001 PHONE CALLS WITH AN AVERAGE PORTE THAN 67 MORE PART OF THE PORTE OF EXCEPTION OF THE CONTROL OF THE CONTROL OF THE PORTE OF EXCEPTION OF THE CONTROL OF THE PORTE |

| ldentifier | Return Reference | Explanation |
|------------------|-------------------|---|
| F990_P06_S0A_L03 | Section A, Line 3 | Investments are managed by Stephens Capital Management, Intrust and Floyd Capital Management within the defined parameters of Delta Dental's written investment policy, which is approved by the board of directors |

| | Identifier | Return Reference | Explanation |
|---|-------------------|--------------------------------------|-----------------------------------|
| Ī | F990_P06_S0A_L06 | Form 990, Part VI, Section A, Line 6 | Yes, the organization has members |

| ldentifier | Return Reference | Explanation |
|-------------------|---|--|
| F990_P06_S0A_L07a | Form 990, Part VI, Section A, Line 7a | Every dentist duly licensed under the laws of the state of Arkansas and whose license is valid may become a member of the company upon signing the applicable participation agreement and approval by the board of directors. Members elect the board of directors annually. Each member receives one vote and may vote in person or by proxy. Membership has the power to adopt the by-laws of the company so long as the by-laws do not conflict with the articles of incorporation or the laws of the state of Arkansas. Per its articles of incorporation the company shall be operated solely on a nonprofit basis. No part of earning or profit, if any, shall be at any time paid or distributed to any members by any method provided that members of the corporation receive compensaion for services actually performed. |

| Identifier | Return Reference | Explanation |
|-------------------|---------------------|--|
| F990_P06_S0B_L11b | | The information presented on the Form 990 is gathered by the Director of Finance for the organization. The Chief Financial Officer reviews the information. Once complete an electronic copy of the Form 990 is posted for our Board's review, prior to the Form 990 being filed with the IRS. |

| ldentifier | Return Reference | Explanation |
|-------------------|--|--|
| F990_P06_S0B_L12c | Form 990, Part VI, Section B, Line 12c | Each interested person shall sign an annual certification affirming (1) receipt of the conflict of interest, (2) the policy and code of conduct has been read and understood, (3) agreement to comply with the policy and code of conduct. In addition, interested parties shall be required to annually complete and file an annual disclosure statement within twenty-eight calendar days of request. Annual disclosure statements and any subsequent amendments are reviewed by the Governance Committee in conjunction with legal counsel and a report of disclosed conflicts are made to the company's Board of Directors. Periodic reviews are also performed to ensure the company operates in accordance with the conflict of interest policy. |

| ldentifier | Return Reference | Explanation |
|------------------|--|--|
| F990_P06_S0B_L15 | Form 990, Part VI, Section B, Line 15 | The compensation of the organization's CEO is reviewed annually by the Compensation Committee. The Compensation Committee consists of Board members, none of whom have a conflict with respect to the compensation of the officers. On a bi-annual basis, the Compensation Committee does a market price and benchmarking comparison of the compensation of the leadership team and the staff. This analysis is performed by an independent third party. This analysis includes the use of data as to comparable compensation for similarly situated organizations and reviews annual base salary compensation, incentive/bonus compensation, deferred compensation and benefits. The independent consultant compares the total compensation and benefits to the market to ensure the organization meets the compensation philosophy and strategic plan as determined and approved by the Board of Directors. The documented results and recommendations of this analysis are presented to the Compensation Committee and Board of Directors for approval. These decisions are documented in the minutes of the Compensation Committee and Board of Directors. |

| ldentifier | Return Reference | Explanation |
|------------------|--|---|
| F990_P06_S0C_L19 | Form 990, Part VI, Section C, Line 19 | Governing documents, conflict of interest policy, and financial statements available to the public upon request |

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DLN: 93493320020372

OMB No 1545-0047

Open to Public

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ► Attach to Form 990. ► See separate instructions.

Department of the Treasury

(Form 990)

| temal Revenue Service | | | | | Цn | spection |) L |
|--|--------------------------------|---|----------------------------|--|--|------------------------------|--------|
| ame of the organization ELTA DENTAL PLAN OF ARKANSAS INC | | | | 71-0561140 | tification number | | |
| Part I Identification of Disregarded Entities (Comp | ete ıf the organızat | on answered "Yes | s" on Form 990, Pa | | | | |
| (a) Name, address, and EIN of disregarded entity | (b) Primary activity | (c) Legal domicile (sta or foreign country | | (e) End-of-year assets | (f) Direct controlling entity | | |
| | | | | | | | |
| Part II Identification of Related Tax-Exempt Organi | | of the organization | on answered "Yes" | on Form 990, Part | t IV, line 34 becaus | e it had | one |
| or more related tax-exempt organizations during t (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | Section 5: contr organ | rolled |
| (1) Delta Dental of Arkansas Foundation | | | | | | Yes | No |
| Sherwood, AR 72120 26-1569324 | Public Act | AR | 501(c)(3) | PF | N/A | Yes | |
| (2) Delta Dental of Arkansas Political Action Committee 1513 Country Club Road Sherwood, AR 72120 27-3207545 | Pol Action | AR | 527 | Not applicable | N/A | Yes | |
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| Part III | Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, F | art IV, lır | າe 34 |
|----------|--|-------------|-------|
| | because it had one or more related organizations treated as a partnership during the tax year.) | | |

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | | (e) Predominant income (related, unrelated, excluded from tax under sections 512- 514) | (f) Share of total income | Share of total Share of end-of- | |) rtionate ions? | | |) ral or iging ner? | (k) Percentage ownership | |
|---|--------------------------------|---|--|--|--|---------------------------------|-----|------------------------|--|-----|------------------------------|---------------------------------------|--|
| | | | | | | | Yes | No | | Yes | No | | |
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total Income | (g) Share of end-of-year assets | (h) Percentage ownership | | | |
|--|--------------------------------|---|-------------------------------------|---|--|---|---------------------------------------|--|--|--|
| (1) Omega Ventures Inc 1513 Country Club Road Sherwood, AR 72120 26-0665787 | Holding co | AR | N/A | С | 0 | 1,315,106 | 1 00 % | | | |
| (2) Omega Administrators Inc 1513 Country Club Road Sherwood, AR 72120 04-3740469 | Claıms Adm | AR | N/A | С | 14,795,574 | 4,295,373 | 1 00 % | | | |
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| hed | dule R (Form 990) 2011 | | Рa | age 3 |
|------|---|----|-----|--------------|
| Par | rt V Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.) | | | |
| | Note. Complete line 1 if any entity is listed in Parts II, III or IV | | Yes | No |
| L Du | uring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | | | |
| а | Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity | 1a | | No |
| b | Gift, grant, or capital contribution to related organization(s) | 1b | Yes | |
| c | Gift, grant, or capital contribution from related organization(s) | 1c | | No |
| d | Loans or loan guarantees to or for related organization(s) | 1d | | No |
| e | Loans or loan guarantees by related organization(s) | 1e | | No |
| f | Sale of assets to related organization(s) | 1f | | No |
| g | Purchase of assets from related organization(s) | 1g | | No |
| h | Exchange of assets with related organization(s) | 1h | | No |
| i | Lease of facilities, equipment, or other assets to related organization(s) | 1i | Yes | |
| i | Lease of facilities, equipment, or other assets from related organization(s) | 1j | | No |
| _ | Performance of services or membership or fundraising solicitations for related organization(s) | 1k | | No |
| | Performance of services or membership or fundraising solicitations by related organization(s) | 11 | Yes | |
| m | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | 1m | | No |
| | Sharing of paid employees with related organization(s) | 1n | | No |
| 0 | Reimbursement paid to related organization(s) for expenses | 10 | | No |
| | Reimbursement paid by related organization(s) for expenses | 1р | | No |
| а | Other transfer of cash or property to related organization(s) | 1q | | No |
| - | Other transfer of cash or property from related organization(s) | 1r | | No |

| (a) Name of other organization | (b) Transaction type(a-r) | (c) Amount involved | (d) Method of determining amount involved |
|---|--|------------------------|---|
| (1) Omega Administrators Inc | 1 | 1,422,156 | Contractual payments |
| (2) Omega Administrators Inc | I | 13,110,842 | Admın fee charged |
| (3) Delta Dental of Arkansas Foundation | b | 2,341,306 | Distributions paid |
| (4) | | | |
| (5) | | | |
| (6) | | | |

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income(related, unrelated, excluded from tax under sections 512- 514) | | (e) Are all partners section 501(c)(3) janizations? | (f) Share of total income | Share of end-of-year | | ations? | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) (j) General or managing partner? | | (k) Percentage ownership | |
|--|--------------------------------|---|---|-----|---|--|----------------------|-----|---------|---|-----|--------------------------------|---|
| | | | 311/ | Yes | No | | | Yes | No | | Yes | No | ĺ |
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Schedule R (Form 990) 2011

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2011