Return of Organization Exempt From Income Tax

Department of the Treasury

Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter Social Security numbers on this form as it may be made public By law, the IRS

generally cannot redact the information on the form

► Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

OMB No 1545-0047

DLN: 93493321021134

2013

Open to Public Inspection

A Fo	rthe 2	2013 calendar year, or tax year beginning 01-01-2013 🥏 , 2013, and ending 12-31	-2013							
B Che	eck if ap	oplicable C Name of organization DELTA DENTAL PLAN OF OHIO INC		D Employ	er ider	ntification number				
Address change Doing Business As Doing Business As										
☐ Nar	ne char	nge								
Init	ıal retur	Number and street (of F o box if mail is not delivered to street address) Room/suit	e	E Telephon	e numl	ber				
☐ Ter	mınated	PO BOX 30416		(517)3	49-6	000				
☐ Am	ended r	return City or town, state or province, country, and ZIP or foreign postal code LANSING, MI 489097916		(317)3	143-0	000				
☐ App	lication	pending		G Gross red	eipts \$	424,913,576				
		F Name and address of principal officer	H(a) Is thi	s a group r	eturn	for				
		LAURA L CZELADA PO BOX 30416	subor	dinates?		┌ Yes 🗸 No				
		LANSING,MI 489097916	H(b) Are a	II subordın	ates	┌ Yes ┌ No				
			ınclud	ded?		, ,				
I Ta	k-exem	pt status	If "No	o," attach a	ılıst	(see instructions)				
J W	ebsite	::► WWW DELTADENTALOH COM	H(c) Grou	p exemptio	n nun	nber 🟲				
		anization	L Year of for	mation 196	M	State of legal domicile OH				
Pa	rt I	Summary								
JC6	9 H	Briefly describe the organization's mission or most significant activities SEE SCHEDULE ODELTA DENTAL OF OHIO'S MISSION IS TO ADVANCE AN HEALTH THROUGH PREPAID DENTAL SERVICES, SUPPORT FOR RESEARCH DUTREACH DIRECTED TOWARD SECURING ACCESS TO QUALITY DENTAL	I AND EDUC	ATION, A						
Activities & Governance		Check this box If the organization discontinued its operations or disposed of		net as:	sets 10					
Ě		Number of independent voting members of the governing body (Part VI, line 1b)			4	9				
S E	5 1	Fotal number of individuals employed in calendar year 2013 (Part V, line 2a) .		[5	0				
đ	6 ⊺	Total number of volunteers (estimate if necessary)		[6	0				
	7 a ⊺	otal unrelated business revenue from Part VIII, column (C), line 12		[7a	0				
	Ьſ	Net unrelated business taxable income from Form 990-T, line 34			7b	0				
			Prio	r Year		Current Year				
a)	8	Contributions and grants (Part VIII, line 1h)	<u> </u>		0	0				
Revenue	9	Program service revenue (Part VIII, line 2g)	3	3 707 6		402,942,950				
盏	10 11	Investment income (Part VIII, column (A), lines 3, 4, and 7d) Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		2,797,6	0	3,906,772				
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line								
		12)	3	388,230,2	_	406,855,099				
	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)		2,000,00	0	0				
	14 15	Benefits paid to or for members (Part IX, column (A), line 4)			<u> </u>					
\$	15	5-10)		66,1	00	67,130				
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)			0	0				
ਡੋ	b	Total fundraising expenses (Part IX, column (D), line 25) ▶0								
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		378,275,48	-	390,963,780				
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)] 3	380,341,58	_	391,030,910				
	19	Revenue less expenses Subtract line 18 from line 12	D. animuri	7,888,6		15,824,189				
Not Assets or Fund Balances				of Current ear	'	End of Year				
38. 1988	20	Total assets (Part X, line 16)	1	.10,402,28	30	130,853,614				
A E	21	Total liabilities (Part X, line 26)		24,012,7	11	25,318,388				
žĒ	22	Net assets or fund balances Subtract line 21 from line 20		86,389,5	59	105,535,226				
Pai	t II	Signature Block								

Under penalties of perjury, I declare that I have examined this return, including my knowledge and belief, it is true, correct, and complete $\,$ Declaration of prepare preparer has any knowledge

	k	**	****						
Sign	7	Sıg	nature of officer						
Here	ere GORAN JURKOVIC CHIEF FINANCIAL OFFICER								
	7	Тур	pe or print name and title						
Doid			Print/Type preparer's name DAVID LOWENTHAL CPA	Preparer's signature					
Paid Prenare	r		Firm's name PLANTE & MORAN PLLC						

Use Only

Firm's address ► 1111 MICHIGAN AVE EAST LANSING, MI 48823

May the IRS discuss this return with the preparer shown above? (see instruction

Par	Statement of Program Service Accomplishments Check if Schedule O contains a response or note to any line in this Part III	√
THR	Briefly describe the organization's mission HEDULE ODELTA DENTAL OF OHIO'S MISSION IS TO ADVANCE AND PROMOTE THE IMPROVEMENT OF ORAL HEALTH GH PREPAID DENTAL SERVICES, SUPPORT FOR RESEARCH AND EDUCATION, AND COMMUNITY OUTREACH DIRECTED ID SECURING ACCESS TO QUALITY DENTAL CARE FOR ALL	
2	Id the organization undertake any significant program services during the year which were not listed on lie prior Form 990 or 990-EZ?	
3	Id the organization cease conducting, or make significant changes in how it conducts, any program ervices?	
4	escribe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, see total expenses, and revenue, if any, for each program service reported.	
4a	Code (Expenses \$ 381,116,613 including grants of \$ 0) (Revenue \$ 402,948,327) RROMOTING DENTAL CAREDELTA DENTAL PLAN OF JOIN, INC. IS A LEADING PREPAID DENTAL BENEFITS PROVIDER IN THE IMPOSE OF THE PROPAID TO THE MEDICAL PROVIDER OF THE PURPOSE OF THE PURPOS	DR IE - IE TA D - UR 10 AL FD - S THA ES - OR
4b	(Code) (Expenses \$ including grants of \$) (Revenue \$)	
4 c	(Code) (Expenses \$ including grants of \$) (Revenue \$)	
	Other program carvices (Describe in Schodule O.)	
4d	Other program services (Describe in Schedule O) (Expenses \$ including grants of \$) (Revenue \$)	
40	Total program convice expenses by 381 116 613	

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		Νο
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I^{\square}	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV^{\square}	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a		No
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1^7 If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than $$25,000$ in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	38	Yes	

- (-	Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V	•	Yes	.) No
la	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 36,517			110
	Enter the number of Forms W-2G included in line 1a Enter -0 - if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
_	gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b		
la	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country 🕨			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
_	We also a second to the second			NI -
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
ia	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a		No
<i>,</i> u	organization solicit any contributions that were not tax deductible as charitable contributions?	Ou		1
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
_	were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		
	services provided to the payor?	-		
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	H		
9	required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
3	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			
)	Sponsoring organizations maintaining donor advised funds.	8		
	Did the organization make any taxable distributions under section 4966?	9a		
a b	Did the organization make a distribution to a donor, donor advisor, or related person?	9a 9b		
_	Section 501(c)(7) organizations. Enter	90		
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
_	year			
;	Section 501(c)(29) qualified nonprofit health insurance issuers.			
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand			
а	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
h	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

_Se	ction A. Governing Body and Management	_		
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax 10			
	year			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee			
	or similar committee, explain in Schedule O			
ь	Enter the number of voting members included in line 1a, above, who are			
	ındependent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a 7b	Yes Yes	
	or persons other than the governing body?	′	165	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
_Se	ection B. Policies (This Section B requests information about policies not required by the Internal R	evenu		
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
		<u> </u>		
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,		Yes	
b 11a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing	10b	Yes	
b 11a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b	Yes	
b 11a b 12a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a		
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	10b		
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b	Yes Yes Yes	
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy?	10b 11a 12a 12b 12c 13	Yes Yes Yes	
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b	Yes Yes Yes	
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy?	10b 11a 12a 12b 12c 13	Yes Yes Yes	
b 11a b 12a c 13 14	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b 12c 13	Yes Yes Yes	
b 11a b 12a b c 13 14 15	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes	
b 11a b 12a b c 13 14 15	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes Yes	
b 11a b 12a b c 13 14 15 a b 16a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes Yes	

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization

►GORAN JURKOVIC CHIEF FINANCIAL OFFICER 4100 OKEMOS ROAD

OKEMOS, MI 48864 (517)349-6000

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ♦ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours for related	more pers and	than on is	one bot	not box h ar or/tr	offic	ess er e)	(D) Reportable compensation from the organization (W- 2/1099-	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	MISC)	MISC)	organization and related organizations
(1) JAMES P HALLAN	5 00	х		х				0.050	27 820	
CHAIRPERSON	11 00	^		^				9,950	27,829	0
(2) MICHAELT SCHAEFFER DDS	5 00									
VICE CHAIRPERSON	1 00	X		X				6,790	4,000	0
(3) DOUGLAS R ANDERSON DDS MS	5 00									
	44.00	Х		Х				3,220	18,649	13,700
TREASURER (4) ANN M FLERMOEN DDS	11 00 5 00									
	3 00	х		Х				2,450	13,129	16,240
SECRETARY (5) KELLY A SCHEENER BUTA MUA	11 00									
(5) KELLY J SCHEIDERER RHIA MHA	5 00	x						1,470	13,140	17,500
IMMEDIATE PAST CHAIRPERSON	10 00							_,	20,210	
(6) BRUCE R SMITH	5 00	,,						6.440	E4 200	
DIRECTOR	12 00	X						6,440	51,200	0
(7) JAMES R STAHL DDS	5 00									-
DIRECTOR	0.00	Х						6,790	0	0
(8) FRANK BUZAKI JR	0 00									
		х						0	0	7,140
DIRECTOR	0 00									
(9) PATRICK T CAHILL	5 00	l x						6,790	0	0
MEMBER-AT-LARGE	0 00							,,,,		
(10) TIMOTHY MOFFIT	5 00	x						6,440	28,902	0
DIRECTOR	10 00	^						0,440	26,902	0
(11) LAURA L CZELADA CPA	1 00									
PRESIDENT & CEO	49 00			Х				0	1,770,139	2,129,409
(12) GORAN JURKOVIC CPA	2 00									
CHIEF FINANCIAL OFFICED				Х				0	717,169	345,991
CHIEF FINANCIAL OFFICER (13) JON GROAT	48 00									
	1 00			х				0	317,312	26,204
VICE PRESIDENT- GENERAL CO	49 00									
(14) THOMAS FLESZAR DDS MS	0 00						x	0	490,952	0
FORMER PRESIDENT/CEO	10 00								,	
				\vdash			\vdash			

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	more t	tion (han d n is l	one I both	box, an	heck unless officer stee)	1	(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W	/-	(F) Estima amount o compens from t	ited fother sation the	
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)		organizat relat organiza	ed
1b c	Sub-Total		oction (1	▶					
d	Total (add lines 1b and 1c)			• ·	· .	· .	•	•	50,340	3,452,4	21		2,556,184
2	Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ►0												
												Yes	No
3	Did the organization list any f o on line 1a? <i>If "Yes," complete</i> S					key •	emplo	yee, •	or highest compen	sated employee	3	Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual							4	Yes				
5	5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person								or individual for	5		No	
Se	Section B. Independent Contractors												
1	Complete this table for your fire											tax vear	

(A)	(B)	(C)
Name and business address	Description of services	Compensation
FTS ASSOCIATES 55 W MONROE 500 CHICAGO IL 60603	COMMISSIONS	359,373
BROOKS INSURANCE AGENCY 1120 MADISON AVE TOLEDO OH 43624	COMMISSIONS	126,690
USI MIDWEST 312 ELM STREET 24TH FLOOR CINCINNATI OH 45202	COMMISSIONS	105,691
PLANTE & MORAN PLLC PO BOX 79001 DETROIT MI 48279	AUDIT AND TAX SERVICE	102,616
HYLANT GROUP 811 MADISON AVE TOLEDO OH 43604	COMMISSIONS	101,503

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►5

Part V	1 1 1 1	Statem Check if S
(2)	1a	Federate
ants	ь	Members
Gra	С	Fundrais
iffis, ar∆	d	Related o
s, G m∷	е	Governmer
tion: r Si	f	All other co
ib at	g	sımılar amo Noncash co
ont nd (h	1a-1f \$ Total. A d
<u> </u>		- Totali / To
enne	2a	DENTAL CA
æ ≅	ь	
Serwce	С	
<u> </u>	d	
E E	e f	All other
₽		Total. Ad
	g 3	Investme
	_	and othe
	4 5	Income fro Royalties
		•
	6a b	Gross renta
		expenses Rental inco
	c d	or (loss)
	u	Net renta
	7a	Gross amor
		assets othe than invent
	b	Less cost o other basis
	С	sales expe Gain or (lo
	d	Net gaın
Ф	8a	Gross ind events (r
¥ ₩		\$ of contrib
Rev		See Part
her	ь	Less dır
₹	c	Net incor
	9a	Gross ind See Part
		uit
	Ь	Less dir
	10a	Net incor Gross sa
		returns a
	ь	Less co
	С	Net incor
	11a	Miscell MISCELI
	ь	MISCEL
	С	
	d	All other
	e	Total. Ad
	12	Total rev

/ ###	Statement o	o f Revenue ule O contains a respo	nse or note to any lu	ne in this Part VIII			_
	Check IT Schedi	ule O contains a respo	nse or note to any II	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
1a	Federated cam	paigns 1a					
ь	Membership du	es 1b					
c	Fundraising eve	ents 1c					
	_						
d		zations 1d					
е	Government grant	s (contributions) 1e					
f	All other contribute similar amounts no	ons, gifts, grants, and 1f of included above					
g	Noncash contributi	ons included in lines		i	i		
	1a-1f \$						
h	Total. Add lines	s la-lf	· · · ·				
			Business Code				
2a	DENTAL CARE REV	'ENUE	624100	402,942,950	402,942,950		
b							
C							
d							
e	A.II						
f	All other progra	am service revenue					
g	Total. Add lines	s 2a – 2f	▶	402,942,950			
3		ome (including dividen ar amounts)		2,507,352			2,507,352
4		stment of tax-exempt bond					
5	Royalties		🕨				
		(ı) Real	(II) Personal				
6a	Gross rents						
b	Less rental expenses						
С	Rental income or (loss)						
d	` '	me or (loss)					
		(ı) Securities	(II) O ther				
7a	Gross amount from sales of	19,457,897					
	assets other than inventory						
b	Less cost or other basis and	18,058,477					
_	sales expenses Gain or (loss)	1,399,420					
d		(ss)	<u> </u>	1,399,420			1,399,420
8a		rom fundraising	· · · · · · · · · · · · · · · · · · ·	, ,			, ,
	events (not inc						
	\$ of contributions	 s reported on line 1c)					
	See Part IV, lin	ne 18					
	1 1 1	a					
b c		penses b (loss) from fundraising	events				
		rom gaming activities					
	See Part IV, lin	ne 19					
L .	Loca direction	penses b					
b c		penses b (loss) from gaming acti	Vities►				
	Gross sales of						
	returns and allo	owances .					
ь	less cost of -	a a					
1		oods sold b (loss) from sales of inv	entory				
	Miscellaneous		Business Code				
11a	MISCELLANEC	DUSINCOME	900099	5,377	5,377		
ь							
С							
d	All other reven	ue					
е	Total. Add lines	s 11a-11d		5,377			
12	Total revenue.	See Instructions .	🕨	406,855,099	402,948,327	0	3,906,772

		Statement of Functional Expenses				
Section	n 501	L(c)(3) and $501(c)(4)$ organizations must complete all columns All	other organizati	ons must comp	lete column (A)	
	(Check if Schedule O contains a response or note to any line in this	Part IX			<u></u>
		ude amounts reported on lines 6b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1		ts and other assistance to governments and organizations e United States See Part IV , line 21				
2		ts and other assistance to individuals in the ed States See Part IV, line 22				
3	orgar	ts and other assistance to governments, nizations, and individuals outside the United es See Part IV, lines 15 and 16				
4	Bene	fits paid to or for members				
5		pensation of current officers, directors, trustees, and employees	67,130	43,634	23,496	
6	(as d	pensation not included above, to disqualified persons efined under section 4958(f)(1)) and persons ribed in section 4958(c)(3)(B)				
7	Othe	r salaries and wages				
8		ion plan accruals and contributions (include section 401(k) 403(b) employer contributions)				
9	Othe	r employee benefits				
10	Payro	oll taxes				
11	Fees	for services (non-employees)				
а	Mana	agement				
b		·	21,734		21,734	
c	_	ounting	102,616		102,616	
d		yıng	,		,	
e		essional fundraising services See Part IV, line 17				
f		stment management fees	136,988		136,988	
g	O the colun	r (If line 11g amount exceeds 10% of line 25, nn (A) amount, list line 11g expenses on	100,000		250,500	
	Sche	dule O)	361,803,394	361,786,994	16,400	
12		ertising and promotion	1,077		1,077	
13		e expenses	394,725		394,725	
14	Infor	mation technology	2,591	2,591		
15	Roya	lties				
16	Occu	upancy	1,200		1,200	
17	Trave	el	31,794		31,794	
18		nents of travel or entertainment expenses for any federal, e, or local public officials	298,169		298,169	
19	Confe	erences, conventions, and meetings				
20	Inter	rest				
21	Paym	nents to affiliates				
22	Depr	eciation, depletion, and amortization				
23	Insur	rance				
24	misc	r expenses Itemize expenses not covered above (List ellaneous expenses in line 24e If line 24e amount exceeds 10% e 25, column (A) amount, list line 24e expenses on Schedule O)				
а		IN/INVESTMENT O/H	23,253,211	14,416,674	8,836,537	
b		MISSION EXPENSE	3,087,164	3,087,164		
c	PREM	MIUM TAX EXPENSE	1,670,665	1,670,665		
d		CESSING FEES	48,665	48,665		
e		ther expenses	109,787	60,226	49,561	
25		I functional expenses. Add lines 1 through 24e	391,030,910	381,116,613	9,914,297	0
26	Joint repor	costs. Complete this line only if the organization red in column (B) joint costs from a combined ational campaign and fundraising solicitation. Check		202,120,013	2722 17621	

Part X Balance Sheet

·	τX	Check if Schedule O contains a response or note to any line in this Part X			
			(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing	3,062,933	1	2,121,836
	2	Savings and temporary cash investments	9,757,837	2	11,075,061
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	18,536,484	4	23,529,298
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	
Assets	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		6	
	,	Notes and loans receivable, net	2,500,000	7	2,500,000
⋖	8	Inventories for sale or use	2,500,000	8	2,500,000
	9			9	
	_	Prepaid expenses and deferred charges		9	
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10a			
	Ь	Less accumulated depreciation 10b		10c	
	11	Investments—publicly traded securities	73,692,770	11	86,573,641
	12	Investments—other securities See Part IV, line 11	2,561,859	12	4,669,256
	13	Investments—program-related See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11	290,397	15	384,522
	16	Total assets. Add lines 1 through 15 (must equal line 34)	110,402,280	16	130,853,614
	17	Accounts payable and accrued expenses	2,582,232	17	2,520,548
	18	Grants payable		18	
	19	Deferred revenue	1,268,336	19	1,888,015
	20	Tax-exempt bond liabilities		20	
S	21	Escrow or custodial account liability $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$		21	
Liabilities	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified			
ge S		persons Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties \cdot .		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule	00,400,440		00 000 005
		D	20,162,143	25	20,909,825
	26	Total liabilities. Add lines 17 through 25	24,012,711	26	25,318,388
ў		Organizations that follow SFAS 117 (ASC 958), check here ▶ ┌ and complete lines 27 through 29, and lines 33 and 34.			
ji.	27	Unrestricted net assets		27	
<u> </u>	28	Temporarily restricted net assets		28	
	29	Permanently restricted net assets		29	
Fund Balance		Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ✓ and			
<u> </u>		complete lines 30 through 34.			
2	30	Capital stock or trust principal, or current funds	0	30	0
Assets	31	Paid-in or capital surplus, or land, building or equipment fund	9,712,604	31	9,712,604
As	32	Retained earnings, endowment, accumulated income, or other funds	76,676,965	32	95,822,622
Šet	33	Total net assets or fund balances	86,389,569	33	105,535,226
_	34	Total liabilities and net assets/fund balances	110,402,280	34	130,853,614

Par	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		406.8	855,099
2	Total expenses (must equal Part IX, column (A), line 25)	2			030,910
3	Revenue less expenses Subtract line 2 from line 1	2		391,0	730,910
	Not another officed belonger of the control of the	3		15,8	824,189
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		86,3	389,569
5	Net unrealized gains (losses) on investments	5		3.7	250,336
6	Donated services and use of facilities				
7	Investment expenses	6			
,		7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			71,132
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,			105.	<u> </u>
Dar	t XII Financial Statements and Reporting	10		105,5	535,226
Fai	Check if Schedule O contains a response or note to any line in this Part XII				. 区
	· · · · · · · · · · · · · · · · · · ·			Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or revie a separate basis, consolidated basis, or both	wed on			
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sep basis, consolidated basis, or both	arate			
	☐ Separate basis ☐ Both consolidated and separate basis				
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversig audit, review, or compilation of its financial statements and selection of an independent accountant?	ht of the	e 2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain Schedule O	n			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	ie	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		

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OMB No 1545-0047

SCHEDULE D

Supplemental Financial Statements (Form 990)

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

	al Revenue Service	•	tions is at <u>www.irs.gov/form990</u> .		Inspection
	me of the organi			Emp	oloyer identification number
DEI	LTA DENTAL PLAN OF	OHIO INC		31-	0685339
Pa	rt I Organ	izations Maintaining Donor Adv	vised Funds or Other Similar F	_	
		zation answered "Yes" to Form 990), Part IV, line 6.	_	·
4	Takal musahan a	h and af	(a) Donor advised funds	+	(b) Funds and other accounts
1 2	Total number a	tributions to (during year)		+	
3		nts from (during year)		+	
4	33 3 3	ue at end of year		+	
5		zation inform all donors and donor advise	ore in writing that the assets held in dor	or adv	Isad
	funds are the o	organization's property, subject to the or	rganization's exclusive legal control?		☐ Yes ☐ No
6	used only for c	zation inform all grantees, donors, and d haritable purposes and not for the benet ermissible private benefit?			
Pa	rt III Conse	rvation Easements. Complete If	the organization answered "Yes" t	o Forn	n 990, Part IV, line 7.
2	Preservation Protection Preservation Complete lines	conservation easements held by the org on of land for public use (e g , recreation of natural habitat on of open space s 2a through 2d if the organization held a he last day of the tax year	or education) Preservation of ar Preservation of a	certifie	rically important land area d historic structure m of a conservation
					Held at the End of the Year
а	Total number o	of conservation easements		2a	
b	Total acreage	restricted by conservation easements		2b	
c	Number of con	servation easements on a certified histo	orıc structure ıncluded ın (a)	2c	
d		servation easements included in (c) acc ure listed in the National Register	quired after 8/17/06, and not on a	2d	
3	Number of con	servation easements modified, transferi	red, released, extinguished, or terminate	ed by th	ne organization during
	the tax year 🛌				
4	Number of stat	tes where property subject to conservat	ion easement is located 🛌		
5		nization have a written policy regarding t f the conservation easements it holds?	the periodic monitoring, inspection, han	dling of	f violations, and Yes No
6	Staff and volun	nteer hours devoted to monitoring, inspe	ecting, and enforcing conservation ease	ments o	during the year
7	•	enses incurred in monitoring, inspecting	g, and enforcing conservation easement	s durın	g the year
8	►\$	 nservation easement reported on line 2(o	d) above caticfy the requirements of co	ction 1	70/b\/4\/B\/\\
	and section 17	70(h)(4)(B)(II)?			☐ Yes ☐ No
9	balance sheet,	escribe how the organization reports co , and include, if applicable, the text of th on's accounting for conservation easeme	e footnote to the organization's financia		
Pai		izations Maintaining Collection ete if the organization answered "Y		or Ot	her Similar Assets.
1a	If the organizat works of art, hi	tion elected, as permitted under SFAS 1 istorical treasures, or other similar asse le, in Part XIII, the text of the footnote t	116 (ASC 958), not to report in its reve ets held for public exhibition, education,	or rese	earch in furtherance of public
b	works of art, hı	tion elected, as permitted under SFAS 1 istorical treasures, or other similar asse de the following amounts relating to thes	ets held for public exhibition, education,		
	(i) Revenues I	ncluded in Form 990, Part VIII, line 1			► \$
	(ii) Assets incl	luded in Form 990, Part X			▶ \$
2	If the organizat	tion received or held works of art, histor ints required to be reported under SFAS			· -
а	Revenues incli	uded in Form 990, Part VIII, line 1			▶ \$

b Assets included in Form 990, Part X

Part	Organizations Maintaining Co	llections of Art,	Histo	<u>ric</u>	<u>al Treasur</u>	es, or C	<u>)ther</u>	<u> Similar A</u>	<u>ssets</u>	(continue	<u>d)</u>
3	Using the organization's acquisition, access collection items (check all that apply)	ion, and other record	s, chec	k ar	ny of the follo	wing that	are a	sıgnıfıcant us	e of its		
а	Public exhibition		d [_	Loan or excha	ange prog	rams				
b	Scholarly research		е Г	_	Other						
c	Preservation for future generations										
4	Provide a description of the organization's co	ollections and explair	n how th	ney	further the or	ganızatıor	ı's ex	empt purpose	ın		
5	During the year, did the organization solicit							lar	┌ Yes	s □ No	
Par	assets to be sold to raise funds rather than to the training to the training to the training assets to be sold to raise funds rather than to the training training to the training assets to be sold to raise funds rather than to the training traini							es" to Form	,	i NO	_
	Part IV, line 9, or reported an ar										
1a	Is the organization an agent, trustee, custoo included on Form 990, Part X?	lian or other intermed	liary for	rco	ntrıbutıons or	other ass	ets n	ot	┌ Yes	s ┌ No	,
b	If "Yes," explain the arrangement in Part XI.	II and complete the f	ollowing	g ta	ble	г					_
_						-	4-	A	mount		—
c d	Beginning balance					F	1c 1d				—
u e	Additions during the year					}	1e				_
f	Distributions during the year Ending balance						1f				_
2a	Did the organization include an amount on Fo	orm 990 Dart V lino	212			L	-1		Yes		_
b	-							,	•	· —	
	If "Yes," explain the arrangement in Part XI: rt V Endowment Funds. Complete									<u>· '</u>	—
Fa	Endowment I unus. Complete	(a)Current year	(b)Prid					hree years back		ır years bac	<u></u>
1 a	Beginning of year balance										_
b	Contributions										
C	Net investment earnings, gains, and losses										
d	Grants or scholarships										_
e	Other expenditures for facilities										_
_	and programs						+				—
f ~	Administrative expenses						+				_
g	End of year balance		/1 4								—
2	Provide the estimated percentage of the cur	rent year end balance	e (line 1	.g, c	column (a)) he	eld as					
а	Board designated or quasi-endowment										
b	Permanent endowment 🟲										
С	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c sho	uld agual 100%									
3a	Are there endowment funds not in the posse	·	tion tha	+ > r	a hald and ad	lminictoro	d for t	-ho			
Ja	organization by	ssion of the organizar	LIOII LIIa	L ai	e neiu anu au	iiiiiiistere	u ioi i	.iie	Y	es No	
	(i) unrelated organizations								ı(i)		
_	(ii) related organizations							· · · · -	(ii)		
ь 4	If "Yes" to 3a(II), are the related organization Describe in Part XIII the intended uses of the second of the second of the second or the second of the seco						•	[]	3b		
	t VI Land, Buildings, and Equipme					ered 'Yes	s' to l	Form 990 F	art IV	line	—
	11a. See Form 990, Part X, line		ic orge	41112	duon answ	crea res			are iv,	, iiiic	
	Description of property				Cost or other s (investment)	(b)Cost or basis (ot		(c) Accumula depreciatio		I) Book val	ue
1a	Land										_
b	Buildings		. [_
c	Leasehold improvements										_
d	Equipment		. [_
	Other										_
T-4-	I. Add lines 1a through 1e (Column (d) must e										0

provided in Part XIII

(b)Book value	(c) Method of valuation Cost or end-of-year market value
	Cost of the of year market value
 	
 	
nplete if the organization	n answered 'Yes' to Form 990, Part IV, line 1
(b) Book value	(c) Method of valuation
(b) Book value	Cost or end-of-year market value
	J), Part IV, line 11d See Form 990, Part X, line 15
	(b) Book value
)	
	o Form 990, Part IV, line 11e or 11f. See
(b) Book value	
14,205,000	
6,262,702	
430,200	
20,909,825	
	(b) Book value answered 'Yes' to Form 990 tion (b) Book value (b) Book value

1	Total revenue, gains, and othe	support per audited financial statements				1	
2	Amounts included on line 1 but	not on Form 990, Part VIII, line 12					
а	Net unrealized gains on invest	ments	2a				
b	Donated services and use of fa	cilities	2b				
c	Recoveries of prior year grants		2c				
d	Other (Describe in Part XIII)		2d				
e	Add lines 2a through 2d .					2e	
3	Subtract line ${f 2e}$ from line ${f 1}$.					3	
4	Amounts included on Form 990), Part VIII, line 12, but not on line 1					
а	Investment expenses not inclu	ded on Form 990, Part VIII, line 7b .	4a				
b	Other (Describe in Part XIII)		4b				
c	Add lines 4a and 4b					4c	
5		4c. (This must equal Form 990, Part I, line				5	
Part		spenses per Audited Financial Sta wered 'Yes' to Form 990, Part IV, line			n Expenses	per	Return. Complete
1		audited financial statements				1	
2	A mounts included on line 1 but	not on Form 990, Part IX, line 25					
а	Donated services and use of fa	cilities	2a				
b	Prior year adjustments		2b				
C	Otherlosses		2c				
d	Other (Describe in Part XIII)		2d				
е	Add lines 2a through 2d					2e	
3	Subtract line ${f 2e}$ from line ${f 1}$.					3	
4	A mounts included on Form 990	, Part IX, line 25, but not on line 1:					
а	Investment expenses not inclu	ded on Form 990, Part VIII, line 7b	4a				
b	Other (Describe in Part XIII)		4b				
c	Add lines 4a and 4b					4c	
5	Total expenses Add lines 3 an	d 4c. (This must equal Form 990, Part I, lir	ne 18)			5	
Part	XIII Supplemental Info	ormation					
Part		Part II, lines 3, 5, and 9, Part III, lines 1a lines 2d and 4b, and Part XII, lines 2d and					de any additional
	Return Reference	Explanation					
PART	X, LINE 2	AS OF DECEMBER 31, 2013 AND 2012, WERE NOT SIGNIFICANT THERE WERE RECOGNIZED DURING THE YEARS OR A LONGER SUBJECT TO TAX EXAMINATION DECEMBER 31, 2010	NO SI	GNIFICAI ED AT YE	NT PENALTIE AR END THE	S O R ENTE	INTEREST ERPRISE IS NO

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

DLN: 93493321021134

OMB No 1545-0047

Open to Public

Employer identification number

Department of the Treasury Internal Revenue Service

Schedule J (Form 990)

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

Compensation Information

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Inspection

Name of the organization DELTA DENTAL PLAN OF OHIO INC

31-0685339 **Questions Regarding Compensation** Yes No Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a? 2 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III Written employment contract Compensation committee Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? 4a Νo Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b Yes Participate in, or receive payment from, an equity-based compensation arrangement? 4c Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? Νo 5b Νo Any related organization? If "Yes," to line 5a or 5b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? 6a Νo Any related organization? Νo If "Yes," to line 6a or 6b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed 7 payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Νo Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe ın Part III 8 Νo If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of	W-2 and/or 1099-MIS	· · · · · · · · · · · · · · · · · · ·	(C) Retirement and	(F) Compensation		
		(i) Base compensation	(ii) Bonus & ıncentıve compensatıon	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported as deferred in prior Form 990
(1)LAURA L CZELADA CPA PRESIDENT & CEO	(i) (ii)	0 728,114	0 1,029,047	0 12,978	0 2,122,054	0 7,355	0 3,899,548	0
(2)GORAN JURKOVIC CPA CHIEF FINANCIAL OFFICER	(i) (ii)	0 344,396	0 358,443	0 14,330	0 323,985	0 22,006	0 1,063,160	o 0
(3)JON GROAT VICE PRESIDENT- GENERAL CO	(i) (ii)	0 222,295	0 83,875	0 11,142	0 18,849	0 7,355	0 343,516	o 0
(4)THOMAS FLESZAR DDS MS FORMER PRESIDENT/CEO	(i) (ii)	0 22,100	o 0	0 468,852	0	0	0 490,952	o 0

Schedule J (Form 990) 2013

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Return Reference	Explanation
,	SERP DISTRIBUTION MADE TO THOMAS FLESZAR \$465,102 THE RELATED ORGANIZATION, DELTA DENTAL PLAN OF MICHIGAN, HAS A
	SUPPLEMENTAL EXECUTIVE RETIREMENT PLAN (SERP) IN ORDER TO BE ELIGIBLE FOR THE SERP, AN EMPLOYEE MUST BE A SENIOR VICE PRESIDENT OR HIGHER AN OUTSIDE INDEPENDENT ACTUARY CALCULATES THE VALUE ON AN ANNUAL BASIS

Schedule J (Form 990) 2013

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493321021134

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions with Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. ▶Information about Schedule L (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

Open to Public Inspection

	Name of the organization DELTA DENTAL PLAN OF OHIO INC								Employer identification number							
							3	31-06	85339							
	ess Benefit '															
	olete if the orga															
1 (a) Nam	e of disqualified	person (-	ship between n and organiz	disqualified	(c) Des	cription	of tra	nsactio	n -	(d) Corr					
			perso	Tana organiz	Lation						Yes	No				
2 Enterthe	amount of tax ır	curred by or	nanization r	nanagers or i	disqualified ne	rsons durina	the vea	r unde	rsectio	n						
4958 .		· · ·				• • •			> \$	··						
3 Enterthe a	amount of tax, i	fany, on line	2, above, re	eimbursed by	the organizat	ion			> \$							
	•				_											
	ans to and/							00 0	-	2.5						
	mplete if the or janization repor	-					Form 9	90, Pa	art IV , I	ine 26,	orifthe					
(a) Name of	(b)	(c)	(d) Loan		(e)O riginal	(f)Balance	(g) In		(h)		(i)Wri	ıtten				
interested	Relationship	Purpose of			principal	due	default?		Approved		agreement?					
person	with			organization? amo					by							
	organization								board or							
									committee?							
			То	From			Yes	No	Yes	No	Yes	No				
											_					
											_					
											_					
										<u> </u>						
										_	_					
		<u> </u>					-		1		_					
Total		<u>► \$</u>	- C'	-	1.5											
	ants or Assi mplete if the					art IV line	27									
(a) Name of II		b) Relationsh			nt of assistanc			ıstanc	·) Purno	se of ass	ustance				
perso		terested per		(c) / (moun	ic or assistant	(4)	c 01 455	- IS carre	, ,	., r u po	50 01 455	, is carried				
		organıza	ation													
						<u> </u>										
				1												

Part IV Business Transactions I Complete if the organizatio			ne 28a - 28h ior 28c			
(a) Name of interested person	(b) Relationship between interested person and the organization	(c) A mount of transaction	(d) Description of transaction	(e) Sharing of organization revenues?		
				Yes	No	
(1) JAMES R STAHL BRETT S PELOK DDS INC	JAMES STAHL, DIRECTOR OF DDPMI, IS AN OWNER IN JAMES STAHL BRETT PELOK DDS	·	PARTICIPATING DENTIST - PAYMENTS FOR DENTAL SERVICES		No	
·						

Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference Explanation

Schedule L (Form 990 or 990-EZ) 2013

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SCHEDULE 0 (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization DELTA DENTAL PLAN OF OHIO INC

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990 or 990-EZ.

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at

www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493321021134

Employer identification number

31-0685339

. Inspection

990 Schedule O, Supplen Return Reference	Explanation
	·
FORM 990, PART VI, SECTION A, LINE 6	DELTA DENTAL PLAN OF OHIO HAS A SOLE MEMBER, DELTA DENTAL PLAN OF MICHIGAN, INC
FORM 990, PART VI, SECTION A, LINE 7A	THE SOLE MEMBER HAS VOTING RIGHTS TO ELECT DIRECTORS THE SOLE MEMBER HAS NO OTHER VOTING RIGHTS
FORM 990, PART VI, SECTION A, LINE 7B	THE FOLLOWING ITEMS ARE SUBJECT TO APPROVAL BY THE SOLE MEMBER IF 10% OF THE ASSETS ARE TO BE SPENT/SOLD OR A NEW PRESIDENT IS TO BE APPOINTED
FORM 990, PART VI, SECTION B, LINE 11	THE INFORMATION PRESENTED ON THE FORM 990 IS GATHERED BY THE SENIOR TAX ADMINISTRATOR FOR THE ORGANIZATION THE CFO REVIEWS THE INFORMATION ONCE APPROVED THE INFORMATION IS GIVEN TO OUTSIDE TAX PREPARERS WHO PREPARE AND REVIEW THE FORM 990 ONCE COMPLETE AN ELECTRONIC COPY OF THE FORM 990 IS PUT ONTO A WEBSITE FOR THE BOARD TO REVIEW, PRIOR TO FILING FORM 9 90 WITH THE IRS
FORM 990, PART VI, SECTION B, LINE 12C	THE COMPANY'S VICE PRESIDENT AND GENERAL COUNSEL IS CHARGED WITH REVIEWING AND MONITORING
	ANY POTENTIAL CONFLICT OF INTEREST TRANSACTIONS ALL MEMBERS OF THE BOARD OF DIRECTORS,
	OF FICERS, AND KEY EMPLOYEES ARE REQUIRED TO REVIEW AND EXECUTE A CONFLICT OF INTEREST POLICY THIS POLICY REQUIRES THAT ANY CONFLICTS OF INTEREST BE DISCLOSED ON AN ANNUAL BASIS, OR AT ANY OTHER TIME THAT THE PERSON EXECUTING THE POLICY BECOMES AWARE OF A SITUATION OR TRA
	NSACTION THAT ACTUALLY OR POTENTIALLY CREATES A CONFLICT OF INTEREST ALL CONFLICT OF INTEREST DISCLOSURE FORMS ARE INITIALLY REVIEWED BY THE VICE PRESIDENT AND GENERAL COUNSEL IF A PROHIBITED TRANSACTION WERE IDENTIFIED, THE MATTER WOULD BE BROUGHT TO THE CHAIRPERSON OF THE BOARD FOR FURTHER REVIEW AND APPROPRIATE ACTION IN THE EVENT OF A CONFLICT OF INTE REST INVOLVING A MEMBER OF THE BOARD OF DIRECTORS, SUCH AS A CONFLICT IN WHICH A MEMBER HAD AN INTEREST, THE MEMBER IS REQUIRED TO DISCLOSE THE POTENTIAL CONFLICT AND ABSTAIN FROM ANY VOTE ON THE MATTER WHETHER FURTHER PRECAUTIONS ARE REQUIRED (E.G., PROHIBITING THE IN TERESTED PARTY FROM ENGAGING IN DISCUSSIONS) WOULD DEPEND UPON THE SPECIFIC NATURE AND BAC
	KGROUND OF THE CONFLICT
FORM 990, PART VI, SECTION B, LINE 15	OUTSIDE COMPENSATION CONSULTANTS ARE USED TO DETERMINE MARKET DATA FOR THE EXECUTIVE POSIT IONS AND FOR OTHER OFFICERS AND KEY EMPLOYEES THE POSITIONS COVERED ARE THE CEO, COO, CAO, CIO, CRO, CHIEF ACTUARY, CFO & CSO THE ORGANIZATION CONTRACTS WITH TOWERS WATSON TO DO A COMPENSATION AND REASONABLENESS ANALYSIS EVERY TWO YEARS THE FINAL DETERMINATION OF COM PENSATION IS DONE BY THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS, WHICH IS MADE UP O
	F INDEPENDENT PERSONS, AND IS BASED ON THE COMPARABILITY DATA PROVIDED BY THE COMPENSATION CONSULTANTS THE DELIBERATIONS AND DECISIONS REGARDING THE COMPENSATION ARE
	CONTEMPORANEO USLY DOCUMENTED IN THE COMMITTEE MINUTES AND APPROVED BY THE BOARD THE COMPENSATION
	WAS L AST REVIEWED UNDER THIS PROCESS DURING 2012 THE REPORT BASED ON THIS REVIEW WAS THEN ISSU ED BY THE CONSULTANTS IN APRIL OF 2013
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST
FORM 990, PART IX, LINE 11G	CONTRACTED SERVICES PROGRAM SERVICE EXPENSES 0 MANAGEMENT AND GENERAL EXPENSES 16,400 F UNDRAISING EXPENSES 0 TOTAL EXPENSES 16,400 PURCHASED DENTAL SERVICES PROGRAM SERVICE E XPENSES 361,786,994 MANAGEMENT AND GENERAL EXPENSES 0 FUNDRAISING EXPENSES 0 TOTAL EXPENSES 361,786,994
FORM 990, PART XI, LINE 9	GAIN ON INVESTMENT IN RHC 71,132
FORM 990, PART XII, LINES 2C	DELTA DENTAL PLAN OF OHIO IS AUDITED BY AN INDEPENDENT ACCOUNTANT AS PART OF A CONSOLIDATE D FINANCIAL STATEMENT ISSUED IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES THE ORGANIZATION HAS A COMMITTEE THAT ASSUMES RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT AN

D SELECTION OF AN INDEPENDENT ACCOUNTANT THIS PROCESS HAS NOT CHANGED FROM PRIOR YEAR

SCHEDULE R Related Or

(Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

DELTA DENTAL PLAN OF OHIO INC

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

DLN: 93493321021134 OMB No 1545-0047

2013

Open to Public Inspection

Employer identification number

				31-06853	339			
Part I Identification of Disregarded Entities Complete	te if the organization	n answered "Yes" o	n Form 990, Pa	art IV, line 33.				
(a) Name, address, and EIN (If applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	Dii	(f) rect controlling entity		
Part II Identification of Related Tax-Exempt Organiz or more related tax-exempt organizations during the	zations Complete if ne tax year.	the organization a	nswered "Yes"	on Form 990, P	art IV, l	ıne 34 because ı	t had oı	ne
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code sect	tion (e) Public charity (if section 501	status (c)(3))	(f) Direct controlling entity	Section (13) co	ontroll itity?
See Additional Data Table							Yes	No
See Additional Data Table								
								<u> </u>
For Paperwork Reduction Act Notice, see the Instructions for Form 990.		Cat No 501	<u>1</u> 35Y			Schedule R (For	m 990) 2	<u> </u>

04-3740469

(a)			(b) (c) Primary activity Legal		_	(e)	(f)	(g)	_ (h	1)	(i)	[(j) _	(k)
Name, address, and EIN of related organization		Primary activity	domicile domicile (state or foreign country)	entity	ıncor ur excl ta	dominant ne(related, nrelated, uded from ix under tions 512- 514)	Share of total income	Share of	f Disproprtionate allocations?		Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man part	eral or aging ener?	Percentage ownership
									Yes	No		Yes	No	
Part IV Identification of Related Orga	anizations Tavable a	as a Corno	ration	or Trust (] ^omi	nlete if th	ne organiz	ation ans	were	d "Yes	' on Form	990	Part	T\/
line 34 because it had one or mo							he tax ye	ar.					Tare	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)		(d) Direct controlling entity		Type of entity Share		f) of total ome	(g) Share of end-of- year assets		(h) f- Percentage ownership		((i) ction 512 b)(13) ontrolled entity?
(1) RENAISSANCE HOLDING COMPANY	HOLDING COMPANY	MI		RENAISSANCE HEALTH SERVICE		С			4,896,119		19 4 200	%	Ye	es No
PO BOX 30381 LANSING, MI 48909 41-2177193				CORPORATION										
(2) RENAISSANCE LIFE & HEALTH INSURANCE COMPANY OF AMERICA	INSURANCE	IN		RENAISSANCE HOLDING COM		С							Υє	es .
PO BOX 30416 LANSING, MI 489097916 47-0397286														
(3) RENAISSANCE HEALTH INSURANCE COMPANY OF NEW YORK	INSURANCE	NY		RENAISSANCE HOLDING COMPANY		С							Y€	es
PO BOX 30416 LANSING, MI 489097916 13-4098096														
(4) FORE HOLDING CORPORATION	EMPLOYEE BENEFITS	TN		DELTA DENTAL TENNESSEE	_ OF	С							Y∈	es
240 VENTURE CIRCLE NASHVILLE, TN 37228 20-4116122														
(5) DENTAL CHOICE INC	REAL ESTATE HOLDING COMPANY	KY		DELTA DENTAL KENTUCKY	_ OF	С							Υe	es
10100 LINN STATION RD 700 LOUISVILLE, KY 402293861 61-1105118														
(6) DENTAL CHOICE AGENCY INC	PRIMARY GENERAL AGENCY FOR DDKY AND DENTAL CHOICE	KY		DELTA DENTAL KENTUCKY	 _ OF	С							Υe	es
10100 LINN STATION RD 700 LOUISVILLE, KY 402293861 61-1336003														
(7) OMEGA ADMINISTRATORS INC	PROVIDING THRID-PARTY ADMINISTRATIVE SERVICES	AR		DELTA DENTAL ARKANSAS	. OF	С							Υe	es
1513 COUNTRY CLUB ROAD SHERWOOD AR 72120														

Pa	rt V	Transactions With Related Organizations Complete if the organization	ı answered "Yes" on Fo	rm 990, Part IV, line	e 34, 35b, or 36.				
	Note.	Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	No	
1 D	uring th	ie tax year, did the orgranization engage in any of the following transactions with one or	more related organizations	s listed in Parts II-IV?					
а	Recei	pt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		No	
Ь	Gıft, g	rant, or capital contribution to related organization(s)				1b		No	
c	Gıft, g	rant, or capital contribution from related organization(s)				1c		No	
d	d Loans or loan guarantees to or for related organization(s)								
е	Loans	or loan guarantees by related organization(s)				1e		No	
f	Divide	ends from related organization(s)				1f		No	
g	g Sale of assets to related organization(s)								
h	Purch	ase of assets from related organization(s)				1h		No	
i	Excha	nge of assets with related organization(s)				1i		No	
j	Lease	of facilities, equipment, or other assets to related organization(s)				1j		No	
k	Lease	of facilities, equipment, or other assets from related organization(s)				1k		No	
- 1	Perfori	mance of services or membership or fundraising solicitations for related organization(s)				11		No	
m	Perfori	mance of services or membership or fundraising solicitations by related organization(s)				1m	Yes		
n	Sharın	g of facilities, equipment, mailing lists, or other assets with related organization(s)				1n		No	
0	Sharır	ng of paid employees with related organization(s)				10		No	
р	Reimb	oursement paid to related organization(s) for expenses				1p		No	
q	Reimb	oursement paid by related organization(s) for expenses				1q		No	
r	Other	transfer of cash or property to related organization(s)				1r		No	
s	Other	transfer of cash or property from related organization(s)				1s		No	
2	Ifthe	answer to any of the above is "Yes," see the instructions for information on who must co	omplete this line, including	covered relationships	and transaction thresholds				
		(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining am	ount ı	nvolved	I	
(1) D	ELTA DEN	ITAL PLAN OF MICHIGAN	М	23,244,977	ACTUAL COST				
(2) D	ELTA DEN	ITAL OF NORTH CAROLINA	D	2,500,000	ACTUAL LOAN AMOUNT				

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions															
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	(e) Are all partners section 501(c)(3) organizations?		(e) Are all partners section 501(c)(3) organizations? (f) Share of total income		(f) (g) Share of total end-of-year assets		(g) Share of end-of-year assets (h) Disproprtiona allocations?		(i) Code V7UBI amount in box 20 of Schedule K-1 (Form 1065)	managing partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No			
									_		1	1	l		
			I		1				-	1					

Schedule R (Form 990) 2013

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

Schedule R (Form 990) 2013

Software ID: Software Version:

EIN: 31-0685339

Name: DELTA DENTAL PLAN OF OHIO INC

Form 990, Schedule R, Part II - Identification of F	Related Tax-Exempt Or	ganizations						
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c) (3))	(f) Direct controlling entity	Sectio (b)(contr	(g) ion 512)(13) trolled tity?	
						Yes	No	
(1) RENAISSANCE HEALTH SERVICE CORPORATION	PROMOTING DENTAL	MI	501(C)(4)	N/A	N/A		No	
PO BOX 30416 LANSING, MI 489097916 38-1675667								
(1) DELTA DENTAL PLAN OF INDIANA	PROVIDE DENTAL SERVICE PLANS	IN	501(C)(4)	N/A	DELTA DENTAL PLAN OF MICHIGAN INC	Yes		
PO BOX 30416 LANSING, MI 489097916 35-1545647	JERVICE I EARS				01 11201120111 1110			
(2) DELTA DENTAL PLAN OF MICHIGAN	PROVIDE DENTAL SERVICE PLANS	MI	501(C)(4)	N/A	RENAISSANCE HEALTH SERVICE	Yes		
4100 OKEMOS ROAD OKEMOS, MI 48864 _38-1791480					CORPORATION			
(3) DELTA DENTAL OF TENNESSEE	PROVIDE DENTAL SERVICE PLANS	TN	501(C)(4)	N/A	RENAISSANCE HEALTH SERVICE	Yes		
PO BOX 30416 LANSING, MI 489097916 62-0812197					CORPORATION			
(4) DELTA DENTAL FUND	SUPPORT DENTAL EDUCATION AND	MI	501(C)(3)	11A TYPE II	DELTA DENTAL PLAN OF MICHIGAN INC	Yes		
PO BOX 30416 LANSING, MI 489097916 38-2337000	RESEARCH PROGRAMS				or memoral me			
(5) DELTA DENTAL OF NEW MEXICO	PROVIDE DENTAL SERVICE PLANS	NM	501(C)(4)	N/A	RENAISSANCE HEALTH SERVICE	Yes		
PO BOX 30416 LANSING, MI 489097916 85-0224562					CORPORATION			
(6) DELTA DENTAL OF KENTUCKY	PROVIDE DENTAL SERVICE PLANS	КҮ	501(C)(4)	N/A	RENAISSANCE HEALTH SERVICE	Yes		
PO BOX 30416 LANSING, MI 489097916 61-0659432					CORPORATION			
(7) DELTA DENTAL OF NORTH CAROLINA	PROVIDE DENTAL SERVICE PLANS	NC	501(C)(4)	N/A	RENAISSANCE HEALTH SERVICE	Yes		
PO BOX 30416 LANSING, MI 489097916 56-1018068					CORPORATION			
(8) DELTA DENTAL OF ARKANSAS	PROVIDE DENTAL SERVICE PLANS	AR	501(C)(4)	N/A	RENAISSANCE HEALTH SERVICE	Yes		
PO BOX 30416 LANSING, MI 489097916 71-0561140					CORPORATION			
(9) DELTA DENTAL OF ARKANSAS FOUNDATION	PROVIDE DENTAL SERVICE PLANS	AR	501(C)(3)	PF	RENAISSANCE HEALTH SERVICE	Yes		
PO BOX 30416 LANSING, MI 489097916 26-1569324					CORPORATION			
(10) RENAISSANCE FAMILY FOUNDATION INC	EMPHASIZE DENTAL HEALTH IN	IN	501(C)(3)	PF	RENAISSANCE HOLDING COMPANY	Yes		
4100 OKEMOS ROAD OKEMOS, MI 48864 46-1376165	COMMUNITIES				INCLUING COMPANT			
	1	1	1	ı	1		' 7	