Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

foundations)

▶ Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

▶ Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

OMB No 1545-0047

DLN: 93493282010244

Open to Public Inspection

A Fo	the 20:	l3 calendar year, or tax year beginning 01-01-2013 , 2013, and ending 12-31-	-2013				
B Che	ck if appli	cable C Name of organization DELTA DENTAL PLAN OF WYOMING		D Emplo	yer ide	entification number	
Add	ress chan	ge		83-02	20966	57	
— Nan	ne change	Doing Business As DELTA DENTAL OF WYOMING					
_	al return	Number and street (or P O box if mail is not delivered to street address) Room/suite 6234 YELLOWSTONE RD	2	E Teleph	one nur	mber	
Ten	minated	0234 TELLOWSTONE RD		(307)	632-	3313	
Ame	ended retu	City or town, state or province, country, and ZIP or foreign postal code CHEYENNE, WY 82009		()			
App	lication pe			G Gross r	eceipts	\$ 32,636,932	
		F Name and address of principal officer KERRY HALL	H(a) Is the				
		6234 YELLOWSTONE RD	suboi	rdinates?		┌ Yes 🗸 No	
		CHEYENNE, WY 82009	H(b) Are a	II subordi	nates	┌ Yes ┌ No	
			includ				
[lax	-exempt	status	If "No	o," attach	ı a lıst	(see instructions)	
J W	ebsite: Þ	► N/A	H(c) Grou	ıp exempt	ion nu	ımber ►	
K Form	of organ	ızatıon	L Year of fo	mation 19		I State of legal domicile	
Par	rt I	Summary			V	V 1	
		efly describe the organization's mission or most significant activities					
		BE THE LEADING WYOMING PROVIDER OF HIGH QUALITY DENTAL CAF	RE PROGRA	MS WHIC	HAR	E RESPONSIVE TO	
		BSCRIBERS, PURCHASERS AND PARTICIPATING DENTISTS ALIKE WITH	THE GOAL	OFMAK	ING A	FFORDABLE DENTAL	
<u>ဗ</u>	<u>C A</u>	RE AVAILABLE TO ALL WYOMING EMPLOYEES					
Governance							
9	2 Ch	eck this box দ if the organization discontinued its operations or disposed of	more than 2	5% of its	net a	ssets	
eđ	3 N	mber of voting members of the governing body (Part VI, line 1a)			з	13	
Activities &		mber of independent voting members of the governing body (Part VI, line 1a)			4	6	
		tal number of individuals employed in calendar year 2013 (Part V, line 2a)			5	10	
24		tal number of volunteers (estimate if necessary)			6	0	
		tal unrelated business revenue from Part VIII, column (C), line 12		•	7a	0	
		t unrelated business taxable income from Form 990-T, line 34			7b	0	
				r Year	175	Current Year	
	8 (Contributions and grants (Part VIII, line 1h)	1		0	0	
횰		Program service revenue (Part VIII, line 2g)		30,669,	313	30,581,515	
Revenue		nvestment income (Part VIII, column (A), lines 3, 4, and 7d)		363,	_	472,076	
2		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)			0	0	
	12	otal revenue—add lines 8 through 11 (must equal Part VIII, column (A), line					
		2)		31,032,	-	31,053,591	
		Grants and similar amounts paid (Part IX, column (A), lines 1-3)			0	0	
		Benefits paid to or for members (Part IX, column (A), line 4)			0	0	
\$		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)		899,	949	917,693	
Expenses	16a F	Professional fundraising fees (Part IX, column (A), line 11e)			0	0	
ਬੌ	b 7	otal fundraising expenses (Part IX, column (D), line 25) 🗠					
			29,242,364		264	29,321,805	
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		29,242,	364	29,321,805	
	17 (18 T	otal expenses Add lines 13-17 (must equal Part IX, column (A), line 25)		30,142,	313	30,239,498	
হ%	17 (18 T		+	30,142, 890,	313 501		
ക്	17 (18 T	otal expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	Beginning	30,142, 890,	313 501	30,239,498	
ssets Jakano	17 (18 T 19 F	otal expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	Beginning	30,142, 890, g of Curre	313 501 nt	30,239,498 814,093	
t Assets od Baland	17 (7) 18 19 F	otal expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12	Beginning	30,142, 890, g of Curre ear	313 501 nt	30,239,498 814,093 End of Year	
Net Assets or Fund Balances	17 (7) 18 19 F	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12	Beginning	30,142, 890, g of Curre ear 11,911,	313 501 nt 873 016	30,239,498 814,093 End of Year 13,580,535	

Under penalties of perjury, I declare that I have examined this return, including my knowledge and belief, it is true, correct, and complete Declaration of prepar preparer has any knowledge

	**	***							
Sign	Sig	nature of officer							
Here	<u> K</u> E	RRY HALL PRESIDENT/CEO							
	Ту	Type or print name and title							
Paid		Print/Type preparer's name RUSSELL E HAY	Preparer's signature						
		Firm's name ► MCGEE HEARNE & PAIZ LLP							
Prepare	r								
Use Onl	V	Firm's address ► P O BOX 1088							

CHEYENNE, WY 82003 May the IRS discuss this return with the preparer shown above? (see instruction

Par	t III	Statement of Program S Check if Schedule O contains a			tIII	
1	Briefl	y describe the organization's mi	ssion			
SUB	SCRIB		CIPATING DENTI		PROGRAMS WHICH ARE RESPO HE GOAL OF MAKING AFFORDAI	
2		e organization undertake any si ior Form 990 or 990-EZ?				┌ Yes ┌ No
	If"Ye	s," describe these new services	on Schedule O			
3		e organization cease conducting			onducts, any program	┌ Yes ┌ No
	If"Ye	s," describe these changes on S	chedule O			
4	expen		(c)(4) organization	s are required to repo	hree largest program services, as ort the amount of grants and alloca	
4a	(Code) (Expenses \$	29,236,143	ıncludıng grants of \$) (Revenue \$	30,581,515)
					RIBERS AND PARTICIPATING DENTISTS W	ITH THE GOAL OF MAKING
4b	(Code) (Expenses \$		including grants of \$) (Revenue \$)
4c	(Code) (Expenses \$		ıncludıng grants of \$) (Revenue \$)
		/5				
4d		r program services (Describe in enses \$	Schedule O) including grants o	f\$) (Revenue \$)
4e	Tota	l program service expenses 🕨	29,236,143			

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 😼	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV^{\square}	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10		No
L1	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	Yes	
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
L2a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
L4a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
L7	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and $11e^{\gamma}$ If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
		28a	Yes	
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	20	Yes	

	Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V		· ·	.) No
.a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 1,260		1 63	140
	Enter the number of Forms W-2G included in line 1a Enter -0 - if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable	1		
	gaming (gambling) winnings to prize winners?	1 c	Yes	<u> </u>
а	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
)	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
,	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		N
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		N (
,	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
ı	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		N
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	טכ		\vdash
	1. 165, to fine 50 of 50, and the organization meriorin 0000-17.	5c		L
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		N
)	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).	_		
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		N
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		N
	If "Yes," indicate the number of Forms 8282 filed during the year			
				
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		N
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	Yes	<u> </u>
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as		1 00	
	required?	7g		-
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
)	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		ĺм
	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h		<u> </u>

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a Part VI "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note	e to any line in this Part VI	······································
Check is Schedule & Contains a response of note		-,

Se	ction A. Governing Body and Management			
			Yes	No
1 a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
_	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or	\vdash	100	
/u	more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	Yes	
Se	ction B. Policies (This Section B requests information about policies not required by the Internal R	evenı	ıe Cod	e.)
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		Νo
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website. Another's website. Upon request. Other (explain in Schedule O)			

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of

interest policy, and financial statements available to the public during the tax year $\frac{1}{2}$

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

	I									
(A) Name and Title	(B) A verage hours per week (list any hours	more pers	than on is	one bot	not box h an	chec (, unle n offic rustee	ess er	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	from the organization and related organizations
(1) DR BRUCE HOLWELL CHAIRMAN	1 00	х		х				4,648	0	0
(2) DR JAMES GILMAN VICE CHAIRMAN	1 00	х		х				2,412	0	0
(3) DR ROBERT TYRRELL SECRETARY	1 00	х		х				1,624	0	0
(4) BRUCE HINCHEY TREASURER	1 00	х		Х				1,380	0	1,680
(5) DR SCOTT HOUFEK DIRECTOR	1 00	х						1,780	0	0
(6) DR BYRON KILLPACK DIRECTOR	1 00	х						1,984	0	0
(7) ROXANNE OSTLUND DIRECTOR	1 00	х						1,172	0	1,680
(8) BOB PALMER DIRECTOR	1 00	Х						1,364	0	0
(9) DR ROY PAULSON DIRECTOR	1 00	Х						1,404	0	0
(10) BILL GERN DIRECTOR	1 00	х						2,292	0	0
(11) ROD CHISHOLM DIRECTOR	1 00	Х						2,080	0	0
(12) RAY BISHOP DIRECTOR	1 00	Х						1,504	0	0
(13) DR ED CLARK DIRECTOR	1 00	×						2,838	0	0
(14) KERRY HALL PRESIDENT/CEO	50 00			х				202,397	0	110,278
(15) STACY ZASTOUPIL VP FINANCE & ACCOUNTING	50 00			х				58,775	0	980
(16) DR EARL KINCHELOE VP PROFESSIONAL RELATIONS	5 00			х				61,862	0	1,880
(17) PATRICIA GUZMAN VP ADMINISTRATION AND GOVERNMENT RELATIONS	50 00			х				95,137	0	12,069
	4									Form 990 (2013)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

			,						•					
	(A) Name and Title	(B) Average hours per week (list any hours	more t	tion (han d n is	one l both	box, an d	heck unless officer stee)	3	(D) Reportable compensation from the organization (W-		(E) Reportable compensation from related organizations (W 2/1099-MISC	/ -	(F) Estima amount o compens from t	ted f other ation he
		for related organizations below dotted line)	Individual trustee or director	2/1099-MISC) 2/1099-MISC) Former Highest compensated employee Officel Institutional Trustee			rganizati relate organiza	ed						
												+		
												\perp		
1b	Sub-Total			٠.				▶						
С	Total from continuation sheet	s to Part VII, S	ection A	١.				Þ						
d	Total (add lines 1b and 1c) .					•		+		444,653		0		128,567
2	Total number of individuals (in \$100,000 of reportable compe	-					d abov	e) w	ho receive	d more th	an			
													Yes	No
3	Did the organization list any f oon line 1a? <i>If "Yes," complete S</i>					key •		yee, •	or highes.	t compen	sated employee	3		No
4	For any individual listed on line organization and related organ													
_	Individual				• • • • • • • • • • • • • • • • • • • •	• • • •	• •	•	و المعامد		• • • • •	4	Yes	
5	Did any person listed on line 1 services rendered to the organ									• • •	or individual for	5		No
Se	ection B. Independent Co	ntractors												
1	Complete this table for your five compensation from the organization												tax vear	
		(A)	-					, -	5.141119		(B)	1	(C)
DELTA	N N DENTAL OF SOUTH DAKOTA 720 N EU	JCLID AVE PIERRE S									cription of services OCESSING & SUPPLIE	S_	Comper	477,531
												1		
												- 1		

2 Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization 1-1

		Check if Schedi	ule O contains a respor	nse or note to any lu	ne in this Part VIII			
			·		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
S	1a	Federated cam	paigns 1a					
nts Int	ь	Membership du	ies 1b					
òra 10t								
s, C An	C	Fundraising eve	ents 1c					
iift ar	d	Related organiz	zations 1d					
s, G mil	e	Government grant	s (contributions) 1e					
on: Si	f	All other contribution	ons, gifts, grants, and 1f			-		
uti 1er	•	sımılar amounts no	ot included above					
e in	g	Noncash contribution 1a-1f \$	ons included in lines					
Contributions, Gifts, Grants and Other Similar Amounts	۱,		s 1a-1f					
		Total: Add lille:		<u> </u>				
<u>e</u>				Business Code				
ж Ш	2a	DENTAL PREMIUMS	S & ADMIN	524114	30,581,515	30,581,515		
Æ	ь							
ę.	С							
erw	d		_					
3 5	e							
Jrar	f	All other progra	am service revenue					
Program Serwoe Revenue								
	g		s 2a-2f		30,581,515			
	3		ome (including dividen ar amounts)					
	4		stment of tax-exempt bond		258,284			258,284
	5	Royalties		▶				
		·	(ı) Real	(II) Personal				
	6a	Gross rents		, ,				
	ь	Less rental						
	_c	expenses Rental income						
		or (loss)						
	d	Net rental inco	me or (loss)					
	7a	Gross amount	(ı) Securities	(II) O ther				
	/a	from sales of	1,797,133					
		assets other than inventory						
	ь	Less cost or other basis and	1,583,341					
		sales expenses						
	С	Gain or (loss)	213,792		2.2 700			2.42.700
	d		ss)		213,792			213,792
ά	8a	Gross income f events (not inc						
Other Revenue		\$	s reported on line 1c)					
ь	ь	Less direct ex	penses b					
5	c		(loss) from fundraising					
	9a	Gross income f	from gaming activities ne 19 a	· ·				
	ь	Less direct ex	penses b					
	С		· (loss) from gamıng actı	vities				
	10a	Gross sales of returns and allo						
	ь	Less cost of d	oods sold b					
			(loss) from sales of inv	entory 🛌				
		Miscellaneous		Business Code				
	11a							
	ь							
	c							
	d	All other reven	ue					
	e		s 11a-11d	🕨				
				-				
	12	iotai revenue.	See Instructions .	· · · · 🕨	31,053,591	30.581.515	0	472,076

	IX Statement of Functional Expenses				
Section	on 501(c)(3) and 501(c)(4) organizations must complete all columns. All				
_	Check if Schedule O contains a response or note to any line in this		 (B)		<u> </u> (D)
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21				
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	444,653	237,889	206,764	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	219,382	117,369	102,013	
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	115,942	62,029	53,913	
9	Other employee benefits	92,886	49,694	43,192	
10	Payroll taxes	44,830	23,984	20,846	
11	Fees for services (non-employees)				
а	Management				
b	Legal	4,933	1,110	3,823	
c	Accounting	32,328	7,274	25,054	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees	33,606		33,606	
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)				
12	Advertising and promotion	121,363	15,170	106,193	
13	Office expenses	112,283	58,949	53,334	
14	Information technology		00,010	33,331	
15	Royalties				
16	Occupancy	70,657	26,143	44,514	
17	Travel	26,579	7,575	19,004	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	20,373	7,373	15,001	
19	Conferences, conventions, and meetings	108,332	30,875	77,457	
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	23,226	9,058	14,168	
23	Insurance	13,423	4,698	8,725	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	DENTAL CLAIMS PAID	27,425,027	27,425,027		
b	COMMISSIONS	622,289	622,289		
С	COMPUTER - CLAIMS	361,108	326,803	34,305	
d	POSTAGE & SHIPPING	121,610	87,559	34,051	
е	All other expenses	245,041	122,648	122,393	
25	Total functional expenses. Add lines 1 through 24e	30,239,498	29,236,143	1,003,355	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)				

Form 990 (2013) Page **11** Part X **Balance Sheet** Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year Cash-non-interest-bearing 1,611,715 2,184,125 1 1 309,288 2 618.008 2 Savings and temporary cash investments 3 3 4 1.978.157 4 1.995.025 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Assets 6 7 8 8 9 28,742 9 20,426 10a Land, buildings, and equipment cost or other basis Complete 234,679 10a Part VI of Schedule D 131,077 b Less accumulated depreciation 10b 71,123 10c 103,602 5,764,116 11 7.063.847 11 12 2,126,985 12 1,585,135 Investments—other securities See Part IV, line 11 13 13 Investments—program-related See Part IV, line 11 14 14 21,747 10,367 15 15 Total assets. Add lines 1 through 15 (must equal line 34) 16 11,911,873 16 13,580,535 1,191,841 **17** 1,307,701 **17** Accounts payable and accrued expenses 18 18 19 278,346 19 256,619 20 20 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . _iabilities 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . . 24 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 2,075,969 25 2,249,973 26 3,662,016 26 3,698,433 **Total liabilities.** Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here ▶ 🔽 and complete Fund Balances lines 27 through 29, and lines 33 and 34. Unrestricted net assets 8,249,857 27 27 9,882,102 28 28 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here ▶ □ and complete lines 30 through 34. ŏ 30 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund 32 32 Retained earnings, endowment, accumulated income, or other funds Š 33 8,249,857 33 9,882,102

Total liabilities and net assets/fund balances

13,580,535

11,911,873

Par	TEXT Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				৮
1	Total revenue (must equal Part VIII, column (A), line 12)	1		31,0	053,591
2	Total expenses (must equal Part IX, column (A), line 25)	2		30.2	239,498
3	Revenue less expenses Subtract line 2 from line 1			-	·
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	3			314,093
5	Net unrealized gains (losses) on investments	4		8,2	249,857
3	Net unrealized gains (1055e5) on investments	5		4	178,528
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)				
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,	9			339,624
	column (B))	10		9,8	382,102
Par	T XII Financial Statements and Reporting				<u></u>
	Check if Schedule O contains a response or note to any line in this Part XII	• •			. ┏
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or revie a separate basis, consolidated basis, or both	wed on			
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both	arate			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversign audit, review, or compilation of its financial statements and selection of an independent accountant?	nt of the	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	n			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	е	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		

DLN: 93493282010244

OMB No 1545-0047

SCHEDULE D (Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ▶ Attach to Form 990. ▶ See separate instructions. ▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public

Interna	l Revenue Service	and its instruct	ions is at <u>www.irs.gov/form990</u> .			Inspec	tion
	me of the organi			Emp	loyer ident if icat	ion numbe	er
DΕΙ	LIA DENTAL PLAN OF	DMIINOLW		83-	0209667		
Pa		izations Maintaining Donor Adv				Comple	te if the
	organiz	zation answered "Yes" to Form 990	, Part IV, line 6. (a) Donor advised funds		(b) Funds and o	theracco	ınts
1	Total number a	t end of year	(a) Bonor davised rands	+	(D) I unub unu b	ther deco	
2	Aggregate cont	tributions to (during year)					
3	Aggregate grar	nts from (during year)					
4	Aggregate valu	ie at end of year					
5		zation inform all donors and donor adviso organization's property, subject to the or		nor adv	ısed	┌ Yes	┌ No
6	used only for c	zation inform all grantees, donors, and do haritable purposes and not for the benef ermissible private benefit?				┌ Yes	┌ No
Рa		rvation Easements. Complete if	the organization answered "Yes" t	o Forn	n 990. Part IV	-	,
1 2	Preservation Protection Preservation Complete lines	conservation easements held by the orgon of land for public use (e g , recreation of natural habitat on of open space	or education)	certifie	d historic struct	ure	
	easement on ti	he last day of the tax year			Held at the	End of the	Voar
а	Total number o	of conservation easements		2a	rield at the	Liid Oi tile	i Cai
ь	Total acreage	restricted by conservation easements		2b			
c	Number of con:	servation easements on a certified histo	oric structure included in (a)	2c			
d		servation easements included in (c) acq ure listed in the National Register	uired after 8/17/06, and not on a	2d			
3	Number of con	servation easements modified, transferr	ed, released, extinguished, or terminate	ed by th	ne organization d	lurıng	
	the tax year 🛌						
4	Number of stat	tes where property subject to conservati	ion easement is located ►				
5	_	nization have a written policy regarding t f the conservation easements it holds?	the periodic monitoring, inspection, han	dling of	violations, and	┌ Yes	┌ No
6	Staff and volun	iteer hours devoted to monitoring, inspe	cting, and enforcing conservation easei	ments o	during the year		
7	•	enses incurred in monitoring, inspecting	, and enforcing conservation easement	s durın	g the year		
3		nservation easement reported on line 2(o''0(h)(4)(B)(ii)?	d) above satisfy the requirements of sec	ction 1	70(h)(4)(B)(ı)	┌ Yes	┌ No
9	balance sheet,	escribe how the organization reports cor , and include, if applicable, the text of the on's accounting for conservation easeme	e footnote to the organızatıon's fınancıa				
aı		izations Maintaining Collection ete if the organization answered "Y		or Ot	her Similar <i>F</i>	Assets.	
1a	works of art, hi	tion elected, as permitted under SFAS 1 storical treasures, or other similar asse le, in Part XIII, the text of the footnote t	ts held for public exhibition, education,	or rese	arch in furthera		
b	works of art, hi	tion elected, as permitted under SFAS 1 storical treasures, or other similar asse le the following amounts relating to thes	ts held for public exhibition, education,				lıc
	(i) Revenues i	ncluded in Form 990, Part VIII, line 1			► \$		
	(ii) Assets Inc	luded in Form 990, Part X			► \$		
2		tion received or held works of art, histor ints required to be reported under SFAS					
а	Revenues inclu	uded ın Form 990, Part VIII, lıne 1			► \$		
ь	A scate include	ad in Form 990 Part Y			be dr		

Part	Organizations Maintaining Co	llections of Art,	Histor	ical	Treasu	res, or Ot	her	Similar Asse	ts (cont	inued)
3	Using the organization's acquisition, access collection items (check all that apply)	ion, and other record	s, check	anyo	of the follo	owing that a	e a	significant use of	its	
а	Public exhibition		d 「	Loa	ın or exch	nange progra	ms			
b	Scholarly research		е Г	Oth	ner					
c	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explain	n how th	ey furt	her the o	rganızatıon':	sexe	empt purpose in		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t								Yes 「	- No
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an an					answered	"Ye	es" to Form 990),	
1a	Is the organization an agent, trustee, custoc included on Form 990, Part X?					r other asse	ts n		Yes 「	- No
b	If "Yes," explain the arrangement in Part XII	II and complete the f	ollowing	table						
								Amou	ınt	
c	Beginning balance					<u> </u>	Lc			
d	Additions during the year					<u>_:</u>	Ld			
e	Distributions during the year					<u> :</u>	le			
f	Ending balance						Lf			
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21?					厂	Yes 「	No
b	If "Yes," explain the arrangement in Part XII	II Check here if the	explana	ion ha	s been p	rovided in P	art X	III		Γ
Pai	t V Endowment Funds. Complete									
		(a)Current year	(b) Prio	r year	b (c) Tv	vo years back	(d) ⊤	hree years back (e)Four year	rs back
1a	Beginning of year balance									
b	Contributions									
C	Net investment earnings, gains, and losses									
d	Grants or scholarships									
e	Other expenditures for facilities and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the cur	rent year end balance	e (lıne 1	g, colu	ımn (a)) h	neld as				
а	Board designated or quasi-endowment 🕨									
b	Permanent endowment ►									
c	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c sho	uld equal 100%								
За	Are there endowment funds not in the posse	ssion of the organizat	tion that	are h	eld and a	dmınıstered	for t	he		
	organization by							2-(i)	Yes	No_
	(i) unrelated organizations			•			•	3a(i) 3a(ii)		
b	(ii) related organizations If "Yes" to 3a(ii), are the related organizatio			dule F	٠			3b		
4	Describe in Part XIII the intended uses of th									
Par	Land, Buildings, and Equipme 11a. See Form 990, Part X, line		ne orga	nızatı	on answ	ered 'Yes'	to I	orm 990, Part	IV, line	!
	Description of property	10.			t or other vestment)	(b)Cost or of basis (othe		(c) Accumulated depreciation	(d) Book	c value
1a l	and						\dashv			
b E	Buildings		.							
c l	easehold improvements		.			59,	168	14,062		45,106
d E	Equipment		.			138,	532	91,790		46,742
						,				
e (Other		.				979	25,225		11,754

Part VII Investments—Other Securities. Con	mplete if the organization a	answered 'Yes' to Form 990, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category	(b)Book value	(c) Method of valuation
(including name of security)		Cost or end-of-year market value
(1)Financial derivatives (2)Closely-held equity interests		
(3)Other		
(A) INVESTMENT IN LIFE INSURANCE CONTRACT	1,476,003	F
(B) CERTIFICATE OF DEPOSIT	109,132	F
	b 1505105	
Total. (Column (b) must equal Form 990, Part X, col (B) line 12) Part VIII Investments—Program Related. Co	mplete if the organization	answered 'Yes' to Form 990 Part IV line 11c
See Form 990, Part X, line 13.		
(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	F	
Part IX Other Assets. Complete if the organization (a) Descri		Part IV, line 11d See Form 990, Part X, line 15 (b) Book value
(a) Descri	ірсіоп	(b) Book value
Total. (Column (b) must equal Form 990, Part X, col.(B) line 1	5.)	
Part X Other Liabilities. Complete if the orga	anızatıon answered 'Yes' to	Form 990, Part IV, line 11e or 11f. See
Form 990, Part X, line 25. (a) Description of liability	(b) Book value	
Federal income taxes		
DEFERRED COMPENSATION PAYABLE	1,121,893	
MEMBER REPURCHASE PLAN PAYABLE	1,128,080	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	= 1 - 1 - 1 - 1	organization's financial at-ta-variation
2. Liability for uncertain tax positions In Part XIII, provide	the text of the roothote to the	: organization s illiancial statements that

PART XII, LINE 4B - OTHER

ADJUSTMENTS

Par		evenue per Audited Financial Statements With Revenue polered 'Yes' to Form 990, Part IV, line 12a.	er R	eturn Complete if
1		r support per audited financial statements	1	30,582,040
2	Amounts included on line 1 bu	t not on Form 990, Part VIII, line 12		
а	Net unrealized gains on invest	ments		
b	Donated services and use of fa	acilities		
c	Recoveries of prior year grants	3 2c		
d	Other (Describe in Part XIII)	2d		
e	Add lines 2a through 2d .		2e	0
3	Subtract line ${f 2e}$ from line ${f 1}$.		3	30,582,040
4	Amounts included on Form 99	0, Part VIII, line 12, but not on line 1		
а	Investment expenses not incl	uded on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIII)	4b 471,551		
c	Add lines 4a and 4b		4c	471,551
5	Total revenue Add lines 3 and	4c. (This must equal Form 990, Part I, line 12)	5	31,053,591
Part		xpenses per Audited Financial Statements With Expenses swered 'Yes' to Form 990, Part IV, line 12a.	per	Return. Complete
1		audited financial statements	1	30,196,087
2	A mounts included on line 1 but	t not on Form 990, Part IX, line 25		
а	Donated services and use of fa	icilities 2a		
b	Prior year adjustments			
c	Otherlosses			
d	Other (Describe in Part XIII)			
e	Add lines 2a through 2d		2e	0
3	Subtract line ${f 2e}$ from line ${f 1}$.		3	30,196,087
4	Amounts included on Form 990	D, Part IX, line 25, but not on line 1:		
а	Investment expenses not inclu	uded on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII)			
C	Add lines 4a and 4b		4 c	43,412
5	Total expenses Add lines 3 ar	nd 4c. (This must equal Form 990, Part I, line 18)	5	30,239,499
Part	XIII Supplemental Inf	ormation		
Part		Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to \vert		de any additional
	Return Reference	Explanation		
PART	X, LINE 2	MANAGEMENT EVALUATED THE COMPANY'S TAX POSITIONS AND COMPANY HAD TAKEN NO UNCERTAIN TAX POSITIONS THAT REQUITHE FINANCIAL STATEMENTS WITH FEW EXCEPTIONS, THE COMPASUBJECT TO INCOME TAX EXAMINATIONS BY THE US FEDERAL TAFOR THE LAST THREE YEARS FILED	JIRE NY 1	ADJUSTMENT TO S NO LONGER
	XI, LINE 4B - OTHER STMENTS	INVESTMENT INCOME 258,260 GAIN ON SALE OF INVESTMENTS 2 DENTAL FOUNDATION -501	13,7	92 WYOMING DELTA

FEES 33,606 WYOMING DELTA DENTAL FOUNDATION -875

NET AMORTIZATION OF PREMIUMS AND DISCOUNTS 10,681 INVESTMENT MANAGEMENT

	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

DLN: 93493282010244

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

Compensation Information

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization DELTA DENTAL PLAN OF WYOMING **Employer identification number**

83-0209667

Par	t I Questions Regarding Compensation			
			Yes	No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax idemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
	▼ Compensation committee			
	✓ Independent compensation consultant ✓ Compensation survey or study			
	Form 990 of other organizations Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a		Νo
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes	
C	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
	For persons listed in Form 990, Part VII, Section A, line $f 1a$, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		Νo
b	Any related organization?	5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		Νo
b	Any related organization?	6b		Νο
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe			
	in Part III	8		No
	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of	W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & ıncentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported as deferred in prior Form 990
	(i) (ii)	189,000 0	10,000 0	3,397 0	84,563 0	25,715 0	312,675 0	302,482 0

Schedule J (Form 990) 2013

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

mod domproce this pare for any additi	ond mornation
Return Reference	Explanation
PART I, LINE 1A	DELTA DENTAL OF WYOMING HAS ADOPTED A COMPENSATION POLICY PURSUANT TO WHICH IT FOLLOWS THE PROCESS OUTLINED IN TREASURY REGULATION SECTION 53 4958-6 TO ESTABLISH THE REBUTTABLE PRESUMPTION OF REASONABLENESS AS TO THE COMPENSATION OF ITS CEO THIS PROCESS INCLUDES REVIEW AND APPROVAL OF THE COMPENSATION ARRANGEMENT BY A COMPENSATION COMMITTEE COMPOSED ENTIRELY OF PERSONS WITH NO CONFLICT OF INTEREST (AS DEFINED IN REGULATIONS SECTION 53-4958-6(C)(1)(III)), RELIANCE ON COMPARABILITY DATA COMPILED BY AN INDEPENDENT COMPENSATION CONSULTANT AND CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING WITH RESPECT TO DELIBERATIONS AND DECISIONS REGARDING THE COMPENSATION ARRANGEMENT THIS PROCESS IS UNDERTAKEN ANNUALLY WITH RESPECT TO THE CEO AND ALL OTHER DISQUALIFIED PERSONS IT WAS CONDUCTED ON SEPTEMBER 28, 2013 DELTA DENTAL PAID COUNTRY CLUB DUES FOR KERRY HALL THIS IS INCLUDED AS PART OF EMPLOYMENT CONTRACT AND WAS INCLUDED IN W-2 WAGES
PART I, LINE 4B	KERRY HALL PARTICIPATED IN A SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN ACCRUING \$62,617 IN 2013

Schedule J (Form 990) 2013

DLN: 93493282010244

Transactions with Interested Persons ► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. ▶Information about Schedule L (Form 990 or 990-EZ) and its instructions is at Open to Public

OMB No 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

Schedule L (Form 990 or 990-EZ)

www.irs.gov/form990. Name of the organization **Employer identification number** DELTA DENTAL PLAN OF WYOMING 83-0209667 Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).

Comp	lete if the organ	ızatıon ansv	vered "Yes"	on Form 990	, , Part IV , line	25a or 25b, o	or Form	990-	Z, Part	V, line 4	10b	
1 (a) Nam	e of disqualified	person (•	hıp between	•	(c) Desc	ription	of trai	nsaction		(d) Corre	cted?
			persor	n and organiz	atıon					,	Yes	No
2 Enter the a	ımount of tax ınd	curred by org	ganızatıon n	nanagers or d		rsons during t		undei	section			
	· · · · · · · · · · · · · · · · · · ·	any, on line	2, above, re	· · · · eimbursed by					- \$			
	ans to and/											
	mplete ıf the org						Form 9	90, Pa	ırt IV, lır	ne 26, o	r ıf the	
	anization report						I \ T		1 (1.)			.
(a) Name of Interested	(b) Relationship	(c) Purpose of	(d) Loan t		(e)Orıgınal prıncıpal	(f)Balance due	(g) In	-2	(h) Approve	۵d	(i)Writ	
person	with		organizatio	_	amount	duc	lacia aii	•	by	cu	dgreeni	CIIC.
•	organızatıon								board			
									or			
									commit	tee?		
			То	From			Yes	No	Yes	No	Yes	No
							ļ				_	
											_	
											_	
									1			

Total

Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27

oomplote ii ti	to organization anonoroa	1 100 011101111 330/1 410	. 11, 11110 271	
(a) Name of interested person	(b) Relationship between interested person and the organization	(c) A mount of assistance	(d) Type of assistance	(e) Purpose of assistance
		_		

Part IV Business Transactions 1 Complete if the organization			ne 28a 28h or 28c		
(a) Name of Interested person	(b) Relationship between interested person and the organization	(c) A mount of transaction	(d) Description of transaction	(e) Sh of organiz reveni	: zation's
				Yes	No
(1) DR ED CLARK	BOARD MEMBER	176,812	DENTIST WHO PARTICIPATES IN THE ORGANIZATION'S PROVIDER NETWORK AND RECEIVES REIMBURSEMENT FOR PATIENT CLAIMS FROM THE ORGANIZATION		No
(2) DR BYRON KILLPACK	BOARD MEMBER	311,465	DENTIST WHO PARTICIPATES IN THE ORGANIZATION'S PROVIDER NETWORK AND RECEIVES REIMBURSEMENT FOR PATIENT CLAIMS FROM THE ORGANIZATION		No
(3) DR ROY PAULSON	BOARD MEMBER	231,652	DENTIST WHO PARTICIPATES IN THE ORGANIZATION'S PROVIDER NETWORK AND RECEIVES REIMBURSEMENT FOR PATIENT CLAIMS FROM THE ORGANIZATION		No
(4)					No

Part V	Supplemental	Information
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Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference	Explanation
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Schedule L (Form 990 or 990-EZ) 2013

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE 0**

As Filed Data -

DLN: 93493282010244

OMB No 1545-0047

2013

Open to Public Inspection

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Name of the organization DELTA DENTAL PLAN OF WYOMING

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Employer identification number

83-0209667

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	MEMBERS ARE COMPRISED OF DENTISTS WHO HAVE CONTRACTS WITH DELTA DENTAL OF WYOMING

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	STATE IS DIVIDED INTO SIX REGIONS WHERE DENTISTS ELECT PARTICIPATING MEMBERS TO THE GOVERNING BODY SEVEN AT LARGE DIRECTORS (TWO MEMBERS AND FIVE AT LARGE INDIVIDUALS) ARE ALSO ELECTED BY THE MEMBERSHIP

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B	AMENDMENTS TO THE ORGANIZATION'S ARTICLES OF INCORPORATION AND BY LAWS MAY BE INITIATED BY THE BOARD OF DIRECTORS BUT REQUIRE APPROVAL OF THE MEMBERS TO BE EFFECTIVE.

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11	THE ORGANIZATION FOLLOWS A POLICY THAT IS DESIGNED TO ENSURE APPROPRIATE OVERSIGHT AND REVIEW OF THE FORM 990 AN INTERNAL WORKING GROUP INCLUDING THE ORGANIZATION'S CEO, DIRECTOR OF ACCOUNTING, OUTSIDE TAX PREPARER, LEGAL COUNSEL AND OTHERS HELP COMPILE AN INITIAL DRAFT OF FORM 990 ONCE A COMPLETE DRAFT IS DEVELOPED AND REVIEWED BY THE WORKING GROUP, THE DRAFT (WITH ALL ATTACHMENTS) IS SUBMITTED TO THE ORGANIZATION'S BOARD OF DIRECTORS FOR REVIEW AND QUESTIONS THE BOARD COMPLETED ITS REVIEW AT THE SEPTEMBER 2013 BOARD MEETING, PRIOR TO THE FILING OF FORM 990

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	THE ORGANIZATION'S WRITTEN CONFLICT OF INTEREST POLICY COVERS ANY DIRECTOR OR OFFICER IT REQUIRES DISCLOSURE OF ALL MATERIAL FACTS REGARDING ANY ACTUAL OR POTENTIAL CONFLICTS OF INTEREST ON AN ONGOING BASIS THE BOARD DETERMINES, BY A MAJORITY OF ITS DISINTERESTED BOARD MEMBERS, WHETHER A CONFLICT OF INTEREST EXISTS THE BOARD DETERMINES, BY A MAJORITY OF ITS DISINTERESTED PARTIES, WHETHER THE ORGANIZATION CAN OBTAIN A MORE ADVANTAGEOUS TRANSACTION UNDER THE CIRCUMSTANCES THAT WOULD NOT GIVE RISE TO A CONFLICT AND, IF NOT, WHETHER IT IS IN THE ORGANIZATION'S BEST INTERESTS TO GO FORWARD WITH THE TRANSACTION EACH PERSON SUBJECT TO THE ORGANIZATION'S CONFLICT OF INTEREST POLICY IS REQUIRED TO COMPLETE AN ANNUAL CONFLICT OF INTEREST DISCLOSURE FORM AND HAS A CONTINUING DUTY TO UPDATE SUCH STATEMENT CONFLICT OF INTEREST DISCLOSURE FORMS ARE REVIEWED ANNUALLY

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15A	DELTA DENTAL OF WYOMING HAS ADOPTED A COMPENSATION POLICY PURSUANT TO WHICH IT FOLLOWS THE PROCESS OUTLINED IN TREASURY REGULATION SECTION 53 4958-6 TO ESTABLISH THE REBUTTABLE PRESUMPTION OF REASONALBENESS AS TO THE COMPENSATION OF ITS CEO THIS PROCESS INCLUDES REVIEW AND APPROVAL OF THE COMPENSATION ARRANGEMENT BY A COMPENSATION COMMITTEE COMPOSED ENTIRELY OF PERSONS WITH NO CONFLICT OF INTEREST (AS DEFINED IN REGULATIONS SECTION 53-4958-6(C)(1)(III)), RELIANCE ON COMPARABILITY DATA COMPILED BY AN INDEPENDENT COMPENSATION CONSULTANT AND CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING WITH RESPECT TO DELIBERATIONS AND DECISIONS REGARDING THE COMPENSATION ARRANGEMENT THIS PROCESS IS UNDERTAKEN ANNUALLY WITH RESPECT TO THE CEO AND ALL OTHER DISQUALIFIED PERSONS IT WAS CONDUCTED ON SEPTEMBER 28, 2013

Return Reference	Explanation
, , ,	THE ORGANIZATION MAKES GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST FINANCIAL STATEMENTS ARE PROVIDED ANNUALLY TO ALL PARTICIPATING MEMBERS

Return Reference	Explanation
FORM 990, PART VII	DR BRUCE HOLWELL - PO BOX 187, BIG HORN, WY 82833 DR JAMES GILMAN - 209 S 7TH, WORLAND, WY 82401 DR ROBERT TYRRELL - 1702 ANTELOPE, KEMMERER, WY 83101 BRUCE HINCHEY - 1600 ELKHORN VALLEY DRIVE, CASPER, WY 82609 DR SCOTT HOUFEK - 16 WEST 3RD, BIG PINEY, WY 83113 DR BYRON KILLPACK - PO BOX 1150, LARAMIE, WY 82070 ROXANNE OSTLUND - 5920 YELLOWSTONE ROAD, CHEYENNE, WY 82009 BOB PALMER - 5302 TARRY ST, GILLETTE, WY 82718 DR ROY PAULSON - 102 N KENWOOD, CASPER, WY 82601 BILL GERN - 1067 GRANITO DRIVE, LARAMIE, WY 82072 ROD CHISHOLM - 1051 BONITA DR, LARAMIE, WY 82072 RAY BISHOP - PO BOX 485, MOOSE, WY 83012 DR ED CLARK - 5211 YELLOWSTONE ROAD, CHEYENNE, WY 82009

Return Reference	Explanation
FORM 990, PART XI, LINE 9	WYOMING DELTA DENTAL FOUNDATION 339,624

Return Reference	Explanation
PART XII, LINE 2C	DELTA DENTAL HAS A COMMITTEE THAT OVERSEES THE AUDIT