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OMB No 1545-0047

2013

Department of the Treasury Internal Revenue Service

**Return of Organization Exempt From Income Tax** Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

foundations) ▶ Do not enter Social Security numbers on this form as it may be made public By law, the IRS

generally cannot redact the information on the form

► Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

Open to Public Inspection

Cleare of programzation  Address change Initial return Terminated Application pending  Application pending  Application pending  F Name and address of principal officer MICHAEL W WISE 4818 STARKEY ROAD  ROANOKE, VA 240188542  I Tax-exempt status  Solic()(3) F Solic()(4) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527  I Tax-exempt status  Solic()(3) F Solic()(4) ▼ (insert no.) ☐ 4947(a)(1) or ☐ 527  I Tax-exempt status  Summary  1 Briefly describe the organization is mission or most significant activities IMPROVE THE PUBLIC'S ORAL HEALTH  2 Check this box ► ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets  8 Solic indicates a polyce and indicate in fracessary.  4 Number of voting members of the governing body (Part VI, line 1a)  5 Total number of individuals employed in calendar year 2013 (Part V, line 2a)  8 Contributions and grants (Part VIII, line 1b)  8 Contributions and grants (Part VIII, line 1a)  9 Program service revenue (Part VIII, line 1a)  9 Program service revenue (Part VIII, line 1a)  5 Googla (Part VIII, line 2g)  6 Googla (Part VIII, line 2g)  7 Googla (Part VIII, line 2g)  7 G	No No s)
Name change   Doing Business As   Doing Business As   Doing Business As	No s)
Initial return Terminated  Amended return Application pending  F Name and address of principal officer MICHAEL W WISE 4818 STARKEY ROAD  ROANOKE, VA 240188542  F Name and address of principal officer MICHAEL W WISE 4818 STARKEY ROAD ROANOKE, VA 240188542  I Tax-exempt status  Soli(c)(3) ▼ Soli(c) (4) ◀ (insert no ) ▲ 4947(a)(1) or ▶ 27  I Website: ➤ WWW DELTADENTALVA COM  K Form of organization ▼ Corporation ▼ Trust ★ Association Other ▶ ★ L Year of formation 1964 ► M State of legal dom  Part I Summary  1 Briefly describe the organization's mission or most significant activities  1 Mumber of independent voting members of the governing body (Part VI, line 1a)  3 Number of voting members of the governing body (Part VI, line 1a)  5 Total number of individuals employed in calendar year 2013 (Part V, line 2a)  6 Total number of volunteers (estimate if necessary)  7 Total unrelated business revenue from Part VIII, column (C), line 12  7 D Net unrelated business taxable income from Form 990-T, line 34  Contributions and grants (Part VIII, line 1h)  8 Contributions and grants (Part VIII, line 1h)  City or town, state or province, country, and ZIP or foreign postal code  (540) 989-8000  E Telephone number  (540) 989-8000  B (645,115,125  B (645,115,125  H(a) Is this a group return for subordinates in part vision of subordinates?  Yes F (H(b) Are all subordinates?  Yes F (H(c) Are all subordinates	No s)
Terminated Amended return Application pending  Amended return Application pending  City or town, state or province, country, and ZIP or foreign postal code  ROANOKE, VA 240188542  F Name and address of principal officer MICHAEL W WISE 4818 STARKEY ROAD ROANOKE, VA 240188542  I Tax-exempt status	No s)
Amended return Application pending  Application pending  Application pending  F Name and address of principal officer MICHAEL WWISE 4818 STARKEY ROAD ROANOKE, VA 240188542  F Name and address of principal officer MICHAEL WWISE 4818 STARKEY ROAD ROANOKE, VA 240188542  H(b) Are all subordinates Included? If "No," attach a list (see instruction H(c) Group exemption number ▶  K Form of organization ▼ Corporation ▼ Trust ▼ Association ▼ Other ▶  L Year of formation 1964 ► M State of legal dom  Part I Summary  1 Briefly describe the organization's mission or most significant activities IMPROVE THE PUBLIC S ORAL HEALTH  2 Check this box ▶ If the organization discontinued its operations or disposed of more than 25% of its net assets  3 Number of voting members of the governing body (Part VI, line 1a) 5 Total number of individuals employed in calendar year 2013 (Part VI, line 1b) 5 Total number of individuals employed in calendar year 2013 (Part VI, line 2a) 5 Total number of volunteers (estimate if necessary) 7a Total unrelated business revenue from Part VIII, column (C), line 12 5 Net unrelated business revenue from Part VIII, column (C), line 12 7a 7b Prior Year Current Yea  8 Contributions and grants (Part VIII, line 1h)  0	No s)
Application pending  City or town, state or province, country, and ZIP or foreign postal code  ROANOKE, VA 240188542  F Name and address of principal officer  MICHAEL W WISE  4818 STARKEY ROAD  ROANOKE, VA 240188542  I Tax-exempt status	No s)
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MICHAEL W WISE 4818 STARKEY ROAD ROANOKE, VA 240188542  I Tax-exempt status	No s)
ROANOKE, VA 240188542  I Tax-exempt status	17 12
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Website: ► WWW DELTADENTALVA COM	17
K Form of organization  Corporation  Trust  Association  Other  Lever of formation 1964  M State of legal dom  Part I Summary  1 Briefly describe the organization's mission or most significant activities   IMPROVE THE PUBLIC'S ORAL HEALTH  2 Check this box  If the organization discontinued its operations or disposed of more than 25% of its net assets  3 Number of voting members of the governing body (Part VI, line 1a)	17
Part I Summary  1 Briefly describe the organization's mission or most significant activities IMPROVE THE PUBLIC'S ORAL HEALTH  2 Check this box If the organization discontinued its operations or disposed of more than 25% of its net assets  3 Number of voting members of the governing body (Part VI, line 1a)	17
Briefly describe the organization's mission or most significant activities  IMPROVE THE PUBLIC'S ORAL HEALTH  2 Check this box  if the organization discontinued its operations or disposed of more than 25% of its net assets  3 Number of voting members of the governing body (Part VI, line 1a)	12
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3 Number of voting members of the governing body (Part VI, line 1a)	12
4 Number of independent voting members of the governing body (Part VI, line 1b)	12
7a Total unrelated business revenue from Part VIII, column (C), line 12	
7a Total unrelated business revenue from Part VIII, column (C), line 12	0 -
7a Total unrelated business revenue from Part VIII, column (C), line 12	
b Net unrelated business taxable income from Form 990-T, line 34	
8 Contributions and grants (Part VIII, line 1h)	
9 Program service revenue (Part VIII, line 2g)	0
F	 6,595
9 Program service revenue (Part VIII, line 2g)	1,341
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	0
12       Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line       568,015,037         12)       596,59	7,936
13 Grants and similar amounts paid (Part IX, column (A), lines 1–3) 0	0
14 Benefits paid to or for members (Part IX, column (A), line 4) 0	0
Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 8,661,377 9,16	0,109
8 5-10) 8,661,377 9,16  16a Professional fundraising fees (Part IX, column (A), line 11e)	0
b Total fundraising expenses (Part IX, column (D), line 25) ▶0	
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	5,758
18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25) 551,117,713 585,70	5,867
19 Revenue less expenses Subtract line 18 from line 12	2,069
Beginning of Current Year  20 Total assets (Part X, line 16)	
20 Total assets (Part X, line 16)	3,459
21 Total liabilities (Part X, line 26)	5,968
22 Net assets or fund balances Subtract line 21 from line 20	
Part II Signature Block	1,491

Under penalties of perjury, I declare that I have examined this return, including my knowledge and belief, it is true, correct, and complete Declaration of prepar preparer has any knowledge

# Sign Here

Signature of officer

MICHAEL W WISE VICE PRESIDENT FINANCE Type or print name and title

# Paid Preparer **Use Only**

Print/Type preparer's name M C WINGFIELD Preparer's signature Firm's name FROWN EDWARDS & COMPANY LLP

Firm's address 🟲 319 MCCLANAHAN ST

ROANOKE, VA 24014

May the IRS discuss this return with the preparer shown above? (see instruction

art IV	Check	list of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	Yes	
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> 2	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part $X^{\bullet}$	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule $E$	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If</i> " <i>Yes," complete Schedule F, Parts III and IV</i>	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line $1^7$ If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J.</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	Yes	
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule $M$	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35b		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	38	Yes	

			Yes	N
a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a   57,331		1 45	L IN
	Enter the number of Forms W-2G included in line 1a Enter-0- if not applicable  1b  0			
		1		
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
а	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		Ė
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		N
ь				<u> </u>
_	If "Yes," enter the name of the foreign country •_ See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			
		5b		<u> </u>
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
ā	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		١
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		١
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		N
F	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		١
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		N
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		N
3	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		II.	
		8		
)	Sponsoring organizations maintaining donor advised funds.			
a	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
)	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	-		
•				
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )	-		
a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states			
	This which the organization is need to issue qualified health plans	-		
_	Enter the amount of reserves on hand	ĺ		
	Did the organization receive any payments for indoor tanning services during the tax year?	14a	į į	N

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

36	ction A. Governing Body and Management					
					Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	17			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O					
b	Enter the number of voting members included in line 1a, above, who are independent	1b	12			
2	Did any officer, director, trustee, or key employee have a family relationship or a bus other officer, director, trustee, or key employee?	siness •	relationship with any	2		No
3	Did the organization delegate control over management duties customarily performe supervision of officers, directors or trustees, or key employees to a management co			3		No
4	Did the organization make any significant changes to its governing documents since filed?	the p	rior Form 990 was	4		No
5	Did the organization become aware during the year of a significant diversion of the o	rganız	ation's assets? .	5		No
6	Did the organization have members or stockholders?			6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the pow more members of the governing body?	ver to	elect or appoint one or	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approva or persons other than the governing body?		members, stockholders,	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written activear by the following		ndertaken during the			
а	The governing body?			8a	Yes	
ь	Each committee with authority to act on behalf of the governing body?			8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, organization's mailing address? If "Yes," provide the names and addresses in Schedule	who c		9		No
Se	ection B. Policies (This Section B requests information about policies not		red by the Internal R	eveni	ie Cod	e.)
			•		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?			10a		Νο
b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organizati			10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of it the form?	ts gov	erning body before filing	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this F	orm 9	90			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13.			12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annual rise to conflicts?	ly inte	rests that could give	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done			12c	Yes	
13	Did the organization have a written whistleblower policy?			13	Yes	
14	Did the organization have a written document retention and destruction policy? .			14	Yes	
15	Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the					
а	The organization's CEO, Executive Director, or top management official			15a	Yes	
b	Other officers or key employees of the organization			15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture of	orsım	ılar arrangement with a			
	taxable entity during the year?			16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organ participation in joint venture arrangements under applicable federal tax law, and take organization's exempt status with respect to such arrangements?	e step	s to safeguard the	16h		
6-	ection C. Disclosure	-	· ·	16b		
<u>56</u> 17	List the States with which a copy of this Form 990 is required to be filed					
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable	<u> </u>	n and 990-T (501(c)			
10	(3)s only) available for public inspection. Indicate how you made these available. Ch. Own website. Another's website. Upon request. Other (explain in Sche	heck a	Il that apply			
19	Describe in Schedule O whether (and if so, how) the organization made its governing		•			

State the name, physical address, and telephone number of the person who possesses the books and records of the organization

interest policy, and financial statements available to the public during the tax year

►MICHAEL W WISE 4818 STARKEY ROAD ROANOKE, VA 24018 (540) 989-8000

#### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII . . .

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours for related organizations below dotted line)	more pers	than on is	(C) Ion (do not check nan one box, unless n is both an officer director/trustee)    Highest compensated   Highest compensated		not check box, unless h an officer or/trustee)		ox, unless an officer /trustee)		oox, unless an officer r/trustee)		ox, unless an officer (trustee)		ox, unless in officer trustee)		ox, unless an officer trustee)		ox, unless an officer /trustee)		oox, unless an officer /trustee)		box, unless an officer r/trustee)		ox, unless an officer (trustee)		(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) MR LYNDELL B BROOKS	4 00	x		х				7,526	23,700	0																		
CHAIRMAN OF THE BOARD (2) DR GRANT M SPRINKLE III	6 00																											
SECRETARY		×		Х				20,920	0	0																		
(3) MR THOMAS S NARDO TREASURER	1 00	х		х				21,182	0	0																		
(4) DR HAROLD J BARRETT JR DIRECTOR	2 00	х						21,400	2,450	0																		
(5) MR GORDON L GENTRY JR	4 00	х						17,882	12,000	0																		
DIRECTOR (6) MR DANIEL C HASTINGS	5 00	х						22,102	3,500	0																		
DIRECTOR  (7) MICHAEL L HOULISTON PC	2 00	х						6,206	23,850	0																		
DIRECTOR (8) DR MAYER G LEVY DIRECTOR	1 00	х						700	20,700	0																		
(9) DR EMANUEL W MICHAELS DIRECTOR	1 00 2 00 1 00	х						1,540	21,050	0																		
(10) DR FRENCH H MOORE JR DIRECTOR	1 00	х						20,026	0	0																		
(11) MR JESS NEWBERN III DIRECTOR	4 00	х						2,927	26,650	0																		
(12) DR ALBERT PAYNE DIRECTOR	2 00	х						1,188	28,000	0																		
(13) MR S GORDON SECCOMBE JR	1 00	х						21,501	700	0																		
DIRECTOR (14) MR PATRICK N SHAFFNER	4 00	х						418	31,250	0																		
DIRECTOR (15) DR BARRY WOLFE	5 00	×						23,940	2,450	0																		
DIRECTOR (16) DR LEZEY MCILVEEN	1 00								·																			
DIRECTOR		Х		L				19,300	0	0																		
(17) DR GEORGE A LEVICKI PRESIDENT	1 00 41 00	х		х				0	2,448,406	73,071																		
	71 00									Form <b>990</b> (2013)																		

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

<b>(A)</b> Name and Title	(B) A verage hours per week (list any hours	more pers	ition than on is a dii	one bot	not box h ar	(E) Reportable compensation from related organizations	(F Estim amount comper from	nated of other nsation the				
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)		(W- 2/1099- MISC)	organiz and re organiz	lated
(18) PETER V DAVIES III	40 00			х				472,1	76	0		62,087
SVP & COO				_^				472,1	.,,	3		02,007
(19) BRADLEY KNOPF	40 00							270.5	-00	0		40.007
VICE PRESIDENT UNDERWRITING				×				270,5	99	0		48,087
(20) DAVID WERNER	40 00			,,				440.6	0.1	0		42.062
VICE PRESIDENT				Х				418,8	381	0		43,862
(21) MICHAEL W WISE	1 00			V						042 125		62.795
VICE PRESIDENT FINANCE	40 00			Х					0	943,135		62,785
(22) CHRISTOPHER PYLE	40 00			Ų				162.3		0		16 212
VICE PRESIDENT				Х				163,2	299	0		16,312
(23) JOSEPH M DILL DDS	40 00			х				74,0	112	0		1,420
VICE PRESIDENT				^				74,0	,13	O		1,420
(24) MELISSA KIRSH	40 00					x		330,1	15	0		48,685
STAFF								330,1				10,003
(25) DUNCAN SHEILS	40 00					×		346,9	98	0		48,785
STAFF								3.0,5				.0,700
(26) JASON REYNOLDS	40 00					×		212,4	141	0		39,618
STAFF												
(27) JOHN WILSON	40 00					×		233,9	968	0		25,613
STAFF								233,3				23,013
(28) PEGGY SLEBODA	40 00					×		189,8	360	0		39,364
STAFF								103,0	,,,,			33,301
1b Sub-Total			_			<u> </u>						
c Total from continuation sheets to Part	VII. Section A		_	_		<b>.</b> ⊢⊢						
				٠.		<b>.</b> ⊢⊢		2,921,108		3,587,841		509,689
2 Total number of individuals (including b		those	liste	ed al	bove	——L ≘) who	rec	eıved more tha	n			
\$100,000 of reportable compensation						•						
											1	·
3 Did the organization list any former off		<b></b>			1						Yes	No

			165	110
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee			
	on line 1 a? If "Yes," complete Schedule J for such individual	3		Νo
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual			
	ındıvıdual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule I for such person	5		No

#### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B)	(C)
	Description of services	Compensation
	LEGAL SERVICES	179,707
CARTER'S BUILDING & REMODELING CORP PO BOX 18084 ROANOKE VA 24014	BUILDING CONTRACTOR	128,167

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►2

Contributions, Gifts, Grants and Other Similar Amounts	1a b c d e f g
Program Service Revenue   Contribu	22 b c c d e f g 3
evenue	3 4 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
Other R	b (10ab)
	11a b c d

/III	Statement o		onco or noto to any li	no in this Bart VIII			_
			onse or note to any li	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
1a	Federated cam	paigns 1	.a				
Ь	Membership du	ies <b>1</b>	.b				
С	Fundraising ev	ents 1	lc				
d	Related organiz	zations 1					
e	Government grant	s (contributions) 1	.e				
f	All other contribute	ons, gifts, grants, and <b>1</b>	Lf				
q		ons included in lines					
	1a-1f \$						
h	Total. Add lines	sla-lf					
			Business Code				
2a	ASC CONTRACTS		524114	369,223,507	369,223,507		
Ь	RISK PREMIUMS		524114	198,713,746	198,713,746		
C	ASC FEES EARNED		524114	20,857,409	20,857,409		
d	DELTA CARE CONT	RACT	524114	6,198,906	6,198,906		
e	OTHER INCOME		524298	13,027	13,027		
f	All other progra	am service revenue					
g	Total. Add lines	s 2a-2f		595,006,595			
3		ome (including divide		1,810,816			1,810,816
		ar amounts) stment of tax-exempt bon		1,010,010			1,010,010
5		· · · · · ·					
	Royalties :	(ı) Real	(II) Personal				
6a	Gross rents	(1) 1100.	(,				
ь	Less rental						
С	expenses Rental income						
d	or (loss)  Net rental inco	me or (loss)					
_	Traction and	(ı) Securities	(II) O ther				
7a	Gross amount from sales of assets other	18,297,714					
b	than inventory Less cost or other basis and	18,365,402	151,787				
	sales expenses Gain or (loss)	-67,688	-151,787				
c d	Net gain or (los	·		-219,475	-151,787		-67,688
8a		rom fundraising		,	,		,
	events (not inc \$						
	See Part IV, lir	ne 18	а				
ь		•	ь				
С		(loss) from fundraisin -					
9a		rom gaming activities ne 19	a				
b		penses	ь				
102		(loss) from gaming ac	tivities				
10a	Gross sales of returns and allo						
ь	Less costofa	oods sold <b>b</b>					
c		(loss) from sales of ir					
	Miscellaneou		Business Code				
11a							
ь							
С							
d	All other reven	ue					
е	Total. Add lines	s 11a-11d	•				
12	Total revenue.	See Instructions .		596.597.936	594,854,808	0	1,743,128

	Part IX Statement of Functional Expenses						
Section	on $501(c)(3)$ and $501(c)(4)$ organizations must complete all columns. Al						
	Check if Schedule O contains a response or note to any line in this	Part IX			<u> </u>		
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	( <b>A</b> ) Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses		
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21						
2	Grants and other assistance to individuals in the United States See Part IV, line 22						
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16						
4	Benefits paid to or for members						
5	Compensation of current officers, directors, trustees, and key employees	1,779,492		1,779,492			
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$						
7	Other salaries and wages	4,303,033		4,303,033			
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	2,087,949		2,087,949			
9	Other employee benefits	620,764		620,764	_		
10	Payroll taxes	368,871		368,871			
11	Fees for services (non-employees)						
а	Management	14,597,304		14,597,304			
b	Legal	321,414		321,414	_		
c	Accounting						
d	Lobbying						
e	Professional fundraising services See Part IV, line 17						
f	Investment management fees	300,543		300,543			
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on	12,946,276		12,946,276			
12	Schedule O)	882,271		†			
13		432,350		882,271 432,350			
14	Information technology	432,330		432,330			
1 <del>4</del> 15	Royalties						
	·	200 206		200 206			
16 17	Occupancy	299,386		299,386			
17	Travel	646,652		646,652			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials						
19	Conferences, conventions, and meetings	253,909		253,909			
20	Interest						
21	Payments to affiliates						
22	Depreciation, depletion, and amortization	155,103		155,103			
23	Insurance	28,229		28,229			
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)						
а	DENTAL CLAIMS	533,420,613	533,420,613				
b	BROKERAGE COMMISSIONS A	5,535,777		5,535,777			
С	STATE PREMIUM TAXES AND	4,270,139		4,270,139			
d	PUBLIC BENEFIT FUNDING	1,239,033		1,239,033			
е	All other expenses	1,216,759		1,216,759			
25	Total functional expenses. Add lines 1 through 24e	585,705,867	533,420,613	52,285,254	0		
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)						

Form 990 (2013) Page **11** Part X **Balance Sheet** Check if Schedule O contains a response or note to any line in this Part X . . . . . . . . . . . . . . . . . . (A) (B) Beginning of year End of year Cash-non-interest-bearing . . . . . . . . . . . . 200 1 1 10.860.927 2 5.874.255 2 Savings and temporary cash investments . . . . . 3 3 Pledges and grants receivable, net . . . . . 4 33.385.279 38.755.651 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L . . 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Assets 6 7 8 8 9 465,059 9 234,939 Prepaid expenses and deferred charges . . . . . . 10a Land, buildings, and equipment cost or other basis 27,247,643 10a Complete Part VI of Schedule D 7,593,317 h Less accumulated depreciation . . . . . 10b 14,812,334 10c 19,654,326 61,169,112 69,078,118 11 11 12 2,100 12 2,100 Investments—other securities See Part IV, line 11 . . . . . . 13 13 Investments—program-related See Part IV, line 11 . . . . . . 14 14 659,423 738,870 15 15 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 121,354,434 16 134,338,459 26,427,279 17 28,757,334 **17** Accounts payable and accrued expenses . . . . . . 18 18 19 19 20 20 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . . \_iabilities 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties . . . 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 35,147,968 25 37,839,634 26 Total liabilities. Add lines 17 through 25 . . . . . 61,575,247 26 66,596,968 Organizations that follow SFAS 117 (ASC 958), check here ▶ ┌ and complete Fund Balances lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets . . . . . . 27 28 28 29 29 Permanently restricted net assets . . . . . . . . . Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ▼ and complete lines 30 through 34. ŏ 30 Capital stock or trust principal, or current funds . . . . . . . . . 0 30 0 Assets 0 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 59,779,187 67,741,491 32 32 Retained earnings, endowment, accumulated income, or other funds ğ 59,779,187 33 67,741,491 33 Total liabilities and net assets/fund balances . . . . . . . . . . . 121,354,434 134,338,459

Par	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				৮
1	Total revenue (must equal Part VIII, column (A), line 12)	1		596,5	597,936
2	Total expenses (must equal Part IX, column (A), line 25)	2			705,867
3	Revenue less expenses Subtract line 2 from line 1			363,7	03,807
	Not another or find hele and other many and forest forest Notes and Death Volume 22. John Many (A.V.)	3		10,8	892,069
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		59,7	779,187
5	Net unrealized gains (losses) on investments	5		5.0	002,547
6	Donated services and use of facilities				
7	Investment expenses	6			
,	Threstment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)				
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,	9		-/,9	932,312
	column (B))	10		67,7	741,491
Par	t XII Financial Statements and Reporting				_
	Check if Schedule O contains a response or note to any line in this Part XII				. ᅜ
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or revie a separate basis, consolidated basis, or both	wed on			
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sep basis, consolidated basis, or both	arate			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
C	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversig audit, review, or compilation of its financial statements and selection of an independent accountant?	ht of the	e <b>2c</b>	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain Schedule O	n			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	ne	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		

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DLN: 93493314013894

### OMB No 1545-0047

Inspection

# **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

▶ See separate instructions. ▶ Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- ◆ Section 527 organizations Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B

◆ Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then ◆ Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** DELTA DENTAL OF VIRGINIA 54-0844477 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Provide a description of the organization's direct and indirect political campaign activities in Part IV 2 Political expenditures 3 Volunteer hours Part I-B Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 Enter the amount of any excise tax incurred by organization managers under section 4955 2 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Was a correction made? If "Yes," describe in Part IV Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3). 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b 3 4 Did the filing organization file Form 1120-POL for this year? Yes Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0-
See Additional Data Table				

Sch	hedule C (Form 990 or 990-EZ) 2013					Page <b>2</b>
P	art II-A Complete if the organization	is exempt under	section 501(	c)(3) and file	ed Form 5768	
_	under section 501(h)).		Link in Donk IV an			a adduces FIN
٠.	Check ► If the filing organization belongs to a expenses, and share of excess lobb		list in Part IV ea	ch amiliated gro	up members nam	e, address, EIN,
3	Check ► ☐ If the filing organization checked bo		ol" provisions app	ly		
	Limits on Lobbying E (The term "expenditures" means ar		(a) Filing organization's totals	( <b>b)</b> Affiliated group totals		
1a	Total lobbying expenditures to influence public o	ppinion (grass roots lob	bying)			
b	Total lobbying expenditures to influence a legisl	ative body (direct lobb	yıng)			
c	Total lobbying expenditures (add lines 1a and 1	b)				
d	Other exempt purpose expenditures					
e	Total exempt purpose expenditures (add lines 1	c and 1d)				
f	Lobbying nontaxable amount Enter the amount to	from the following table	ın both			
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontax	able amount is:			
	Not over \$500,000	20% of the amount on lir	ne 1e			
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the	e excess over \$500,0	00		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the	e excess over \$1,000	,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the	excess over \$1,500,0	000		
	Over \$17,000,000	\$1,000,000				
		1.6				
_	Grassroots nontaxable amount (enter 25% of lir	•				
	Subtract line 1g from line 1a If zero or less, ent			_		1
	Subtract line 1f from line 1c If zero or less, ente			L		1
j	If there is an amount other than zero on either lii section 4911 tax for this year?	ne 1h or line 1ı, did the	organization file	Form 4720 repo	orting	┌ Yes ┌ No
	(Some organizations that made a columns below. See t	he instructions fo	ection do not r lines 2a thro	have to con ough 2f on p		ne five
	Lobbying Exp	enditures During	4-Year Avera	ging Period	1	1
	Calendar year (or fiscal year beginning in)	(a) 2010	<b>(b)</b> 2011	<b>(c)</b> 2012	<b>(d)</b> 2013	(e) Total
2a	Lobbying nontaxable amount					
b	Lobbying ceiling amount (150% of line 2a, column(e))					
c	Total lobbying expenditures					
d	Grassroots nontaxable amount					

e Grassroots ceiling amount (150% of line 2d, column (e))

Grassroots lobbying expenditures

or e. ctiv	filed Form 5768 (election under section 501(h)).	( a	1)		(b)
	ach "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying ity.	Yes	No	.	A mount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of				
а	Volunteers?				
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
C	Media advertisements?				
d	Mailings to members, legislators, or the public?				
e	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			_	
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			_	
i	Other activities?			_	
j	Total Add lines 1c through 1i			_	
a 	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b	If "Yes," enter the amount of any tax incurred under section 4912				
c d	If "Yes," enter the amount of any tax incurred by organization managers under section 4912  If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?	ı			
	t III-A Complete if the organization is exempt under section 501(c)(4), section 5	E01/c	\/E\	<u> </u>	oction
ŒII	501(c)(6).	JO1(C	,,	01 3	
	W 1 1 1 1 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2		ſ		Yes
L	Were substantially all (90% or more) dues received nondeductible by members?			1	+-+
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		-	2	<b>├</b>
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	F04/-Y	\	3	
ÆΠ	t III-B Complete if the organization is exempt under section 501(c)(4), section 5501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "line 3, is answered "Yes."				
	Dues, assessments and similar amounts from members	1			
	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).				
•	Current year	2a			
	Carryover from last year				
		2b			
a b c	Total	2c			
a b c	Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	$\vdash$			
a b c	Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess	2c			
a b c	Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and	2c			
a b c 3	Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess	2c 3			
ь с 3 4	Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	2c 3			
a b c S 4	Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? Taxable amount of lobbying and political expenditures (see instructions)	2c 3 4 5	Part I	I-A,	line 2, a
a b c 3	Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)  art IV Supplemental Information  Evident the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated ground)	2c 3 4 5	Part I	I-A,	line 2, a
a b c 3	Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)  art IV Supplemental Information  Evide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated grount II-B, line 1 Also, complete this part for any additional information	2c 3 4 5	Part I	I-A,	line 2, a
a b c 3 4	Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)  art IV Supplemental Information  Evide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated grount II-B, line 1 Also, complete this part for any additional information	2c 3 4 5	Part I	I-A,	line 2, a

201124416 3 (1 31111 333 31 333 12) 2313	i age <del>-i</del>	
Part IV Supplemental Information	on <i>(continued)</i>	
Return Reference	Explanation	
l		

Schedule D (Form 990) 2013

Software ID: **Software Version:** 

**EIN:** 54-0844477

Name: DELTA DENTAL OF VIRGINIA

Form 990, Schedule C, Part 1  (a) Name	(b) Address	(c) EIN	(d) A mount paid from filing organization's own internal funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political
				organization If none, enter -0-
EDWARDS FOR VIRGINIA SENATE	PO BOX 1179 ROANOKE, VA 240061179		1000	
FRIENDS OF WALTER STOSCH	4551 COX ROAD GLEN ALLEN, VA 23060		1000	
HERRING FOR ATTORNEY GENERAL	PO BOX 6201 LEESBURG,VA 20178		2000	
GILBERT FOR DELEGATE	PO BOX 7067 RICHMOND, VA 23221		750	
BRYON FOR DELEGATE	523 LEESVILLE RD LYNCHBURG,VA 24502		1750	
NEWMAN FOR SENATE	PO BOX 480 FOREST, VA 24551		250	
LEWIS FOR DELEGATE	PO BOX 760 ACCOMAC, VA 23301		500	
STANLEY FOR SENATE	5004 MONUMENT AVE SUITE 101-B RICHMOND, VA 23230		250	
BEN CLINE FOR HOUSE OF DELEGATES	4607 KELLYWOOD DRIVE GLEN ALLEN,VA 23060		250	
MARSHALL FOR DELEGATE	PO BOX 439 DANVILLE, VA 24543		1000	
FRIENDS OF STEVE MARTIN	PO BOX 700 CHESTERFIELD, VA 23832		250	
WARE FOR DELEGATE	PO BOX 1745 ROANOKE, VA 24008		1000	
SPEAKER WILLIAM HOWELL	106 CARTER STREET FEDERICKSBURG, VA 24405		1000	
RUST FOR DELEGATE	730 ELDEN STREET HERNDON, VA 20172		250	
MASSIE FOR DELEGATE	PO BOX 29598 RICHMOND, VA 23242		500	
LOUPASSI FOR DELEGATE	PO BOX 17384 RICHMOND, VA 23226		1000	
VIRGINIA SENATE REPUBLICAN CAUCUS	PO BOX 1697 WILLIAMSBURG, VA 23187		250	
FRIENDS OF GREG HABEEB	PO BOX 882 SALEM, VA 24153		1500	
FRIENDS OF LEE WARE	2401 ROCHESTER COURT MIDLOTHIAN, VA 23113		500	
TERRY KILGORE FOR DELEGATE	PO BOX 669 GATE CITY, VA 24251		1500	
DEEDS FOR SENATE	PO BOX 5462 CHARLOTTESVILLE, VA 22905		500	
PLUCKETTE FOR SENATE	PO BOX 924 TAZEWELL, VA 24651		1000	
WATKINS FOR SENATE	PO BOX 159 MIDLOTHIAN, VA 23113		1500	
BELL FOR DELEGATE	2309 FINCH COURT CHARLOTTESVILLE, VA 22911		250	
OBENSHAIN FOR ATTORNEY GENERAL	PO BOX 555 HARRISONBURG, VA 22803		1500	
WAGNER FOR SENATE	PO BOX 68008 VIRGINIA BEACH,VA 23471		500	
CUCCINNELLI FOR GOVERNOR	10560 MAIN STREET FAIRFAX,VA 22030		2500	
MCDOUGLE FOR VIRGINIA	5004 MONUMENT AVE RICHMOND, VA 23230		250	
STUART FOR SENATE	PO BOX 1146 MONTROSS, VA 22520		500	
GARRETT FOR DELEGATE	2255 LANGHORNE ROAD LYNCHBURG,VA 24501		500	

#### Form 990, Schedule C, Part 1-C, Line 5

(a) Name	(b) Address	(c) EIN	(d) A mount paid from filing organization's own internal funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
STEVE LANDES FOR DELEGATE COMMITTEE	PO BOX 7067 RICHMOND, VA 23221		500	
YANCY FOR DELEGATE	PO BOX 1163 NEWPORT NEWS, VA 23601		250	
ROSLYN TYLER FOR HOUSE OF DELEGATES	25359 BLUE STAR HWY JARRATT, VA 23867		250	
RANSONE FOR DELEGATE	PO BOX 358 KINSALE, VA 22488		250	
MCAULIFFE FOR GOVERNOR	PO BOX 13881 ARLINGTON, VA 22219		2500	

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493314013894

OMB No 1545-0047

### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ▶ Attach to Form 990. ▶ See separate instructions. ▶ Information about Schedule D (Form 990) and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a>.

Open to Public

lame of the organization ELTA DENTAL OF VIRGINIA	Employer identification number				
ELIA DENTAL OF VINCINIA		54-0844477			
Organizations Maintaining Dor organization answered "Yes" to Fo	nor Advised Funds or Other Similar I	Funds or Accounts. Complete if the			
organization answered res to re	(a) Donor advised funds	(b) Funds and other accounts			
Total number at end of year					
Aggregate contributions to (during year)					
Aggregate grants from (during year)					
Aggregate value at end of year					
Did the organization inform all donors and dor funds are the organization's property, subject	nor advisors in writing that the assets held in do	onor advised Yes No			
used only for charitable purposes and not for	rs, and donor advisors in writing that grant func the benefit of the donor or donor advisor, or for				
conferring impermissible private benefit?  art II Conservation Easements. Con	anlata if the organization answered "Voc"	<u> </u>			
	<u> </u>	to Form 990, Part IV, line 7.			
Purpose(s) of conservation easements held b  Preservation of land for public use (e g , re		an historically important land area			
Protection of natural habitat	Preservation of a	a certified historic structure			
Preservation of open space					
	ion held a qualified conservation contribution in	the form of a conservation			
easement on the last day of the tax year		Held at the End of the Year			
Total number of conservation easements		2a			
Total acreage restricted by conservation eas	ements	2b			
Number of conservation easements on a certi	fied historic structure included in (a)	2c			
Number of conservation easements included historic structure listed in the National Regis		2d			
Number of conservation easements modified,	transferred, released, extinguished, or termina	ted by the organization during			
the tax year ►					
Number of states where property subject to c	onservation easement is located be				
	egarding the periodic monitoring, inspection, ha	ndling of violations, and			
Staff and volunteer hours devoted to monitori	ng, inspecting, and enforcing conservation ease	ements during the year			
	nspecting, and enforcing conservation easemer	its during the year			
<b>▶</b> \$					
Does each conservation easement reported of and section 170(h)(4)(B)(ii)?	on line 2(d) above satisfy the requirements of so	Yes No			
	ports conservation easements in its revenue a text of the footnote to the organization's financi n easements				
	llections of Art, Historical Treasures vered "Yes" to Form 990, Part IV, line 8.	, or Other Similar Assets.			
If the organization elected, as permitted unde works of art, historical treasures, or other sim	er SFAS 116 (ASC 958), not to report in its rev nilar assets held for public exhibition, education footnote to its financial statements that describ	n, or research in furtherance of public			
ıf the organization elected, as permitted unde	er SFAS 116 (ASC 958), to report in its revenue nilar assets held for public exhibition, education	e statement and balance sheet			
(i) Revenues included in Form 990, Part VIII	I, line 1	<b>▶</b> \$			
(ii) Assets included in Form 990, Part X		<b>►</b> \$			
If the organization received or held works of a	rt, historical treasures, or other similar assets ler SFAS 116 (ASC 958) relating to these item	for financial gain, provide the			
Revenues included in Form 990, Part VIII, lir	ne 1	<b>►</b> \$			
Assets included in Form 990, Part X		<b>▶</b> \$			

Part	Organizations Maintaining Collections of A	rt, His	tori	cal Trea	sures, or O	the	r Similar Ass	ets (co	ntınued)
3	Using the organization's acquisition, accession, and other recollection items (check all that apply)	ords, cl	heck		_		_	f its	
а	Public exhibition	d	Γ	Loan or e	xchange progr	ams			
b	Scholarly research	е	Γ	Other					
c	Preservation for future generations								
4	Provide a description of the organization's collections and exp Part XIII	laın ho	w the	y further th	ne organization	's ex	cempt purpose in		
5	During the year, did the organization solicit or receive donatio assets to be sold to raise funds rather than to be maintained a							Yes	┌ No
Par	Escrow and Custodial Arrangements. Comp Part IV, line 9, or reported an amount on Form 9	olete ıf	the	organiza	ion answere		es" to Form 99	0,	
1a	Is the organization an agent, trustee, custodian or other interrincluded on Form 990, Part X?					ets		Yes	┌ No
b	If "Yes," explain the arrangement in Part XIII and complete th	ne follo	wing t	table	_				
					L		Amo	unt	
C	Beginning balance				<u> </u>	<b>1</b> c			
d	Additions during the year				-	1d			
е	Distributions during the year				<u> </u>	1e			
f	Ending balance				L	1f			
2a	Did the organization include an amount on Form 990, Part X, Ii	ine 21?	>				Γ	Yes	□ No
ь	If "Yes," explain the arrangement in Part XIII $$ Check here if the content of	he expl	anatı	on has bee	n provided in F	art	XIII		
Pai	t V Endowment Funds. Complete if the organizati								
1a	Beginning of year balance	(D	)Prior	year <b>b</b> (	c) i wo years back	(a)	Three years back (	<b>e)</b> Four ye	ears back
b	Contributions					$\vdash$			
c	Net investment earnings, gains, and losses								
d	Grants or scholarships								
e	Other expenditures for facilities and programs								
f	Administrative expenses								
g	End of year balance								
2	Provide the estimated percentage of the current year end bala	nce (lır	ne 1g	, column (a	ı)) held as				
а	Board designated or quasi-endowment 🕨								
b	Permanent endowment ►								
C	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c should equal 100%								
За	Are there endowment funds not in the possession of the organ organization by	ızatıon	that	are held ar	d administered	d for	the	Yes	No
	(i) unrelated organizations						3a(i)	_	_ <del></del>
	(ii) related organizations						3a(ii)	)	
b	If "Yes" to $3a(II)$ , are the related organizations listed as required						3b		
4	Describe in Part XIII the intended uses of the organization's e						F 000 P	t TV   1	
Par	<b>t VI</b> Land, Buildings, and Equipment. Complete in 11a. See Form 990, Part X, line 10.	r the o							
	Description of property			) Cost or others Is (Investmer			(c) Accumulated depreciation	( <b>d)</b> Boo	ok value
<b>1</b> a	and			1,590,9	80 1,963,	736		:	3,554,716
b i	Buildings	•		14,729,4	87 806,	697	237,872	1!	5,298,312
<b>c</b> l	easehold improvements			30,4	98 1,399,	991	944,350		486,139
	Equipment				2,724,	455	2,464,466		259,989
	Other				4,001,	799	3,946,629	<del></del>	55,170
Tota	. Add lines 1a through 1e (Column (d) must equal Form 990, Par	t X, colu	ımn (	B), line 10(	c).)	•			9,654,326
							Schedule D (	Form 9	<b>90) 201</b> 3

Part VII Investments—Other Securities.	omplete if the organization	answered 'Yes' to Form 990, Part IV, line 11b.
See Form 990, Part X, line 12.  (a) Description of security or category	(b)Book value	(c) Method of valuation
(including name of security)		Cost or end-of-year market value
(1) Financial derivatives		
(2)Closely-held equity interests Other		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	<b>F</b>	
Part VIII Investments—Program Related.	Complete if the organization	n answered 'Yes' to Form 990, Part IV, line 11c
See Form 990, Part X, line 13.  (a) Description of investment	(b) Book value	(c) Method of valuation
( ) = 135.1.p.1 31.11.100.11011	(=) ===::::	Cost or end-of-year market value
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	<b>*</b>	
	tion answered Yes' to Form 990 scription	), Part IV, line 11d See Form 990, Part X, line 15  (b) Book value
		(5)
<b>Total.</b> (Column (b) must equal Form 990, Part X, col.(B) line		
	rganızatıon answered 'Yes' t	o Form 990, Part IV, line 11e or 11f. See
Form 990, Part X, line 25.  (a) Description of liability	(b) Book value	
Federal income taxes		
ESCROW	4,828,843	
ADV PREMIUMS AND DEPOSITS	20,758,127	
RATE STABILIZATION RESERVE	882,517	
DENTAL SERVICE CLAIMS RESERVES	10,752,217	
OPTION LIABILITY	617,930	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	<b>▶</b> 37,839,634	
2. Liability for uncertain tax positions In Part XIII, prov	ide the text of the footnote to th	ne organization's financial statements that

ADJUSTMENTS

ADJUSTMENTS

PART XII, LINE 4B - OTHER

Par		evenue per Audited Financial Statements With Revenue rered 'Yes' to Form 990, Part IV, line 12a.	per Re	eturn Complete if
1		r support per audited financial statements	1	596,264,854
2	Amounts included on line 1 bu	t not on Form 990, Part VIII, line 12		
а	Net unrealized gains on invest	ments		
b	Donated services and use of fa	icilities 2b	1	
С	Recoveries of prior year grants	2c	1	
d	Other (Describe in Part XIII )		1	
e	Add lines <b>2a</b> through <b>2d</b> .		2e	0
3	Subtract line ${f 2e}$ from line ${f 1}$ .		3	596,264,854
4	Amounts included on Form 99	), Part VIII, line 12, but not on line <b>1</b>		
а	Investment expenses not incl	uded on Form 990, Part VIII, line 7b . 4a 300,543		
b	Other (Describe in Part XIII )	<b>4b</b> 32,539		
c	Add lines <b>4a</b> and <b>4b</b>	<del> </del>	4c	333,082
5		<b>4c.</b> (This must equal Form 990, Part I, line 12)	5	596,597,936
Par		expenses per Audited Financial Statements With Expense swered 'Yes' to Form 990, Part IV, line 12a.	s per	Return. Complete
1	Total expenses and losses per	audited financial statements	1	585,372,785
2	Amounts included on line 1 bu	not on Form 990, Part IX, line 25		
а	Donated services and use of fa	cilities		
b	Prior year adjustments	2b		
c	Otherlosses			
d	Other (Describe in Part XIII )		]	
e	Add lines $2a$ through $2d$		2e	0
3	Subtract line ${f 2e}$ from line ${f 1}$ .		3	585,372,785
4	Amounts included on Form 990	), Part IX, line 25, but not on line <b>1:</b>		
а	Investment expenses not inclu	ided on Form 990, Part VIII, line 7b 4a 300,543	]	
b	Other (Describe in Part XIII )	4b 32,539	]	
c	Add lines <b>4a</b> and <b>4b</b>		4c	333,082
5		d <b>4c.</b> (This must equal Form 990, Part I, line 18)	5	585,705,867
Par	Supplemental Inf	ormation		
Part		Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2 lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to		de any additional
	Return Reference	Explanation		
	X, LINE 2	INCOME TAXES FOOTNOTE DELTA IS EXEMPT FROM FEDERAL IN PROVISIONS OF PUBLIC LAW 99-514, TAX REFORM ACT OF 1986, (C)(IV) AND HAS RECEIVED A FAVORABLE DETERMINATION LETT CODE SECTION 501(C)(4) THE FEDERAL INFORMATION RETURNS 2011, AND 2012 ARE SUBJECT TO EXAMINATION BY THE INTERNATION BY THE BY THE INTERNATION BY THE INTERNATION BY THE INTERNATION BY THE B	ACT SI ER FRO OF DE AL REV	ECTION 1012(C)(4) M THE IRS UNDER LTA FOR 2010, ENUE SERVICE,
PART	XI.LINE 4B - OTHER	REAL ESTATE HOLDING COSTS 184.326 LOSS ON DISPOSAL OF F	ROPER	RTY AND

EQUIPMENT -151,787

REAL ESTATE HOLDING COSTS 184,326 LOSS ON DISPOSAL OF PROPERTY AND EQUIPMENT -151,787
Schedule D (Form 990) 2013

	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

DLN: 93493314013894

OMB No 1545-0047

(Form 990)

Department of the Treasury

Internal Revenue Service

**Schedule J** 

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization DELTA DENTAL OF VIRGINIA

**Employer identification number** 54-0844477

Pa	rt I	Questions Regarding Compensation					
						Yes	No
.a		k the appropiate box(es) if the organization provide Part VII, Section A, line 1a Complete Part III to		ny of the following to or for a person listed in Form vide any relevant information regarding these items			
	<b>∀</b> F	First-class or charter travel	Γ	Housing allowance or residence for personal use			
	₹ T	Travel for companions	$\Gamma$	Payments for business use of personal residence			
	Гт	Tax idemnification and gross-up payments		Health or social club dues or initiation fees			
		Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b		y of the boxes in line 1a are checked, did the organ bursement or provision of all of the expenses descr			1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?					Yes	
3	orgar	cate which, if any, of the following the filing organiza nization's CEO/Executive Director Check all that a by a related organization to establish compensation	appl				
	<u>v</u>	Compensation committee	굣	Written employment contract			
	₽ I	Independent compensation consultant	<u></u>	Compensation survey or study			
	<b>√</b> F	Form 990 of other organizations	<b>▽</b>	Approval by the board or compensation committee			
ŀ		ng the year, did any person listed in Form 990, Part related organization	t V I I	I, Section A, line 1a with respect to the filing organization			
а	Rece	eive a severance payment or change-of-control pay	mer	nt?	4a		Νo
b	Parti	cipate in, or receive payment from, a supplemental	non	equalified retirement plan?	4b	Yes	
C	c Participate in, or receive payment from, an equity-based compensation arrangement?						Νo
	If"Y€	es" to any of lines 4a-c, list the persons and provid	de th	ne applicable amounts for each item in Part III			
	Only	501(c)(3) and 501(c)(4) organizations only must of	com	plete lines 5-9.			
5	Forp	persons listed in Form 990, Part VII, Section A, lin pensation contingent on the revenues of					
а	The	organization?			5a		Νo
b	Anyr	related organization?			5b		Νo
	If"Y€	es," to line 5a or 5b, describe in Part III					
•		ersons listed in Form 990, Part VII, Section A, lin pensation contingent on the net earnings of	e 1 a	, did the organization pay or accrue any			
а	The c	organization?			6a		Νo
b	Anyr	related organization?			6b		Νo
	If"Y€	es," to line 6a or 6b, describe in Part III					
•		ersons listed in Form 990, Part VII, Section A, lin nents not described in lines 5 and 6? If "Yes," desc			7	Yes	
3	Were	any amounts reported in Form 990, Part VII, paid	ora	accured pursuant to a contract that was			
	subje	ect to the initial contract exception described in Re		ations section 53 4958-4(a)(3)? If "Yes," describe			
	ın Pa	rt III			8	Yes	
)		es" to line 8, did the organization also follow the re ion 53 4958-6(c)?	butt	able presumption procedure described in Regulations	9	Yes	

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title	(B) Breakdown o	f W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of	<b>(F)</b> Compensation
	(i) Base (ii) Bonus & (iii) Other reportable compensation compensation		reportable	other deferred compensation	benefits	columns (B)(ı)-(D)	reported as deferred in prior Form 990
See Additional Data Table							

Schedule J (Form 990) 2013

#### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Arso complete this part for any additional morniation										
Return Reference	Explanation									
PART I, LINE 1A	FIRST-CLASS OR CHARTER TRAVEL-WE FOLLOW ADOPTED POLICY FOR BOTH FIRST-CLASS OR CHARTER TRAVEL IN SUMMARY, FIRST-CLASS TRAVEL IS NOT ALLOWED EXCEPT BY SPECIFIC GUIDANCE IN THE T & E POLICY (I E EXCEPTIONALLY LONG FLIGHT, ETC.) TRAVEL FOR COMPANIONS-WE FOLLOW ADOPTED CORPORATE TRAVEL AND ENTERTAINMENT (T&E) POLICY FOR COMPANIONS IN SUMMARY, SPOUSAL TRAVEL IS NOT COVERED UNLESS SPECIFIC CRITERIA IS MET HEALTH OR SOCIAL CLUB DUES-IF ANY, THESE ARE DETERMINED VIA THE COMPENSATION & BENEFITS REVIEW BY THE EXECUTIVE COMPENSATION COMMITTEE OF THE BOARD AS NOTED, THE EXECUTIVE COMPENSATION AND BENEFITS REVIEW IS IN ACCORDANCE WITH THE PROCESS OUTLINED BY THE IRS FOR SETTING REASONABLE COMPENSATION									
PART I, LINE 4B	THE FOLLOWING LUMP SUM PAYMENTS HAVE BEEN INCLUDED IN COLUMN B-III OF SCHEDULE J, PART II THE LUMP SUM PAYMENTS IN 2013 WERE EARNED OVER A PRECEDING MULTI-YEAR PERIOD THE PLAN WAS ESTABLISHED VIA THE EXECUTIVE COMPENSATION COMMITTEE'S COMPENSATION AND BENEFIT REVIEW WHICH IS IN ACCORDANCE WITH THE PROCESS OUTLINED BY THE IRS FOR SETTING REASONABLE COMPENSATION THE PLAN IS IN ACCORDANCE WITH SUPPLEMENTAL NONQUALIFIED DEFERRED COMPENSATION PLANS AS PER IRS SECTION 409(A) THE FOLLOWING AMOUNTS WERE PAID IN 2013 EMPLOYEE AMOUNT DR GEORGE A LEVICKI \$1,800,000 MICHAEL W WISE \$600,000									
PART I, LINE 7	A PORTION OF THE PERSON'S COMPENSATION IS AT RISK PROVIDING KEY METRICS AND GOALS ARE ACHIEVED THE RESPECTIVE PROGRAMS ARE SUBJECT TO THE EXECUTIVE COMPENSATION COMMITTEE'S COMPENSATION AND BENEFIT REVIEW PROCESS WHICH IS IN ACCORDANCE WITH THE PROCESS OUTLINED BY THE IRS FOR SETTING REASONABLE COMPENSATION									
PART I, LINE 8	ANY AMOUNTS SUBJECT TO SUCH REQUIREMENTS WERE REVIEWED IN CONJUNCTION WITH THE EXECUTIVE COMPENSATION COMMITTEE'S COMPENSATION AND BENEFITS REVIEW PROCESS COMPENSATION ACCRUED UNDER THIS PLAN DURING 2013 WAS \$ 316,667									

Schedule J (Form 990) 2013

#### **Additional Data**

Software ID: Software Version:

**EIN:** 54-0844477

Name: DELTA DENTAL OF VIRGINIA

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

DR GEORGE A   (i)   0   0   0   0   0   0   0   0   0	<b>(F)</b> Compensation reported in prior Form			
LEVICKI PRESIDENT         (II)         508,656         132,456         1,807,294         50,000         23,071         2,521,477           PETER V DAVIES III SVP & COO         (II)         389,200 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	prior Form m 990-EZ			
SVP & COO         (II)         0 <t< td=""><td>0</td></t<>	0			
VICE PRESIDENT UNDERWRITING         (II)         0 <th< td=""><td>0</td></th<>	0			
PRESIDENT (II) 0 0 0 0 0 0	0			
	0			
MICHAEL W WISE (1) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0			
CHRISTOPHER PYLE (I) 155,235 0 8,064 0 16,312 179,611 VICE PRESIDENT (II) 0 0 0 0 0	0			
MELISSA KIRSH (I) 38,038 291,890 187 31,675 17,010 378,800 STAFF 0 0 0 0 0 0 0	0			
DUNCAN SHEILS     (I)     63,777     282,950     271     31,775     17,010     395,783       STAFF     (II)     0     0     0     0     0     0	0			
JASON REYNOLDS (I) 39,200 171,761 1,480 30,064 9,554 252,059 STAFF (II) 0 0 0 0 0 0	0			
JOHN WILSON STAFF (I) 34,200 198,288 1,480 19,226 6,387 259,581 0 0 0 0 0	0			
PEGGY SLEBODA (I) 39,200 150,414 246 22,672 16,692 229,224 O 0 0 0 0	0			

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493314013894

# OMB No 1545-0047

#### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

#### **Transactions with Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. ▶Information about Schedule L (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the or DELTA DENTAL OF								Employ	er ident	ificatio	n numbe	er
Part I Exce	ess Benefi	t Transacti	ons (sec	tion 501(c)(	(3) and section	501(c)(4)			44477 ns only	).		
					90, Part IV, line						40b	
	e of dısqualıfı				n disqualified				nsaction		<b>(d)</b> Cor	rected?
			person and organization				•		Yes	No		
												•
												•
												_
												_
												_
2 Enterthe a	amount of tax	incurred by o	rganızatıor	n managers o	r disqualified per	sons during	the yea	r unde	rsectioi	n		
									<b>F</b> \$			
<b>3</b> Enter the a	amount of tax	, if any, on line	e 2, above,	reimbursed b	by the organization	on			<b>F</b> \$			
D. 1 TT 1 T		1/	<del>-</del>		_							
		l/or From			<b>S.</b>   990-EZ, Part V	l.no 20n o	- Fauna C	.O.O. D.	- w + T\/ 1.	26		
					, line 5, 6, or 22	, line 38a, 0	r Form 9	90, P	arciv, II	ne 26,	or II the	
(a) Name of	(b)	(c)	(d) Loa		(e)Original	<b>(f)</b> Balance	<b>(g)</b> In		(h)		(i)Wr	itten
interested	Relationshi	1			principal	due	default?		Approved		agreer	
person	with	loan	organization?		amount		acidare		by			
	organizatio	n							board	i		
									commi	++002		
			То	From	-		Yes	No	Yes	No	Yes	No
			10	110111			163	110	163	+ 140	165	140
					+				1		_	
		-			+ +					1	_	
									-		_	
									1		_	
									-		_	
									1		_	
Total		<b>▶</b> \$										
Part IIII Gra	ants or Ass	sistance Be	enefitting	g Interest	ed Persons.							
					n Form 990, Pa							
(a) Name of ir		(b) Relations			unt of assistance	e <b>(d)</b> Typ	e of ass	istand	:e <b>(e</b>	<b>)</b> Purpo	se of ass	sistance
perso	n	interested pe organi:		ie								
		organi										
						_						
						_						
						_						
						_						

Part IV Business Transactions I Complete if the organizatio			ne 28a - 28h   or 28c		
(a) Name of interested person	(b) Relationship between interested person and the organization	(c) A mount of transaction	(d) Description of transaction	(e) Sh of organiz reven	f zatıon's
				Yes	No
(1) G SPRINKLE III FAMILY DENTISTRY PC	PARTICIPATING DENTIST	261,455	DENTAL CLAIMS		No
(2) ALBERT L PAYNE DDS PC	PARTICIPATING DENTIST	619,215	DENTAL CLAIMS		No
(3) WOLFE & PENN LTD	PARTICIPATING DENTIST	142,175	DENTAL CLAIMS		No
(4) MCILVEEN & FREEDMAN PC	PARTICIPATING DENTIST	228,751	DENTAL CLAIMS		No
(5) REVOLV INC (FORMERLY CORVESTA SERVICES INC)	BROTHER-SISTER ORGANIZATION	l ' '	AFFILIATED SERVICES PROVIDED		No
(6) CORVESTA INC	PARENT-SUBSIDIARY ORGANIZATION	l ' '	AFFILIATED SERVICES PROVIDED		No

#### Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference	Explanation

Schedule L (Form 990 or 990-EZ) 2013

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As Filed Data -

DLN: 93493314013894

OMB No 1545-0047

# **SCHEDULE 0**

(Form 990 or 990-EZ) Department of the Treasury

Internal Revenue Service

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization DELTA DENTAL OF VIRGINIA

Employer identification number

54-0844477

#### 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	
FORM 990, PART VI, SECTION A, LINE 7A	THE MEMBER ELECTS THE BOARD OF DIRECTORS
FORM 990, PART VI, SECTION A, LINE 7B	THE MEMBER VOTES ON QUESTIONS OF MERGER, CONSOLIDATION OR DISSOLUTION OF THE CORPORATION, AND AMENDING THE ARTICLES OF INCORPORATION
FORM 990, PART VI, SECTION B, LINE 11	DIRECTORS ON THE BOARD OF DIRECTORS WILL REVIEW THE DOCUMENT WITH SENIOR MANAGEMENT MEMBER S THE REVIEW WILL BE DOCUMENTED AT THE SUBSEQUENT BOARD MEETING
FORM 990, PART VI, SECTION B, LINE 12C	THE BOARD OF DIRECTORS AND VICE PRESIDENTS COMPLETE CONFLICT OF INTEREST FORMS ANNUALLY
	HE BOARD CHAIRMAN REVIEWS THE DIRECTORS' FORMS, THE NOMINATING COMMITTEE CHAIRMAN REVIEWS
	THE BOARD CHAIRMAN'S FORM AND THE PRESIDENT REVIEWS THE VICE PRESIDENT'S FORMS ALL ARE FILLED IN THE CORPORATE MINUTE BOOK WHICH IS REVIEWED BY OUR AUDITORS AND THE BOIL
FORM 990, PART VI, SECTION B, LINE 15	THE EXECUTIVE COMPENSATION COMMITTEE OF THE BOARD HAS BEEN DELEGATED RESPONSIBILITY FOR SE TTING SENIOR EXECUTIVE COMPENSATION AND BENEFITS THE EXECUTIVE COMPENSATION COMMITTEES M
	EMBERS ARE DDVA OUTSIDE DIRECTORS THEY MUST BE INDEPENDENT OF MANAGEMENT AND FREE OF ANY RELATIONSHIPS THAT, IN THE OPINION OF THE BOARD OF DIRECTORS, WOULD INTERFERE WITH THE EXE
	RCISE OF THEIR INDEPENDENT JUDGEMENT AS COMMITTEE MEMBERS WITH RESPECT TO THE TRANSACTIONS
	AND OTHER MATTERS THAT THEY ARE CALLED UPON TO EVALUATE. THE COMMITTEE HAS ENGAGED AND US
	ES AN OUTSIDE, INDEPENDENT SENIOR EXECUTIVE COMPENSATION EXPERT TO ASSIST IN ESTABLISHING SENIOR EXECUTIVE COMPENSATION AND BENEFITS THE OUTSIDE CONSULTANT PROVIDES, AMONG OTHER I
	NFORMATION AND ADVICE, COMPARABLE DATA (FORM 990 AND OTHER COMPENSATION STUDIES) OF PEER O
	RGANIZATIONS THIS COMMITTEE MEETS BETWEEN 3 AND 4 TIMES PER YEAR MINUTES OF ALL MEETINGS ARE KEPT IN ACCORDANCE WITH IRS GUIDELINES
FORM 990, PART VI, SECTION C, LINE 19	THE APPLICABLE FORMS ARE AVAILABLE FOR PUBLIC INSPECTION VIA REQUEST AND REGULATORY FILINGS
FORM 990, PART XI, LINE 9	SURPLUS TRANSFER TO HOLDING COMPANY -8,000,000 REALIZED LOSSES FROM SALES OF MARKETABLE SECURITIES 67,688
FORM 990, PART XII, LINE 2C	THERE HAVE BEEN NO CHANGES TO DELTA DENTAL OF VIRGINIA'S OVERSIGHT PROCESS OF THE AUDIT OR ITS SELECTION OF AN INDEPENDENT AUDITOR

#### DLN: 93493314013894

2013

OMB No 1545-0047

Open to Public Inspection

# **SCHEDULE R** (Form 990)

# **Related Organizations and Unrelated Partnerships**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990. ► See separate instructions.

► Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Department of the Treasury Internal Revenue Service Name of the organization

DELTA DENTAL OF VIRGINIA

**Employer identification number** 54-0844477

Part I Identification of Disregarded Entities Compl	ete if the organization a	inswered "Yes" on	Form 990, Par	t IV, line 33.				
( <b>a)</b> Name, address, and EIN (ıf applıcable) of dısregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income E	<b>(e)</b> End-of-year assets	С	<b>(f)</b> Direct controlling entity		
Part II Identification of Related Tax-Exempt Organ or more related tax-exempt organizations during	the tax year.	ne organization an	swered "Yes" o	on Form 990, P	Part IV,	line 34 because it	: had or	ne
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code sect	on Public charity (if section 50	y status 1(c)(3))	<b>(f)</b> Direct controlling entity	Section (13) co	
(1) CORVESTA INC	HOLDING COMPANY	VA	501(C)(4)				Yes	No No
4818 STARKEY ROAD ROANOKE, VA 240188542						N/A		
20-5945158 (2) DELTA DENTAL OF VIRGINIA FOUNDATION 4818 STARKEY ROAD	PROMOTION AND ADVANCEMENT OF ORAL HEALTH FOR THE PEOPLE OF VA	VA	501(C)(3)	LINE 11A, I		DELTA DENTAL OF VIRGINIA		No
ROANOKE, VA 240188542 45-3230862	VO.							igspace
								_
For Demonstrate Deduction Act Nation and the Treatment in the Form CO						Cabadula B (Fare	000) 3	

because it had one or more	d Organizations Taxable a e related organizations treate	ed as a par	tnership	during	the	tax year									
(a) Name, address, and f related organization		<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direc controll entity	t Ing	(e) Predomina Income(related unrelated excluded f tax under sections 5	ated, d, rom er	<b>(f)</b> Share of total income			rtionate	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene mana part	ral or aging	<b>(k)</b> Percentage ownership
						514)				Yes	No		Yes	No	
line 34 because it had one o	d Organizations Taxable a or more related organization	ns treated a	s a cor			trust dur		he tax ye	ar.	wered				Part	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c Leg dom (state or coun	al ıcıle foreıgn			( <b>d)</b> t controlling entity	(C co	(e) e of entity rp, S corp, r trust)	<b>(f)</b> Share of total Income	l Share	(g) e of end year assets	-of- Percer owner	ıtage		(i) ection 512 (b)(13) controlled entity?
1) ONEMIND HEALTH (OMH) 1818 STARKEY ROAD ROANOKE, VA 240188542	CLEARINGHOUSE SERVICES PROVIDED TO DENTAL OFFICES	VA			N/A		С								Yes No
20-4203105 (2) CORVESTA SOFTWARE SOLUTIONS PVT LTD 1818 STARKEY ROAD ROANOKE, VA 240188542	PROVIDES SOFTWARE DEVELOPMENT, PROGRAMMING & PRODUCTION OF COMPUTER SOFTWARE	IN			N/A		С								No
(3) REVOLV INC 1818 STARKEY ROAD ROANOKE, VA 240188542 27-1018474	PROVIDES TPA SERVICES TO DENTAL INSURANCE COMPANIES	VA			N/A		С								No
(4) CORVESTA LIFE INSURANCE COMPANY INC 1818 STARKEY ROAD ROANOKE, VA 240188542	PROVIDES LIFE INSURANCE COVERAGE	AZ			N/A		С								No
36-0201136															

(4) CORVESTA INC

(5) CORVESTA INC

Part V	<b>Transactions With Related Organizations</b> Complete if the organization a	answered "Yes" on Fo	orm 990, Part IV, lın	e 34, 35b, or 36.				
Note	Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	No	
<b>1</b> During	the tax year, did the organization engage in any of the following transactions with one or mo	ore related organizatior	ns listed in Parts II-IV?	•				
<b>a</b> Rec	eipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		No	
<b>b</b> Gift	, grant, or capital contribution to related organization(s)				1b	Yes		
<b>c</b> Gıft,	grant, or capital contribution from related organization(s)				1c		No	
<b>d</b> Loa	ns or loan guarantees to or for related organization(s)				1d		No	
<b>e</b> Loa	ns or loan guarantees by related organization(s)				1e		No	
<b>f</b> Divi	dends from related organization(s)				1f		No	
<b>g</b> Sale	g Sale of assets to related organization(s)							
<b>h</b> Pur	chase of assets from related organization(s)				1h		No	
i Excl	nange of assets with related organization(s)				<b>1</b> i		No	
<b>j</b> Leas	se of facilities, equipment, or other assets to related organization(s)				1j		No	
<b>k</b> Lea:	se of facilities, equipment, or other assets from related organization(s)				1k		No	
I Performance of services or membership or fundraising solicitations for related organization(s)							No	
<b>m</b> Perf	ormance of services or membership or fundraising solicitations by related organization(s)				1m		No	
<b>n</b> Shar	ing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	Yes		
<b>o</b> Sha	ring of paid employees with related organization(s)				10		No	
<b>p</b> Reir	mbursement paid to related organization(s) for expenses				1p	Yes		
<b>q</b> Reir	mbursement paid by related organization(s) for expenses				1q		No	
r Oth	er transfer of cash or property to related organization(s)				1r	Yes		
<b>s</b> Oth	er transfer of cash or property from related organization(s)				<b>1</b> s		No	
2 Ifth	e answer to any of the above is "Yes," see the instructions for information on who must com	· · · · · · · · · · · · · · · · · · ·	g covered relationships	and transaction thres	holds			
	(a) Name of related organization	<b>(b)</b> Transaction type (a-s)	(c) Amount involved	Method of determi	( <b>d)</b> ning amount	involved	I	
(1) DELTA D	ENTAL OF VIRGINIA FOUNDATION	В	406,250	FAIR MARKET VALUE				
(2) CORVES	TA INC	R	8,000,000	FAIR MARKET VALUE				
(3) CORVES	TA INC	Р	14,597,304	FAIR MARKET VALUE				

434,814 FAIR MARKET VALUE

217,509 FAIR MARKET VALUE

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships															
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	(e) Are all partners section 501(c)(3) organizations?		e) (f) partners Share of		(f) (g) Share of Share of total end-of-ye	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V/UBI amount in box 20 of Schedule K-1 (Form 1065)	managing partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No			
									_		1	1	l		
			I		1				-	1					

Schedule R (Form 990) 2013

#### Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

Schedule R (Form 990) 2013