Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

▶ Do not enter social security numbers on this form as it may be made public

 \blacktriangleright Information about Form 990 and its instructions is at $\underline{www.IRS.gov/form990}$

DLN: 93493149008015 OMB No 1545-0047

Open to Public Inspection

11,338,510

35,059,647

12,938,013

32,914,439

Form 990
%

Department of the Treasury Internal Revenue Service

\ Fo	rthe 2	2014 calendar year, or tax year beginning 01-01-2014 , and ending 12-31-2014				
Che	eck if ap	pplicable C Name of organization DELTA DENTAL PLAN OF SOUTH DAKOTA			-	tification number
	ress ch			46-0	309258	
_	ne char					
	ıal retur	Number and street (or P O box if mail is not delivered to street address) Room/suite	<u> </u>	E Teleph	one numb	er
– Fina retu		ninated PO BOX 1157		(605)	224-73	345
– _{Am}	ended r					
– App	lication	PIERRE, SD 57501 pending		G Gross	receipts \$	135,395,374
		F Name and address of principal officer SCOTT JONES PO BOX 1157 PIERRE, SD 57501		Is this a group subordinates?		for □Yes ☑ No □Yes □ No
			11(0)	included?	mates	j fesj No
Tax	k-exem	npt status		If "No," attach	nalıst (see instructions)
W	ebsite	: ► WWW DELTADENTALSD COM	H(c)	Group exemp	tion num	ıber ►
C Form	n of ora	ganization	, ` ´	ar of formation 19	063 M 0	State of legal domicile SD
	rt I	Summary	L 100	ar or rollination 1.	703 IN S	state of legal doffficile 3D
Acumines & Governance	2 (3 N 4 N 5 T	Check this box if the organization discontinued its operations or disposed of Number of voting members of the governing body (Part VI, line 1a)			3 4 5 6	15 15 80
•		Total unrelated business revenue from Part VIII, column (C), line 12			7a	2,170,589
	ьſ	Net unrelated business taxable income from Form 990-T, line 34			7b	0
				Prior Year		Current Year
_	8	Contributions and grants (Part VIII, line 1h)			0	0
Revenue	9	Program service revenue (Part VIII, line 2g)		99,027,	615	122,355,318
e Aei	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		2,531,	287	937,616
ш.	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		2,031,	614	2,158,563
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)		103,590,	516	125,451,497
	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)		2,576,		2,847,871
	14	Benefits paid to or for members (Part IX, column (A), line 4)			0	0
\$2	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)		4,309,	655	5,172,298
1)SE	16a	Professional fundraising fees (Part IX, column (A), line 11e)			0	0
Expenses	ь	Total fundraising expenses (Part IX, column (D), line 25) 🗠				
ш	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		94,220,	092	118,185,471
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)		101,106,	-	126,205,640
	19	Revenue less expenses Subtract line 18 from line 12		2,484,		-754,143
ssec or Jafances			+	jinning of Curre Year		End of Year
3.4	20	Total assets (Part X, line 16)		46,398,	157	45,852,452

Net assets or fund balances $\,$ Subtract line 21 from line 20 $\,$. $\,$. Signature Block

Under penalties of perjury, I declare that I have examined this return, including my knowledge and belief, it is true, correct, and complete Declaration of prepar preparer has any knowledge

Sign Here Signature of officer SCOTT JONES PRESIDENT & CEO

Paid Preparer **Use Only**

21

22

Print/Type preparer's name LAURIE HANSON

Preparer's signature LAURIE HANSON

Firm's name FIDE BAILLY LLP

Type or print name and title

Firm's address ► 200 EAST 10TH ST PO BOX 5125 SIOUX FALLS, SD 571175125

May the IRS discuss this return with the preparer shown above? (see instructio

For Paperwork Reduction Act Notice, see the separate instructions.

4d Other program services (Describe in Schedule O)
(Expenses \$ including grants of \$) (Revenue \$)

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Νo
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 😼	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV^{\square}	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X^{\bullet}	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If</i> "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and $11e^{\gamma}$ If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than $$25,000$ in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section $512(b)(13)$?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm 99 0	(2014)

art v				_
	Check if Schedule O contains a response or note to any line in this Part V		Yes	.] No
la Fn	iter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 3,449		res	INO
	iter the number of Forms W-2G included in line 1a Enter -0 - if not applicable 1b	_		
	d the organization comply with backup withholding rules for reportable payments to vendors and reportable	1		
ga	ming (gambling) winnings to prize winners?	1 c	Yes	
Τa	Iter the number of employees reported on Form W-3, Transmittal of Wage and x Statements, filed for the calendar year ending with or within the year covered this return			
	at least one is reported on line 2a, did the organization file all required federal employment tax returns?	1		
	te. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
a Di	d the organization have unrelated business gross income of \$1,000 or more during the year?	За	Yes	
	"Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation in Schedule O</i>	3b	Yes	
	any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	er, a financial account in a foreign country (such as a bank account, securities account, or other financial count)?	4a		No
If	"Yes," enter the name of the foreign country			
	e instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts BAR)			
-	as the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	d any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	"Yes," to line 5a or 5b, did the organization file Form 8886-T?	100		
. 11	. ee, to the built of an end organization meronin occurring in the first of the first occurring to the first occur	5с		
or	es the organization have annual gross receipts that are normally greater than \$100,000, and did the ganization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
we	"Yes," did the organization include with every solicitation an express statement that such contributions or gifts are not tax deductible?	6 b		
	ganizations that may receive deductible contributions under section 170(c).	l _		
se	d the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and rvices provided to the payor?	7a		
	"Yes," did the organization notify the donor of the value of the goods or services provided? d the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to	7b		
file	e Form 8282?	7c		
1 11	"Yes," indicate the number of Forms 8282 filed during the year	_		
	d the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit ntract?	7e		
Dı	d the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
	the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as quired?	7g		
	the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a rm 1098-C?	7h		
Dι	onsoring organizations maintaining donor advised funds. d a donor advised fund maintained by the sponsoring organization have excess business holdings at any time ring the year?	8		
D I	d the sponsoring organization make any taxable distributions under section 4966?	9a		
	d the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
	ction 501(c)(7) organizations. Enter			
Ιn	itiation fees and capital contributions included on Part VIII, line 12 10a			
	ross receipts, included on Form 990, Part VIII, line 12, for public use of club cilities			
Se	ction 501(c)(12) organizations. Enter			
Gr	oss income from members or shareholders			
	oss income from other sources (Do not net amounts due or paid to other sources ainst amounts due or received from them)			
	ction 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	"Yes," enter the amount of tax-exempt interest received or accrued during the ar			
Se	ction 501(c)(29) qualified nonprofit health insurance issuers.			
	the organization licensed to issue qualified health plans in more than one state? Ite. See the instructions for additional information the organization must report on Schedule O	13a		
	which the amount of reserves the organization is required to maintain by the states			
	which the organization is licensed to issue qualified health plans	_		
Dı	d the organization receive any payments for indoor tanning services during the tax year?	14a	<u> </u>	No
h If	"Yes" has it filed a Form 720 to report these payments? If "No" provide an explanation in Schedule O	14b		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		Νο
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b		No
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal R	evenu	ie Cod	e.)
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
C	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	O ther officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
Ь	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website. Another's website. Upon request. Other (explain in Schedule O)			

- Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- 20 State the name, address, and telephone number of the person who possesses the organization's books and records ►KIRBY SCOTT

PO BOX 1157

PIERRE, SD 57501 (605) 224-7345

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0 - in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

	Т						1			
(A) Name and Title	(B) A verage hours per week (list any hours for related			one bot rect	not box h an or/tr	check , unle n office rustee	ess er	(D) Reportable compensation from the organization (W- 2/1099-	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Ke) emplojee	Highest compensated employee	Former	MISC)	MISC)	organization and related organizations
(1) DALE GIBSON DDS	2 00	×		х				11,350	0	0
CHAIR (2) PAUL REZICH DDS	1 00									
VICE CHAIR	1 00	x		Х				7,600	0	0
(3) GREG GERTSEN DDS	1 00									
SECRETARY	0 00	Х		Х				6,700	0	0
(4) JOHN CLAUSEN	2 00	x		x				10.700	0	0
TREASURER	1 00							10,700	0	
(5) MONTY BECHTOLD DDS	1 00	l x						3,600	0	0
DIRECTOR	1 00							,		
(6) STEVE CULHANE	1 00	×						6,500	0	0
DIRECTOR (7) JEFF FEIOCK DDS	1 00									
DIRECTOR	0 00	X						6,500	0	0
(8) G VERNE GOODSELL	1 00	x						5,500	0	0
DIRECTOR	0 00									_
(9) GREG HANSON DDS DIRECTOR	1 00	×						6,500	0	0
(10) PAT HERMANSON DDS	1 00	х						6,500	0	0
DIRECTOR (11) MARY HITZEMANN	0 00									
DIRECTOR	0 00	x						7,500	0	0
(12) ELLEN LEE	1 00									
DIRECTOR	0 00	х						6,500	0	0
(13) ANLEE ROLA DDS DIRECTOR	1 00	х						6,500	0	0
(14) JIM RUSSELL	1 00	х						7,700	0	0
DIRECTOR	0 00							,		
										Form 990 (2014)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) A verage hours per week (list any hours for related	more pers and	than on is	one bot rect	not bo: h ar	chec x, unlo n offic rustee	ess er e)	(D) Reportable compensation from the organization (W- 2/1099-	(E) Reportable compensation from related organizations (W- 2/1099-	Estir amount compe fron	F) nated of other nsation the
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Ke) emplojee	Highest compensated employee	Former	MISC)	MISC)	and re	elated zations
. ,	FHANE CRUMP DDS	1 00	х						6,500	ı	0	0
DIREC	CTOR SCOTT JONES	1 00 40 00					<u> </u>		,			
·					×				659,163	1	0	290,068
	DENT & CEO KIRBY SCOTT	1 00 40 00					\vdash					
	PRESIDENT-FINANCE	1 00			×				173,452	ı	0	27,770
(18)	GENE TETZLAFF	40 00				.						
	NFO TECHNICIAN	1 00				Х		L	162,856		0	36,851
VP - 0	MICK HECKENLAIBLE DPERATIONS	40 00 1 00				х			172,313		0	38,080
	EFF MILLER	40 00				х			165,733	ı	0	41,049
	JNDERWRITING VANCE ORSBON	1 00 40 00										
·····	PROF RTNS	1 00					х		134,408	1	0	23,876
	CONNIE HALVERSON	20 00										
	PUBLIC RELATIONS	20 00					X		125,928	ı	0	36,992
(23)	GARY BJERRUM	0 00					\ ,		142,000			20 520
DENT	IST	40 00					Х		142,889		0	30,529
(24)	CARRIE MIKKONEN	0 00					l x		108,199		0	18,215
	RAM MANAGER	40 00				<u> </u>	<u> </u>		,			
	SARA GREEN	40 00					x		102,885	1	0	27,628
1 b	Sub-Total	0 00					<u> </u> ≽					
C	Total from continuation sheets to Part	VII. Section A		•	•		▶ ⊢					
d	Total (add lines 1b and 1c)	-			•		▶ ⊢		2,053,976	0		571,058
2	Total number of individuals (including b \$100,000 of reportable compensation)	ut not limited to			ed al	oove	e) who	rec	eived more than			
											Yes	No
3	Did the organization list any former offi on line 1a? <i>If "Yes," complete Schedule J</i>	for such individ	ual .	•	•	•	•			3	3	No
4	For any individual listed on line 1a, is the organization and related organizations of individual									om the	Yes	
5	Did any person listed on line 1a receive services rendered to the organization?								d organization or in	ndividual for	;	No
<u>Se</u>	ction B. Independent Contractor Complete this table for your five highes compensation from the organization Re	t compensated										r
		(A) usiness address								(B) on of services	(C) :nsation
	Total number of independent contractors \$100,000 of compensation from the orga		not lim	ited t	o th	ose	liste	d ab	ove) who received	more than		

rants nounts	1a b c
Giffis, G ilar Am	d
ıtions, er Sim	e f
Contributions, Gifts, Grants and Other Similar Amounts	c d e f g h
исе Вел	b c
Program Serwice Revenue	a e f
Prog	g 3
	2a b c d e f g 3
	6a b
	C
	и 7а
	b
	c d
ıne	8a
Rever	
Other	b c 9a
	b c
	10a
	b c
	11a
	b c
	d
	e

Part V	πі	Statement o						
		Check If Sched	ule O contains a respoi	nse or note to any li	ne in this Part VIII (A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
တည	1a	Federated cam	paigns 1a					
Contributions, Gifts, Grants and Other Similar Amounts	ь	Membership du	ıes 1b					
6r.	С	Fundraising ev	ents 1c					
ffs, ⊏A	d	Related organiz	zations 1d					
ig i≝		Government grant						
ns, Sin	е	_			ļ			
atio er	f	All other contribute similar amounts no	ons, gifts, grants, and 1f ot included above					
ē	g		ons included in lines	į	į	į		
ng n	h	1a-1f \$ Total. Add line:	s 1a-1f					
ة ت		Total: Add line		· · · · •				
en		DDEMENT FARMED		Business Code				
Program Serwce Revenue	2a	PREMIUM EARNED		812900	122,006,756			
2 <u>2</u>	b	MISCELLANEOUS		900099	348,562	348,562		
Š နှ	C							
ķ	d							
Ë	e	A II a tha a a a a a a a						
Ş	f	All other progra	am service revenue					
	g	Total. Add line:	s 2a – 2f		122,355,318			
	3		ome (including dividen ar amounts)		1,268,441			1,268,441
	4		stment of tax-exempt bond					
	5	Royalties .		▶				
			(ı) Real	(II) Personal				
	6a	Gross rents	38,700					
	b	Less rental expenses	50,726					
	С	Rental income or (loss)	-12,026					
	d		me or (loss)		-12,026			-12,026
			(ı) Securities	(II) O ther				
	7a	Gross amount from sales of assets other than inventory	9,562,326					
	ь	Less cost or other basis and	9,893,151					
		sales expenses	, ,					
	C	Gain or (loss)	-330,825		220 025			220 025
	d		ss)		-330,825			-330,825
Other Revenue	8a	events (not inc	luding s reported on line 1c)					
T er	ь	Less directiev	penses b					
₹	c		(loss) from fundraising	events 🛌				
	9a	Gross income f See Part IV, lir	from gaming activities ne 19 a					
	ь	Less direct ex	penses b					
	c		(loss) from gamıng actı					
	10a	Gross sales of	ınventory, less					
		returns and allo	owances .	<u> </u>				
	p.	1	a					
	b		oods sold b (loss) from sales of inv	entory -				
	۲	Miscellaneou		Business Code				
	11a		T SERVICE FEES	541610	2,170,589		2,170,589	
	ь		. JERVICE ILLS		· •			
	d	All other reven	ue					
	e		s 11a-11d	🕨				
					2,170,589			
	12	rocar revenue.	See Instructions .	· · · · 🕨	125,451,497	122.355.318	2,170,589	925,590

orm	990 (2014)				Page 10
	IX Statement of Functional Expenses				
Section	on 501(c)(3) and 501(c)(4) organizations must complete all columns All	other organizati	ons must compl	ete column (A)	
	Check if Schedule O contains a response or note to any line in this	Part IX			<u> </u>
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	2,847,871	2,847,871		
2	Grants and other assistance to domestic individuals See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	1,872,485		1,872,485	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	1,571,390		1,571,390	
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	963,312		963,312	
9	Other employee benefits	526,378		526,378	
10	Payroll taxes	238,733		238,733	
11	Fees for services (non-employees)				
а	Management				
ь	Legal	6,691		6,691	
c	Accounting	53,241		53,241	
d	Lobbying	,		,	
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
a	Other (If line 11g amount exceeds 10% of line 25, column (A)				
	amount, list line 11g expenses on Schedule O)	174,301		174,301	
12	Advertising and promotion	241,424		241,424	
13	Office expenses	425,290		425,290	
14	Information technology	14,809		14,809	
15	Royalties				
16	Occupancy	60,181		60,181	
17	Travel	62,788		62,788	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	195,036		195,036	
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	367,901		367,901	
23	Insurance	50,719		50,719	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	CLAIMS INCURRED	112,466,180	112,466,180		
b	MANAGEMENT SERVICE EXPE	2,170,589		2,170,589	
c	COMMISSIONS	967,149		967,149	
d	PREMIUM TAXES	507,719		507,719	
e	All other expenses	421,453		421,453	
25	Total functional expenses. Add lines 1 through 24e	126,205,640	115,314,051	10,891,589	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)				

Part X	Balance Sheet
	Check if Schedule O

Par	tΧ	Check if Schedule O contains a response or note to any line in t	thıs Pa	rt X			
		· · · · · ·			(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing			2,832		8,555
	2	Savings and temporary cash investments			4,584,316		3.316.289
	3	Pledges and grants receivable, net			.,,551,515	3	5,0.0,200
	4	Accounts receivable, net			9,550,343		8,107,044
	5	Loans and other receivables from current and former officers, demployees, and highest compensated employees Complete Paschedule L	lirectoi art II o	rs, trustees, key f	0,000,040		9,107,044
	6	Loans and other receivables from other disqualified persons (a 4958(f)(1)), persons described in section 4958(c)(3)(B), and and sponsoring organizations of section 501(c)(9) voluntary elorganizations (see instructions) Complete Part II of Schedule		6			
	7	Notes and loans receivable, net				7	
ď	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			109,179		109,674
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D		6,837,933	*		100,011
	Ь	Less accumulated depreciation	10b	2,468,955	4,622,731	10c	4,368,978
	11	Investments—publicly traded securities	٠		27,291,070	11	29,645,373
	12	Investments—other securities See Part IV, line 11		12			
	13	Investments—program-related See Part IV, line 11		13			
	14	Intangible assets		14			
	15	Other assets See Part IV, line 11			237,686		296,539
	16	Total assets. Add lines 1 through 15 (must equal line 34) .			46,398,157		45,852,452
	17	Accounts payable and accrued expenses			2,804,008		3,088,186
	18	Grants payable	_,551,555	18	5,000,100		
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities	• •			20	
	21	Escrow or custodial account liability Complete Part IV of Sche				21	
lities	22	Loans and other payables to current and former officers, direct key employees, highest compensated employees, and disquali		21			
Liabiliti		persons Complete Part II of Schedule L				22	
Ë	23	Secured mortgages and notes payable to unrelated third partie				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to rela and other liabilities not included on lines 17-24) Complete Pa	ted thu	rd parties,			
		D			8,534,502	25	9,849,827
	26	Total liabilities. Add lines 17 through 25			11,338,510	26	12,938,013
ces		Organizations that follow SFAS 117 (ASC 958), check here ► lines 27 through 29, and lines 33 and 34.	and	complete			
lan	27	Unrestricted net assets				27	
Fund Balance	28	Temporarily restricted net assets				28	
Ξ	29	Permanently restricted net assets			29		
or Ful		Organizations that do not follow SFAS 117 (ASC 958), check h complete lines 30 through 34.	ere ►	▽ and			
	30	Capital stock or trust principal, or current funds			35,059,647	30	32,914,439
Assets	31	Paid-in or capital surplus, or land, building or equipment fund			0	31	0
As	32	Retained earnings, endowment, accumulated income, or other f	unds		0	32	0
Net	33	Total net assets or fund balances			35,059,647	33	32,914,439
~	34	Total liabilities and net assets/fund balances			46,398,157	34	45,852,452
	1						Form 000 (2014)

Pai	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		125,4	51,497
2	Total expenses (must equal Part IX, column (A), line 25)	2		126,2	205,640
3	Revenue less expenses Subtract line 2 from line 1	3			754,143
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			59,647
5	Net unrealized gains (losses) on investments	5			391,065
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		32,9	914,439
Par	t XIII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				. Г
				Yes	No
1	Accounting method used to prepare the Form 990			10	
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both	wed o	n		
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both	rate			
	▼ Separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh audit, review, or compilation of its financial statements and selection of an independent accountant?	t of th	1e 2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	1			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	9	За	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b	Yes	

DLN: 93493149008015

OMB No 1545-0047

Open to Public Inspection

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements ► Complete if the organization answered "Yes," to Form 990,

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number Name of the organization DELTA DENTAL PLAN OF SOUTH DAKOTA 46-0309258 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Protection of natural habitat Preservation of a certified historic structure □ Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year -_ Number of states where property subject to conservation easement is located ▶_ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included in Form 990, Part VIII, line 1

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

(ii) Assets included in Form 990, Part X

Assets included in Form 990, Part X

Revenue included in Form 990, Part VIII, line 1

Part	Organizations Maintaining Co	llections of Art, F	listor	ical Tı	easu	<u>ires, or Oth</u>	<u>er Similar Ass</u>	ets (continued)
3	Using the organization's acquisition, access collection items (check all that apply)	ion, and other records,	check			_	_	fits
а	Public exhibition	(ı [Loan	orexc	hange program	s	
b	Scholarly research	•	• 「	Othe	r			
c	Preservation for future generations							
4	Provide a description of the organization's co Part XIII	ollections and explain	now the	y furthe	er the o	organization's e	exempt purpose in	
5	During the year, did the organization solicit							
Dar	assets to be sold to raise funds rather than t t IV Escrow and Custodial Arrang	·					<u> </u>	Yes No
Fell	Part IV, line 9, or reported an an					ii alisweleu	165 (0101111 99	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ian or other intermedia	ary for	contribu	itions	or other assets		Yes No
b	If "Yes," explain the arrangement in Part XII	I and complete the fol	lowing	table				
							Amo	ount
С	Beginning balance					1c		
d	Additions during the year					1d		
е	Distributions during the year					1e		
f	Ending balance					1f		
2a	Did the organization include an amount on Fo	orm 990, Part X, line 2	1, for e	scrow	rcust	odıal account l	iability?	Yes No
ь	If "Yes," explain the arrangement in Part XII	I Check here if the ex	planat	ion has	been p	provided in Par	XIII	<u></u>
Pa	rt V Endowment Funds. Complete							
1.	Beginning of year balance	(a)Current year	(b) Prior	year	b (c)⊺	wo years back (c)Three years back (e) Four years back
1a b	Contributions							
c	Net investment earnings, gains, and losses							
d	Grants or scholarships							
е	Other expenditures for facilities and programs							
f	Administrative expenses							
g	End of year balance							
2	Provide the estimated percentage of the curi	rent vear end balance	line 1	ı. colum	ın (a))	held as		
_ a	Board designated or quasi-endowment		= 2	,,	(=//			
ь	Permanent endowment -							
c	Temporarily restricted endowment ▶							
	The percentages in lines 2a, 2b, and 2c sho	uld equal 100%						
3a	Are there endowment funds not in the posses		on that	are hel	d and a	admınıstered fo	r the	
	organization by							Yes No
	(i) unrelated organizations						3a(i)	
b	(ii) related organizations						3a(ii)	<u>) </u>
4	Describe in Part XIII the intended uses of th	·					30	<u> </u>
_	t VI Land, Buildings, and Equipme				n ansv	wered 'Yes' to	Form 990, Par	t IV, line
	11a. See Form 990, Part X, line							
	Description of property			ı) Cost or sıs (ınves		(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a	Land					397,37	1	397,371
b	Buildings					4,715,35	1,262,497	3,452,854
c	Leasehold improvements							
d I	Equipment					1,725,21	1 1,206,458	518,753
e	Other					1		
	I. Add lines 1a through 1e <i>(Column (d) must e</i>							

Part VII Investments—Other Securities. Con See Form 990, Part X, line 12.	nplete if the organization	answered 'Yes' to For	m 990, Part IV, line 11b.
(a) Description of security or category (including name of security)	(b)Book value	(c) Method of va Cost or end-of-year	
(1)Financial derivatives			
(2)Closely-held equity interests Other			
Other			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	<u> </u>		
Part VIII Investments—Program Related. Co	mplete if the organization	 n answered 'Yes' to Fo	rm 990, Part IV, line 11c.
See Form 990, Part X, line 13.			
(a) Description of investment	(b) Book value	(c) Method of va	
		, , , , , , , , , , , , , , , , , , , ,	
Total (Column (h) must equal Form COO, Part V, col (P) line 12.)	<u> </u>		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) Part IX Other Assets. Complete if the organization		」),Part IV,line 11d See F	Form 990, Part X, line 15
(a) Descri			(b) Book value
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15			
Part X Other Liabilities. Complete if the orga	nızatıon answered 'Yes' t	o Form 990, Part IV, l	ine 11e or 11f. See
Form 990, Part X, line 25. (a) Description of liability	(b) Book value		
Federal income taxes	.,		
UNPAID CLAIMS AND CLAIMS INCURRED BUT NOT			
REPORTED	4,945,740		
UNPAID CLAIMS ADJUSTMENT EXPENSES	414,900		
COST PLUS GROUP DEPOSITS	74,100		
DEFERRED PREMIUMS	1,460,771		
SUPPLEMENTAL RETIREMENT PLAN LIABILITY	2,954,316		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	9,849,827		
2 Liability for uncertain tax positions. In Part XIII. provide	•		-+-+

Par	Reconciliation of Revenue per Audited Financial Statements With Revenue per the organization answered 'Yes' to Form 990, Part IV, line 12a.	per F	Return Complete if
1	Total revenue, gains, and other support per audited financial statements	1	123,331,634
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains (losses) on investments		
ь	Donated services and use of facilities		
c	Recoveries of prior year grants	i	
d	Other (Describe in Part XIII)	i	
e	Add lines 2a through 2d	2e	-2,170,589
3	Subtract line 2e from line 1	3	125,502,223
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		, ,
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a	i	
ь	Other (Describe in Part XIII)	i	
С	Add lines 4a and 4b	4c	-50,726
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	125,451,497
Part	Reconciliation of Expenses per Audited Financial Statements With Expenses if the organization answered 'Yes' to Form 990, Part IV, line 12a.	s per	Return. Complete
1	Total expenses and losses per audited financial statements	1	124,085,777
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
C	Other losses		
d	Other (Describe in Part XIII) 2d 50,726		
e	Add lines 2a through 2d	2e	50,726
3	Subtract line 2e from line 1	3	124,035,051
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII)	1	
c	Add lines 4a and 4b	4c	2,170,589
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	126,205,640
Par	XIII Supplemental Information		•
Prov	ude the descriptions required for Part II lines 3 5 and 9 Part III lines 1a and 4 Part IV lines 1b and 2	o.	

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Return Reference	Explanation
PART X, LINE 2	THE COMPANY HAS BEEN DETERMINED TO BE EXEMPT FROM FEDERAL INCOME TAX UNDER SECTION 501(C)(4) OF THE INTERNAL REVENUE CODE, EXCEPT FOR UNRELATED BUSINESS INCOME ACCOUNTING STANDARDS PRESCRIBE A RECOGNITION THRESHOLD OF MORE LIKELY THAN NOT, AND A MEASUREMENT ATTRIBUTE FOR ALL TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN ON A TAX RETURN, IN ORDER FOR THOSE TAX POSITIONS TO BE RECOGNIZED IN THE FINANCIAL STATEMENTS AT DECEMBER 31, 2014, THE COMPANY BELIEVES THAT THERE ARE NO UNCERTAIN TAX POSITIONS OR LIABILITIES, OR INTEREST AND PENALTIES ASSOCIATED WITH UNCERTAIN TAX POSITIONS IF THE COMPANY HAD INTEREST AND PENALTIES RELATED TO UNCERTAIN TAX POSITIONS, IT WOULD BE ACCOUNTED FOR AS A COMPONENT OF INCOME TAX EXPENSE IN ACCORDANCE WITH THE APPLICABLE STATUTE OF LIMITATIONS, THE COMPANY'S TAX RETURNS COULD BE AUDITED BY THE INTERNAL REVENUE SERVICE FOR THE YEARS ENDED DECEMBER 31, 2011 TO 2014
PART XI, LINE 2D - OTHER ADJUSTMENTS	EXPENSES RECORDED IN REVENUE ON FINANCIAL STATEMENTS -2,170,589
PART XI, LINE 4B - OTHER ADJUSTMENTS	RENTAL EXPENSES RECORDED IN EXPENSES ON FINANCIAL STATEMENTS -50,726
PART XII, LINE 2D - OTHER ADJUSTMENTS	RENTAL EXPENSES RECORDED IN EXPENSES ON FINANCIAL STATEMENTS 50,726
PART XII, LINE 4B - OTHER ADJUSTMENTS	EXPENSES RECORDED IN REVENUE ON FINANCIAL STATEMENTS 2,170,589

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Part XIII Supplemental Information	on (continued)	
Return Reference	Explanation	
l		
-		

Schedule D (Form 990) 2014

DLN: 93493149008015

OMB No 1545-0047

Grants and Other Assistance to Organizations, Governments and Individuals in the United States Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

Open to Public **Inspection**

Department of the Treasury Internal Revenue Service

Schedule I

(Form 990)

Attach to Form 990. ▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization Employer identification number DELTA DENTAL PLAN OF SOUTH DAKOTA 46-0309258

General Information on Grants and Assistance

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) A mount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) DELTA DENTAL PHILANTHROPIC FUND 804 NORTH EUCLID SUITE 1 PIERRE,SD 57501	91-1776857	501(C)(3)	2,723,317				PROMOTE DENTAL HEALTH IN SOUTH DAKOTA
(2) CAPITAL AREA UNITED WAY 221 SOUTH CENTRAL AVE PIERRE,SD 57501	46-0403398	501(C)(3)	44,176				DISTRIBUTING CHARITABLE DONATIONS
(3) SD VOICES FOR CHILDREN PO BOX 2196 SIOUX FALLS.SD 57101	46-0425502	501(C)(3)	47,150				TO IMPROVE LIVES OF SD CHILDREN

2	Enter total number of section 501(c)(3) and government organizations listed in the line 1 table	:	3
3	Enter total number of other organizations listed in the line 1 table	(0

Part III	Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
	Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b) Number of recipients	(c) A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

DLN: 93493149008015

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

Compensation Information For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees ► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990. Open to Public Inspection

Name of the organization DELTA DENTAL PLAN OF SOUTH DAKOTA **Employer identification number**

46-0309258

Pa	rt I Questions Regarding Compensatio	n				
					Yes	No
1a	Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part II					
	First-class or charter travel		Housing allowance or residence for personal use			
	▼ Travel for companions	Γ	Payments for business use of personal residence			
	Tax idemnification and gross-up payments		Health or social club dues or initiation fees			
	Discretionary spending account	Г	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the o reimbursement or provision of all of the expenses d			1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?					
	,,,,,			2	Yes	
3	Indicate which, if any, of the following the filing orga organization's CEO/Executive Director Check all t used by a related organization to establish compens	hat apply				
	Compensation committee	굣	Written employment contract			
	Independent compensation consultant	<u> - </u>	Compensation survey or study			
	Form 990 of other organizations	<u> </u>	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, or a related organization	Part VII	, Section A , line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control	paymen	t?	4a		No
b	Participate in, or receive payment from, a suppleme	ntal non	qualified retirement plan?	4b	Yes	
С	Participate in, or receive payment from, an equity-b	ased co	mpensation arrangement?	4c		No
	If "Yes" to any of lines 4a-c, list the persons and pr	rovide th	e applicable amounts for each item in Part III			
	Only 501(c)(3), 501(c)(4), and 501(c)(29) organiza	itions mu	ust complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A compensation contingent on the revenues of		-			
а	The organization?			5a		No
ь	Any related organization?			5b		No
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in Form 990, Part VII, Section A compensation contingent on the net earnings of	, line 1a	, did the organization pay or accrue any			
а	The organization?			6a		Νo
b	Any related organization?			6b		No
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes,"			7		No
8	Were any amounts reported in Form 990, Part VII,					
	subject to the initial contract exception described i					
	ın Part III			8		Νo
9	If "Yes" to line 8, did the organization also follow th section 53 $4958-6(c)$?	e rebutta	able presumption procedure described in Regulations	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of	f W-2 and/or 1099-MIS	C compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
		(i) Base compensation	(ii) Bonus & ıncentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred in prior Form 990
1 SCOTT JONES, PRESIDENT & CEO	(i) (ii)	404,958	254,205	0	270,785	19,283	949,231	0
	 (")	0	0	0	0	0	0	0
2 KIRBY SCOTT, VICE PRESIDENT-FINANCE	(i)	128,600	44,852	0	17,550	10,220	201,222	0
	(ii)	0	0	0	0	0	0	0
3 GENE TETZLAFF, VP - INFO TECHNICIAN	(i)	121,200	41,656	0	16,455	20,396	199,707	0
	(ii)	0	0	0	0	0	0	0
4 MICK HECKENLAIBLE, VP - OPERATIONS	(i)	123,960	48,353	0	17,444	20,636	210,393	0
	(ii)	0	0	0	0	0	0	0
5 JEFF MILLER, VP - UNDERWRITING	(i)	120,650	45,083	0	17,103	23,946	206,782	0
	(ii)	0	0	0	0	0	0	0
6 NANCE ORSBON, VP - PROF RTNS	(i)	100,370	34,038	0	13,656	10,220	158,284	0
	(ii)	0	0	0	0	0	0	0
7 CONNIE HALVERSON, VP - PUBLIC RELATIONS	(i)	92,520	33,408	0	13,116	23,876	162,920	0
	(ii)	0	0	0	0	0	0	0
8 GARY BJERRUM, DENTIST	(i)	129,200	13,689	0	14,496	16,033	173,418	0
	(ii)	0	0	0	0	0	0	0

Schedule J (Form 990) 2014

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Return Reference	Explanation
· · · · · · · · · · · · · · · · · · ·	COMPANION TRAVEL IS WRITTEN INTO THE CEO'S EMPLOYMENT AGREEMENT COMPANION TRAVEL COSTS ARE INCLUDED IN THE W-2 OF THE CEO AS TAXABLE WAGES
· · · · · · · · · · · · · · · · · · ·	SCOTT JONES, PRESIDENT & CEO, PARTICIPATED IN A SUPPLEMENTAL EMPLOYEE RETIREMENT PLAN CONTRIBUTIONS ON SCOTT'S BEHALF TOTAL \$244,785 FOR 2014

Schedule J (Form 990) 2014

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493149008015

OMB No 1545-0047

2014

Open to Public Inspection

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Name of the organization
DELTA DENTAL PLAN OF SOUTH DAKOTA

46-0309258

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 2	ELLEN LEE AND SCOTT JONES HAVE A BUSINESS RELATIONSHIP
FORM 990, PART VI, SECTION A, LINE 6	THE MEMBERSHIP CONSISTS OF DENTISTS LICENSED IN SOUTH DAKOTA THAT PAY ONE-TIME MEMBERSHIP DUES
FORM 990, PART VI, SECTION A, LINE 7A	ALL MEMBER DENTISTS IN ATTENDANCE AT THE ANNUAL MEETING HAVE ONE VOTE
FORM 990, PART VI, SECTION A, LINE 7B	ALL MEMBER DENTISTS IN ATTENDANCE AT THE ANNUAL MEETING ARE ALLOWED ONE VOTE ON ALL AGENDA ITEMS
FORM 990, PART VI, SECTION A, LINE 8B	THE ORGANIZATION DOES NOT HAVE COMMITTEES WITH BROAD AUTHORITY TO ACT ON BEHALF OF THE GOVERNING BOARD
FORM 990, PART VI, SECTION B, LINE 11	THE FORM 990 IS PROVIDED TO THE BOARD OF DIRECTORS AT THE MAY BOARD MEETING A REVIEW OF T HE FORM IS CONDUCTED BY THE CHAIR OF THE AUDIT AND FINANCE COMMITTEE.
FORM 990, PART VI, SECTION B, LINE 12C	THE BOARD OF DIRECTORS COMPLETE A CONFLICT OF INTEREST FORM ANNUALLY, IN MAY, AT THE REGUL ARLY SCHEDULED BOARD MEETING EACH FORM IS READ AT THE FOLLOWING MEETING, WITH ACTION TAKE N AS NEEDED ACTION MAY INCLUDE ABSTENTION FROM DISCUSSION AND VOTING AND POSSIBLE TERMINA TION AS A BOARD MEMBER
FORM 990, PART VI, SECTION B, LINE 15	DELTA DENTAL OF SOUTH DAKOTA HAS A COMPENSATION COMMITTEE CHARTER, WHICH STATES THE PURPOS E OF THE COMPENSATION COMMITTEE IS TO REVIEW AND REPORT TO THE BOARD ON COMPENSATION AND P ERSONNEL POLICIES, PROGRAMS AND PLANS AND TO APPROVE EMPLOYEE COMPENSATION AND BENEFIT PLA NS THE COMMITTEE CONSISTS OF THE BOARD CHAIR, VICE-CHAIR, AND AT LEAST TWO OTHER BOARD ME MBERS COMMITTEE MEMBERS ARE APPOINTED TO ANNUAL TERMS AND MAY BE REAPPOINTED TO UNLIMITED CONSECUTIVE TERMS THE COMMITTEE ANNUALLY REVIEWS THE CEO'S PERFORMANCE AND DETERMINES SA LARY ADJUSTMENTS AND INCENTIVE PAYMENTS FOR THE CEO, ENSURING COMPLIANCE WITH THE IRS "REB UITTABLE PRESUMPTION" SAFETY ZONE FOR EXECUTIVE COMPENSATION MATTERS THE COMMITTEE ALSO RE VIEWS THE CEO'S RECOMMENDATIONS AS TO SALARY ADJUSTMENTS AND INCENTIVE PAYMENTS FOR EXECUTIVE STAFF, ENSURING COMPENSATION WITHIN THE RANGES OF THE EXECUTIVE COMPENSATION PHILOSOPH Y
FORM 990, PART VI, SECTION C, LINE 19	ALL DOCUMENTS AND POLICIES ARE AVAILABLE UPON REQUEST

DLN: 93493149008015

2014

OMB No 1545-0047

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SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization DELTA DENTAL PLAN OF SOUTH DAKOTA

Department of the Treasury

Internal Revenue Service

Employer identification number

46-0309258

Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.								
(a)	(b)	(c)	(d)	(e)	(f)			
Name, address, and EIN (if applicable) of disregarded entity	Primary activity	Legal domicile (state	Total income	End-of-year assets	Direct controlling			
		or foreign country)			entity			

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total ıncome	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))		(g Section (13) coi enti	512(b) ntrolled
						Yes	No
· ,	ACCESS TO DENTAL CARE	SD	501(C)(3)	· '	DELTA DENTAL PLAN OF SOUTH DAKOTA	Yes	
PIERRE, SD 57501 91-1776857							

Part III	Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part	IV, line 34
	because it had one or more related organizations treated as a partnership during the tax year.	

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)		(k)
Name, address, and EIN of	Primary activity	Legal	Direct	Predominant	Share of	Share of	Disprop	rtionate	Code V-UBI	Genera	al or	Percentage
related organization		domicile	controlling	ıncome(related,	total income	end-of-year	allocat	ions?	amount in box	manag	jing	ownership
		(state or	entity	unrelated,		assets			20 of	partne	er?	
		foreign		excluded from					Schedule K-1	ĺ		
		country)		tax under					(Form 1065)	ĺ		
				sections 512-						ĺ		
		1 1		514)								
				,			Yes	No		Yes	No	
								•				

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	
Name, address, and EIN of	Primary activity	Legal	Direct controlling	Type of entity '	Share of total	Share of end-	Percentage	Section 512	,
related organization	1	domicile	entity	(C corp, S	ıncome	of-year	ownership	(b)(13)	,
	1 '	(state or foreign	1	corp,	1	assets	1	controlled	ŀ
	1	country)		or trust)	1	1		entity?	
	<u> </u>					<u> </u>		Yes	No
	<u>'</u>			,		7	1	'	

No

No

No

No

10 Yes

1r

Yes

chedul	lle R (Form 990) 2014		Рa	ge 3
Part	Transactions With Related Organizations Complete of the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36			
N	lote. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 Duri	ing the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a R	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a		No
b G	Gift, grant, or capital contribution to related organization(s)	1b	Yes	
c G	Gift, grant, or capital contribution from related organization(s)	1c		No
d L	oans or loan guarantees to or for related organization(s)	1d		No
e L	oans or loan guarantees by related organization(s)	1e		No
f D	Dividends from related organization(s)	1f		No
g S	Sale of assets to related organization(s)	1 g		No
h P	Purchase of assets from related organization(s)	1h		No
i E>	xchange of assets with related organization(s)	1i		No
j Le	ease of facilities, equipment, or other assets to related organization(s)	1j		No
k L	ease of facilities, equipment, or other assets from related organization(s)	1k		No
I Pe	erformance of services or membership or fundraising solicitations for related organization(s)	11		No
m Da	erformance of services or membership or fundraising solicitations by related organization(s)	1m		No

0	Sharing of paid	lemployees	with related	organization(s)	

 ${f n}$ Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

- **p** Reimbursement paid to related organization(s) for expenses
- Reimbursement paid by related organization(s) for expenses
- r Other transfer of cash or property to related organization(s)
- **s** Other transfer of cash or property from related organization(s)

	, , , , , , , , , , , , , , , , , , , ,										
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved								
(1) DELTA DENTAL PLAN OF SOUTH DAKOTA	В	2,723,317	CASH								
(2) DELTA DENTAL PLAN OF SOUTH DAKOTA	0	2,170,589	CASH								

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

4	-			·								
(a) Name, address, and EIN of entity	(b) Primary activity	domicile (state or foreign	(related, unrelated, excluded from tax under sections 512-		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
	'	1	514)	Yes No	7		Yes	No	ŗ	Yes	No	
							1	\Box				ļ

Schedule R (Form 990) 2014

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

Schedule R (Form 990) 2014

Page **5**